



California Monthly Olive Report



California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office
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Month Ending: September 30, 2017 Released: October 18, 2017

Summary Report - Sales Month Ending September 30, 2017 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	905,238	952,784	-4.99	1,875,851	1,992,023	-5.83	11,693,516	12,535,799	-6.72
Markets									
Consumer	665,118	706,207	-5.82	1,386,207	1,487,048	-6.78	8,905,301	9,579,209	-7.04
Food Service	240,120	246,578	-2.62	489,644	504,974	-3.04	2,788,215	2,956,591	-5.69
Styles									
Whole	1,407	792	77.60	2,097	1,468	42.82	8,656	12,579	-31.19
Pitted	515,438	560,116	-7.98	1,091,283	1,160,535	-5.97	7,193,989	7,782,897	-7.57
Wedged	3,307	1,883	75.65	6,645	3,874	71.52	29,510	23,183	27.29
Sliced	363,609	369,525	-1.60	732,048	781,446	-6.32	4,173,365	4,439,940	-6.00
Chopped	19,628	18,712	4.90	40,083	40,488	-1.00	260,703	253,025	3.03
Broken Pitted	1,849	1,756	5.30	3,696	4,212	-12.25	27,293	24,175	12.90
Key Items									
24/300 Pitted	483,395	532,703	-9.26	1,029,101	1,109,341	-7.23	6,842,053	7,437,590	-8.01
6/10 Pitted	30,598	26,710	14.55	59,484	49,508	20.15	335,420	327,246	2.50
6/10 Sliced	203,608	214,861	-5.24	418,005	445,967	-6.27	2,399,936	2,579,447	-6.96
24/300 Whole	1,301	603	115.75	1,505	1,036	45.27	6,776	8,298	-18.34
6/10 Whole	106	189	-43.82	592	432	36.95	1,880	4,281	-56.09
6/10 Wedged	3,201	1,784	79.37	6,391	3,669	74.18	28,083	21,496	30.64
2.25 Sliced	65,464	58,054	12.76	126,005	128,410	-1.87	697,597	752,820	-7.34
4.25 Chopped	16,222	14,880	9.02	33,313	33,492	-0.53	157,745	222,513	-29.11

Summary Report - Packout and Inventory
Month Ending September 30, 2017
Converted 24/300 Case Basis

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	16/17	15/16	Percent Change	16/17	15/16	Percent Change	16/17	15/16	Percent Change
Total	1,524,454	1,592,421	-4.27	2,813,789	3,029,560	-7.12	7,605,073	7,808,303	-2.60
Markets									
Consumer	1,197,314	1,247,063	-3.99	2,207,667	2,342,906	-5.77	5,927,916	6,357,271	-6.75
Food Service	327,140	345,358	-5.28	606,123	686,654	-11.73	1,677,157	1,451,031	15.58
Styles									
Whole	0	0	0.00	0	3,368	-100.00	20,205	21,021	-3.88
Pitted	996,572	933,480	6.76	1,847,481	1,818,447	1.60	5,375,039	5,521,456	-2.65
Wedged	0	0	0.00	1,857	0	0.00	36,803	17,938	105.17
Sliced	506,409	645,955	-21.60	918,139	1,177,861	-22.05	2,052,515	2,107,421	-2.61
Chopped	21,473	12,986	65.36	46,312	29,885	54.97	101,486	125,795	-19.32
Broken Pitted	0	0	0.00	0	0	0.00	19,024	14,673	29.65
Key Items									
24/300 Pitted	987,085	906,076	8.94	1,809,130	1,770,076	2.21	4,990,786	5,220,472	-4.40
6/10 Pitted	8,565	27,404	-68.75	36,004	48,371	-25.57	358,756	272,395	31.70
6/10 Sliced	317,521	317,953	-0.14	567,208	635,162	-10.70	1,257,488	1,133,183	10.97
24/300 Whole	0	0	0.00	0	0	0.00	15,560	17,491	-11.04
6/10 Whole	0	0	0.00	0	0	0.00	4,645	162	2771.05
6/10 Wedged	0	0	0.00	1,857	0	0.00	33,704	17,242	95.47
2.25 Sliced	28,212	93,442	-69.81	63,945	185,905	-65.60	257,542	351,300	-26.69
4.25 Chopped	20,419	12,986	57.24	45,258	26,764	69.10	77,703	97,745	-20.50

*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	7,605,073
Converted Storage	6,001,591
Approximate Supply*	13,606,664

