



# California Monthly Olive Report



## California Department of Food and Agriculture

Cooperating with the USDA, National Agricultural Statistics Service, Pacific Regional Office

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Month Ending: January 31, 2018 Released: February 23, 2018

### Summary Report - Sales Month Ending January 31, 2018 Converted 24/300 Case Basis

Item	Monthly Sales			Year to Date Sales			Consecutive 12 Month Sales		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	800,159	789,249	1.38	6,084,956	6,106,632	-0.35	11,788,012	12,156,228	-3.03
<b>Markets</b>									
Consumer	573,530	574,569	-0.18	4,675,814	4,702,799	-0.57	8,979,158	9,237,351	-2.80
Food Service	226,628	214,680	5.57	1,409,142	1,403,833	0.38	2,808,854	2,918,876	-3.77
<b>Styles</b>									
Whole	557	483	15.43	4,903	4,314	13.67	8,617	11,276	-23.58
Pitted	447,685	448,839	-0.26	3,847,768	3,878,442	-0.79	7,232,567	7,483,711	-3.36
Wedged	3,074	1,552	98.04	17,544	10,959	60.10	33,324	23,092	44.31
Sliced	333,024	316,363	5.27	2,088,617	2,080,347	0.40	4,231,034	4,378,944	-3.38
Chopped	14,391	19,785	-27.26	113,131	117,926	-4.07	256,314	232,793	10.10
Broken Pitted	1,428	2,227	-35.88	12,992	14,645	-11.29	26,156	26,412	-0.97
<b>Key Items</b>									
24/300 Pitted	422,114	422,783	-0.16	3,677,108	3,712,700	-0.96	6,886,701	7,145,325	-3.62
6/10 Pitted	24,369	24,922	-2.22	162,411	158,587	2.41	329,267	320,512	2.73
6/10 Sliced	197,773	187,166	5.67	1,214,622	1,221,912	-0.60	2,420,608	2,549,580	-5.06
24/300 Whole	408	374	9.09	3,711	3,396	9.28	6,622	7,465	-11.29
6/10 Whole	149	109	37.25	1,192	918	29.93	1,995	3,811	-47.65
6/10 Wedged	2,992	1,470	103.50	16,822	10,393	61.87	31,791	21,720	46.37
2.25 Sliced	47,186	48,808	-3.32	335,170	330,116	1.53	705,055	719,096	-1.95
4.25 Chopped	13,046	18,120	-28.00	96,481	103,651	-6.92	150,754	202,494	-25.55

**Summary Report - Packout and Inventory**  
**Month Ending January 31, 2018**  
**Converted 24/300 Case Basis**

Item	Monthly Packout*			Year to Date Packout*			Inventory*		
	17/18	16/17	Percent Change	17/18	16/17	Percent Change	17/18	16/17	Percent Change
Total	218,760	404,781	-45.96	6,212,723	6,418,869	-3.21	6,603,484	7,166,601	-7.86
<b>Markets</b>									
Consumer	81,570	204,925	-60.20	4,806,189	4,637,216	3.64	5,150,407	5,477,296	-5.97
Food Service	137,191	199,856	-31.36	1,406,534	1,781,653	-21.05	1,453,077	1,689,305	-13.98
<b>Styles</b>									
Whole	0	1,041	-100.00	2,278	15,677	-85.47	17,680	30,144	-41.35
Pitted	0	144,173	-100.00	3,849,351	3,736,129	3.03	4,535,486	4,766,604	-4.85
Wedged	0	0	0.00	20,827	3,288	533.36	27,467	14,354	91.35
Sliced	190,361	227,837	-16.45	2,200,427	2,560,319	-14.06	1,910,695	2,228,718	-14.27
Chopped	28,400	31,730	-10.50	136,596	103,456	32.03	106,060	122,835	-13.66
Broken Pitted	0	0	0.00	3,246	0	0.00	6,096	3,946	54.49
<b>Key Items</b>									
24/300 Pitted	0	104,298	-100.00	3,797,442	3,407,780	11.43	4,275,296	4,285,476	-0.24
6/10 Pitted	0	38,914	-100.00	46,785	314,575	-85.13	238,867	443,569	-46.15
6/10 Sliced	122,779	145,652	-15.70	1,312,591	1,439,943	-8.84	1,153,301	1,188,556	-2.97
24/300 Whole	0	1,041	-100.00	2,278	4,890	-53.42	13,699	20,030	-31.61
6/10 Whole	0	0	0.00	0	4,375	-100.00	3,981	4,128	-3.56
6/10 Wedged	0	0	0.00	20,827	3,288	533.36	25,039	14,003	78.82
2.25 Sliced	7,412	20,568	-63.96	267,826	389,254	-31.20	244,878	355,400	-31.10
4.25 Chopped	1,056	8,222	-87.16	98,812	75,766	30.42	60,982	78,120	-21.94

\*Conversion factor 24 1.25 oz changed as of December 2008.

<u>Approximate Supply in Converted Cases</u>	
Total Inventory*	6,603,484
Converted Storage	11,741,720
Approximate Supply*	18,345,204

**Storage Report**  
**Month Ending January 31, 2018**

Whole Canning Sizes	
Size	Tons
Small	11,799
Medium	18,096
Large	12,334
Ex. Large	11,643
Ex.Large Sev. "C"	895
Jumbo	4,122
Colossal	3,352
Super Colossal	501
Orchard Run	0
Total Canning	62,744
Limited	13,009
Total	75,753
Total Converted (*155)	11,741,720

**Packout - Month Ending January 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	0	1,041	0					1,041
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	0	0				0	0
Sup. Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	0	0				0	
Conv. Total	0	0	0					0
Prior Year	38,914	104,298	961					144,173
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	0	0	0	0	0		0	0
Sliced	47,681	23,951	46,999	0	18,078		136,709	190,361
Chopped	3,759	5,503	0	1,362	0		10,624	28,400
Total	51,440	29,454	46,999	1,362	18,078		147,333	
Conv. Total	137,191	40,955	32,147	1,056	7,412			218,760
Prior Year	160,942	29,895	39,940	8,222	20,568			259,567
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	0					0	0
Bkn. Pitted Green Ripe	0	0					0	0
Total	0	0					0	
Conv. Total	0	0						0
Prior Year	0	0						0

Converted Total 218,760

\*Conversion factor changed as of December 2008.

Consumer	81,570
Food Service	137,191

**Cumulative Packout - Month Ending January 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	0	0				0	0
Colossal	0	2,278	0				2,278	2,278
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
Total	0	2,278	0				2,278	
Conv. Total	0	2,278	0					2,278
Prior Year	4,375	4,890	6,412					15,677
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	112,779	0				112,779	112,779
Medium	19,580	1,251,058	5,629				1,276,267	1,296,014
Large	411	1,136,718	3,190				1,140,319	1,139,446
Ex. Large	1,630	968,285	0				969,915	971,755
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	0	40,655	0				40,655	40,655
Colossal	354	86,727	0				87,081	87,481
Sup. Colossal	0	7,497	0				7,497	7,497
Green Ripe Whole	0	193,723	0				193,723	193,723
Total	21,975	3,797,442	8,819				3,828,236	
Conv. Total	46,785	3,797,442	5,124					3,849,351
Prior Year	314,575	3,407,780	13,774					3,736,129
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	8,088	0	0	0	0		8,088	20,827
Sliced	509,744	290,888	408,875	0	653,235		1,862,742	2,200,427
Chopped	6,482	5,503	0	127,499	0		139,484	136,596
Total	524,314	296,391	408,875	127,499	653,235		2,010,314	
Conv. Total	1,358,269	353,271	279,671	98,812	267,826			2,357,849
Prior Year	1,462,704	260,858	478,481	75,766	389,254			2,667,063
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	695	1,766					2,461	3,246
Bkn. Pitted Green Ripe	0	0					0	0
Total	695	1,766					2,461	
Conv. Total	1,480	1,766						3,246
Prior Year	0	0						0

Converted Total 6,212,723

\*Conversion factor changed as of December 2008.