Storage Report
Month Ending September 30, 2017

Whole Canning Sizes	
Size	Tons
Small	5,533
Medium	9,614
Large	5,988
Ex. Large	5,979
Ex. Large Sev. "C"	887
Jumbo	3,107
Colossal	2,381
Super Colossal	487
Orchard Run	0
Total Canning	33,976
Limited	4,744
Total	38,720
Total Converted (*155)	6,001,591

Packout - Month Ending September 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	0					0
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	24,236	0				24,236	24,236
Medium	3,612	334,343	1,587				339,542	342,955
Large	411	309,283	0				309,694	310,158
Ex. Large	0	296,356	0				296,356	296,356
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	3,538	0				3,538	3,538
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	19,329	0				19,329	19,329
Total	4,023	987,085	1,587				992,695	
Conv. Total	8,565	987,085	922					996,572
Prior Year	27,404	906,076	0					933,480
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	123,309	89,575	81,687	0	68,809		363,380	506,409
Chopped	275	0	0	26,347	0		26,622	21,473
Total	123,584	89,575	81,687	26,347	68,809		390,002	
Conv. Total	318,575	104,803	55,874	20,419	28,212			527,882
Prior Year	317,953	145,223	89,337	12,986	93,442			658,941
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 1,524,454

*Conversion factor changed as of December 2008.

Consumer 1,197,314
Food Service 327,140

Cumulative Packout - Month Ending September 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	0	3,368					3,368
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	30,868	0				30,868	30,868
Medium	16,500	746,092	4,041				766,633	783,568
Large	411	535,595	0				536,006	536,470
Ex. Large	0	473,708	0				473,708	473,708
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	3,538	0				3,538	3,538
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	19,329	0				19,329	19,329
Total	16,911	1,809,130	4,041				1,830,082	
Conv. Total	36,004	1,809,130	2,348					1,847,481
Prior Year	48,371	1,770,076	0					1,818,447
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	721	0	0	0	0		721	1,857
Sliced	220,275	134,437	189,612	0	155,964		700,288	918,139
Chopped	275	0	0	58,397	0		58,672	46,312
Total	221,271	134,437	189,612	58,397	155,964		759,681	
Conv. Total	570,119	157,291	129,695	45,258	63,945			966,308
Prior Year	638,283	170,118	186,675	26,764	185,905			1,207,745
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 2,813,789

*Conversion factor changed as of December 2008.

Consumer 2,207,667
 Food Service 606,123

Inventory - Month Ending September 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,720	0				1,720	1,720
Large	0	10,400	0				10,400	10,400
Ex. Large	0	511	0				511	511
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,544	1,784	0				3,328	5,071
Colossal	638	437	0				1,075	1,795
Super Colossal	0	708	0				708	708
Green Ripe Whole	0	0	0				0	0
Total	2,182	15,560	0				17,742	
Conv. Total	4,645	15,560	0					20,205
Prior Year	162	17,491	3,368					21,021
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,709	238,458	1,799				241,966	243,142
Medium	79,816	1,504,840	15,699				1,600,355	1,683,889
Large	23,879	1,569,521	26,387				1,619,787	1,635,690
Ex. Large	43,407	1,252,135	0				1,295,542	1,344,549
Ex. Large Sev "C"	0	6,750	0				6,750	6,750
Jumbo	15,120	162,581	0				177,701	194,771
Colossal	4,578	113,663	0				118,241	123,410
Sup. Colossal	0	39,537	0				39,537	39,537
Green Ripe Whole	0	103,301	0				103,301	103,301
Total	168,509	4,990,786	43,885				5,203,180	
Conv. Total	358,756	4,990,786	25,497					5,375,039
Prior Year	272,395	5,220,472	28,589					5,521,456
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	13,089	0	0	0	7,559		20,648	36,803
Sliced	488,345	223,547	403,414	0	628,151		1,743,457	2,052,515
Chopped	5,885	519	0	100,262	0		106,666	101,486
Total	507,319	224,066	403,414	100,262	635,710		1,870,771	
Conv. Total	1,313,756	262,770	275,935	77,703	260,641			2,190,805
Prior Year	1,178,475	338,875	284,062	97,745	351,996			2,251,153
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	19,024					19,024	19,024
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	19,024					19,024	
Conv. Total	0	19,024						19,024
Prior Year	0	14,673						14,673

Converted Total 7,605,073

*Conversion factor changed as of December 2008.