Consumer	4,806,189
Food Service	1,406,534

**Inventory - Month Ending January 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	1,327	0				1,327	1,327
Large	0	8,812	0				8,812	8,812
Ex. Large	0	477	0				477	477
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	1,232	1,474	0				2,706	4,097
Colossal	638	1,421	0				2,059	2,779
Super Colossal	0	188	0				188	188
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>1,870</b>	<b>13,699</b>	<b>0</b>				<b>15,569</b>	
<b>Conv. Total</b>	<b>3,981</b>	<b>13,699</b>	<b>0</b>					<b>17,680</b>
<b>Prior Year</b>	<b>4,128</b>	<b>20,030</b>	<b>5,985</b>					<b>30,144</b>
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	906	164,200	1,172				166,278	166,810
Medium	43,699	1,215,393	11,895				1,270,987	1,315,339
Large	17,607	1,555,274	23,632				1,596,513	1,606,489
Ex. Large	34,462	815,781	0				850,243	889,151
Ex. Large Sev "C"	0	6,750	0				6,750	6,750
Jumbo	11,448	130,297	0				141,745	154,670
Colossal	4,075	142,150	0				146,225	150,826
Sup. Colossal	0	36,211	0				36,211	36,211
Green Ripe Whole	0	209,240	0				209,240	209,240
<b>Total</b>	<b>112,197</b>	<b>4,275,296</b>	<b>36,699</b>				<b>4,424,192</b>	
<b>Conv. Total</b>	<b>238,867</b>	<b>4,275,296</b>	<b>21,322</b>					<b>4,535,486</b>
<b>Prior Year</b>	<b>443,569</b>	<b>4,285,476</b>	<b>37,559</b>					<b>4,766,604</b>
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	9,724	0	0	0	5,920		15,644	27,467
Sliced	447,884	257,025	309,644	0	597,264		1,611,817	1,910,695
Chopped	8,317	5,613	0	78,687	0		92,617	106,060
<b>Total</b>	<b>465,925</b>	<b>262,638</b>	<b>309,644</b>	<b>78,687</b>	<b>603,184</b>		<b>1,720,078</b>	
<b>Conv. Total</b>	<b>1,210,228</b>	<b>313,910</b>	<b>211,796</b>	<b>60,982</b>	<b>247,305</b>			<b>2,044,222</b>
<b>Prior Year</b>	<b>1,241,608</b>	<b>299,537</b>	<b>390,892</b>	<b>78,120</b>	<b>355,751</b>			<b>2,365,908</b>
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	6,096					6,096	6,096
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>6,096</b>					<b>6,096</b>	
<b>Conv. Total</b>	<b>0</b>	<b>6,096</b>						<b>6,096</b>
<b>Prior Year</b>	<b>0</b>	<b>3,946</b>						<b>3,946</b>

Converted Total 6,603,484

\*Conversion factor changed as of December 2008.

Consumer 5,150,407  
 Food Service 1,453,077

**Sales - Month Ending January 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	0	0				0	0
Large	0	0	0				0	0
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	70	306	0				376	455
Colossal	0	102	0				102	102
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	<b>70</b>	<b>408</b>	<b>0</b>				<b>478</b>	
Conv. Total	149	408	0					557
Prior Year	109	374	0					483
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	143	28,345	440				28,928	28,905
Medium	5,141	107,274	307				112,722	118,398
Large	1,304	174,455	1,322				177,081	177,999
Ex. Large	3,720	77,653	0				81,373	85,573
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	761	19,814	0				20,575	21,434
Colossal	377	5,676	0				6,053	6,479
Sup. Colossal	0	396	0				396	396
Green Ripe Whole	0	8,501	0				8,501	8,501
<b>Total</b>	<b>11,446</b>	<b>422,114</b>	<b>2,069</b>				<b>435,629</b>	
Conv. Total	24,369	422,114	1,202					447,685
Prior Year	24,922	422,783	1,134					448,839
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	1,162	0	0	0	200		1,362	3,074
Sliced	76,805	32,325	73,456	0	115,089		297,675	333,024
Chopped	351	0	0	16,833	0		17,184	14,391
<b>Total</b>	<b>78,318</b>	<b>32,325</b>	<b>73,456</b>	<b>16,833</b>	<b>115,289</b>		<b>316,221</b>	
Conv. Total	202,111	37,820	50,244	13,046	47,268			350,489
Prior Year	189,649	31,461	49,580	18,120	48,890			337,700
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	1,428					1,428	1,428
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	<b>0</b>	<b>1,428</b>					<b>1,428</b>	
Conv. Total	0	1,428						1,428
Prior Year	0	2,227						2,227