Consumer	5,927,916
Food Service	1,677,157

Sales - Month Ending September 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	893	0				893	893
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	50	204	0				254	310
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	50	1,301	0				1,351	
Conv. Total	106	1,301	0					1,407
Prior Year	189	603	0					792
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	215	34,739	680				35,634	35,592
Medium	8,581	117,760	1,026				127,367	136,625
Large	1,133	202,138	781				204,052	205,004
Ex. Large	3,095	96,335	0				99,430	102,924
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	896	19,305	0				20,201	21,213
Colossal	452	4,203	0				4,655	5,165
Sup. Colossal	0	143	0				143	143
Green Ripe Whole	0	8,772	0				8,772	8,772
Total	14,372	483,395	2,487				500,254	
Conv. Total	30,598	483,395	1,445					515,438
Prior Year	26,710	532,703	703					560,116
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,243	0	0	0	260		1,503	3,307
Sliced	79,071	30,818	85,497	0	159,668		355,054	363,609
Chopped	680	340	0	20,931	0		21,951	19,628
Total	80,994	31,158	85,497	20,931	159,928		378,508	
Conv. Total	209,416	36,856	58,480	16,222	65,570			386,544
Prior Year	219,678	37,624	59,786	14,880	58,152			390,119
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,849					1,849	1,849
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	1,849					1,849	
Conv. Total	0	1,849						1,849
Prior Year	0	1,756						1,756

Converted Total 905,238

Consumer 665,118
Food Service 240,120

Cumulative Sales - Month Ending September 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	995	0				995	995
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	278	306	0				584	898
Colossal	0	204	0				204	204
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	278	1,505	0				1,783	
Conv. Total	592	1,505	0					2,097
Prior Year	432	1,036	0					1,468
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	529	69,132	920				70,581	70,793
Medium	17,301	257,645	1,456				276,402	295,325
Large	2,595	452,117	2,267				456,979	458,959
Ex. Large	4,894	182,054	0				186,948	192,473
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,791	40,899	0				42,690	44,712
Colossal	830	10,883	0				11,713	12,650
Sup. Colossal	0	286	0				286	286
Green Ripe Whole	0	16,085	0				16,085	16,085
Total	27,940	1,029,101	4,643				1,061,684	
Conv. Total	59,484	1,029,101	2,698					1,091,283
Prior Year	49,508	1,109,341	1,686					1,160,535
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	2,482	0	0	0	620		3,102	6,645
Sliced	162,332	60,468	171,477	0	307,329		701,606	732,048
Chopped	1,349	680	0	42,984	0		45,013	40,083
Total	166,163	61,148	171,477	42,984	307,949		749,721	
Conv. Total	429,568	72,346	117,290	33,313	126,259			778,776
Prior Year	455,034	76,696	131,972	33,492	128,615			825,808
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	3,696					3,696	3,696
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	3,696					3,696	
Conv. Total	0	3,696						3,696
Prior Year	0	4,212						4,212

Converted Total 1,875,851

Consumer 1,386,207
Food Service 489,644

Consecutive Sales - 12 Months Month Ending September 30, 2017

RIPE WHOLE	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	204	0				204	204
Large	0	3,375	0				3,375	3,375
Ex. Large	0	587	0				587	587
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	883	1,224	0				2,107	3,104
Colossal	0	1,224	0				1,224	1,224
Super Colossal	0	162	0				162	162
Green Ripe Whole	0	0	0				0	0
Total	883	6,776	0				7,659	
Conv. Total	1,880	6,776	0					8,656
Prior Year	4,281	8,298	0					12,579
RIPE PITTED	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,786	473,699	7,115				484,600	485,893
Medium	85,228	1,735,797	8,094				1,829,119	1,921,950
Large	18,271	2,831,143	13,219				2,862,633	2,877,722
Ex. Large	34,829	1,260,717	0				1,295,546	1,334,868
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,217	302,962	0				313,179	324,714
Colossal	5,217	98,718	0				103,935	109,825
Sup. Colossal	0	3,251	0				3,251	3,251
Green Ripe Whole	0	135,766	0				135,766	135,766
Total	157,548	6,842,053	28,428				7,028,029	
Conv. Total	335,420	6,842,053	16,517					7,193,989
Prior Year	327,246	7,437,590	18,061					7,782,897
LIMITED	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	10,906	0	0	0	3,480		14,386	29,510
Sliced	932,014	352,630	969,671	0	1,701,456		3,955,771	4,173,365
Chopped	5,972	3,066	59,233	203,542	0		271,813	260,703
Total	948,892	355,696	1,028,904	203,542	1,704,936		4,241,970	
Conv. Total	2,450,916	419,782	736,112	157,745	699,024			4,463,578
Prior Year	2,625,063	400,676	713,388	222,513	754,507			4,716,147
BROKEN PITTED	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	27,293					27,293	27,293
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	27,293					27,293	
Conv. Total	0	27,293						27,293
Prior Year	0	24,175						24,175

Converted Total 11,693,516

Consumer 8,905,301
Food Service 2,788,215