Converted Total 800,159

Consumer 573,530  
Food Service 226,628

**Cumulative Sales - Month Ending January 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	272	0				272	272
Large	0	2,521	0				2,521	2,521
Ex. Large	0	0	0				0	0
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	560	612	0				1,172	1,804
Colossal	0	306	0				306	306
Super Colossal	0	0	0				0	0
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	560	3,711	0				4,271	
<b>Conv. Total</b>	1,192	3,711	0					4,903
<b>Prior Year</b>	918	3,396	0					4,314
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	1,614	251,490	3,160				256,264	256,762
Medium	41,873	942,392	3,292				987,557	1,033,452
Large	8,582	1,584,226	7,746				1,600,554	1,606,998
Ex. Large	16,611	667,829	0				684,440	703,194
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	5,020	136,586	0				141,606	147,274
Colossal	2,585	38,248	0				40,833	43,751
Sup. Colossal	0	1,669	0				1,669	1,669
Green Ripe Whole	0	54,668	0				54,668	54,668
<b>Total</b>	76,285	3,677,108	14,198				3,767,591	
<b>Conv. Total</b>	162,411	3,677,108	8,249					3,847,768
<b>Prior Year</b>	158,587	3,712,700	7,155					3,878,442
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	6,533	0	0	0	1,760		8,293	17,544
Sliced	471,698	184,943	471,406	0	817,488		1,945,535	2,088,617
Chopped	3,676	1,088	0	124,491	0		129,255	113,131
<b>Total</b>	481,907	186,031	471,406	124,491	819,248		2,083,083	
<b>Conv. Total</b>	1,245,539	218,940	322,442	96,481	335,892			2,219,293
<b>Prior Year</b>	1,244,328	200,369	330,201	103,651	330,682			2,209,231
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	12,992					12,992	12,992
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	12,992					12,992	
<b>Conv. Total</b>	0	12,992						12,992
<b>Prior Year</b>	0	14,645						14,645

Converted Total 6,084,956

Consumer 4,675,814

Food Service 1,409,142

**Consecutive Sales - 12 Months Month Ending January 31, 2018**

<b>RIPE WHOLE</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	0	0	0				0	0
Medium	0	476	0				476	476
Large	0	3,493	0				3,493	3,493
Ex. Large	0	587	0				587	587
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	937	1,020	0				1,957	3,015
Colossal	0	918	0				918	918
Super Colossal	0	128	0				128	128
Green Ripe Whole	0	0	0				0	0
<b>Total</b>	937	6,622	0				7,559	
<b>Conv. Total</b>	1,995	6,622	0					8,617
<b>Prior Year</b>	3,811	7,465	0					11,276
<b>RIPE PITTED</b>	6 No. 10s	24 No. 300s	24 Buff				Total	Conv. Total
Small	3,636	467,645	6,355				477,636	479,078
Medium	82,012	1,744,391	7,948				1,834,351	1,923,612
Large	17,284	2,927,678	14,267				2,959,229	2,972,765
Ex. Large	36,514	1,267,948	0				1,304,462	1,345,686
Ex. Large Sev "C"	0	0	0				0	0
Jumbo	10,097	266,983	0				277,080	288,480
Colossal	5,115	73,770	0				78,885	84,660
Sup. Colossal	0	3,271	0				3,271	3,271
Green Ripe Whole	0	135,015	0				135,015	135,015
<b>Total</b>	154,658	6,886,701	28,570				7,069,929	
<b>Conv. Total</b>	329,267	6,886,701	16,599					7,232,567
<b>Prior Year</b>	320,512	7,145,325	17,874					7,483,711
<b>LIMITED</b>	6 No. 10s	24 No. 300s	24 Buff	24 4.25 oz	24 2.25 oz		Total	Conv. Total
Segmented	12,346	0	0	0	3,740		16,086	33,324
Sliced	940,042	371,960	979,791	0	1,719,647		4,011,440	4,231,034
Chopped	6,571	3,196	59,233	194,521	0		263,521	256,314
<b>Total</b>	958,959	375,156	1,039,024	194,521	1,723,387		4,291,047	
<b>Conv. Total</b>	2,477,592	442,704	743,034	150,754	706,589			4,520,672
<b>Prior Year</b>	2,594,553	413,722	703,592	202,494	720,467			4,634,828
<b>BROKEN PITTED</b>	6 No. 10s	24 No. 300s					Total	Conv. Total
Bkn. Pitted	0	26,156					26,156	26,156
Bkn. Pitted Green Ripe	0	0					0	0
<b>Total</b>	0	26,156					26,156	
<b>Conv. Total</b>	0	26,156						26,156
<b>Prior Year</b>	0	26,412						26,412

Converted Total 11,788,012

Consumer 8,979,158  
Food Service 2,808,854