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2016 CERTIFIED ORGANIC SURVEY

IOWA

The **2016 Certified Organic Survey** was conducted by the U.S. Department of Agriculture's (USDA) National Agricultural Statistics Service (NASS) in conjunction with USDA's Risk Management Agency (RMA). The 2016 Certified Organic Survey is an inventory of all known organic producers in the United States that are certified. This is the fifth organic production and practices survey NASS has conducted on the national level; the previous surveys were the 2015 Certified Organic Production Survey, 2014 Organic Production Survey, 2011 Certified Organic Production Survey and the 2008 Organic Production Survey.

Complete results of the 2016 Certified Organic Survey are available at: www.nass.usda.gov/organics/

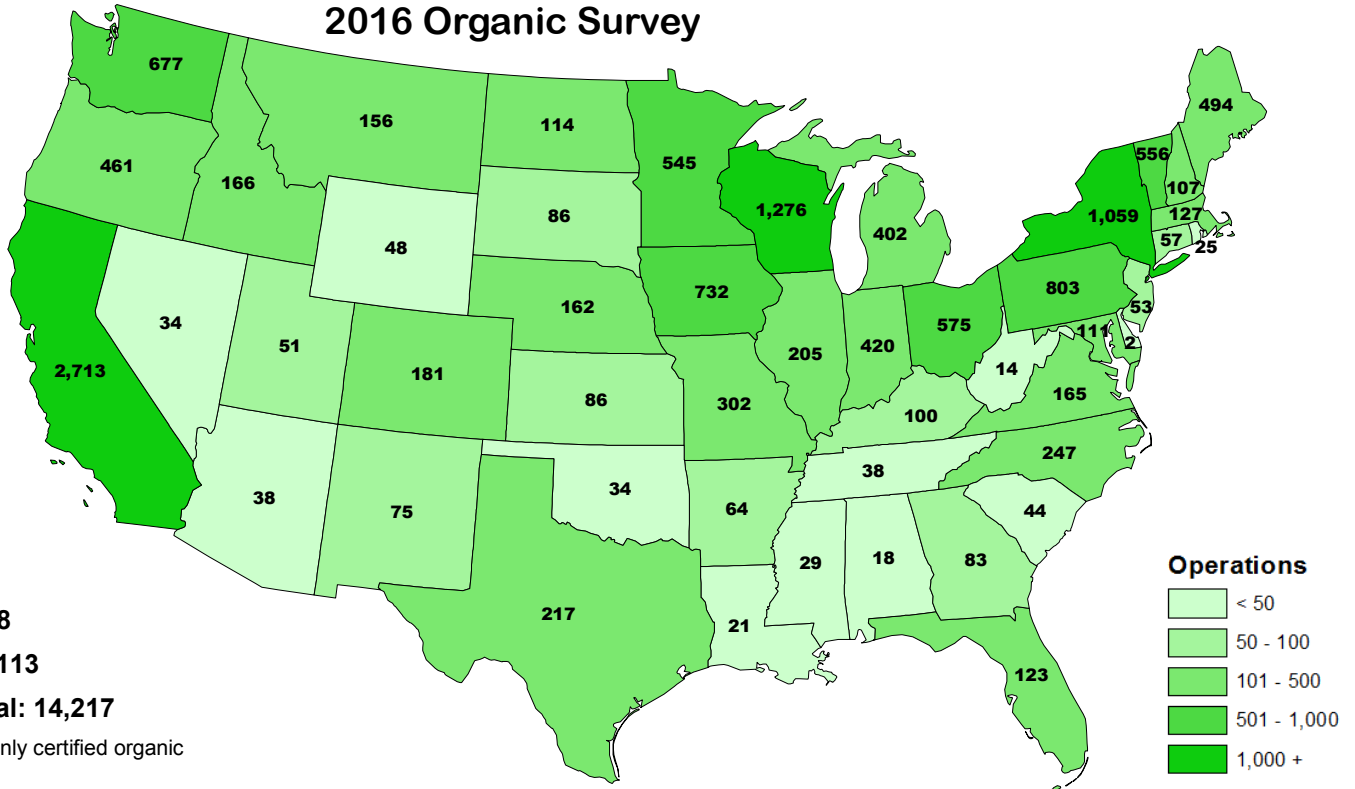
Top 10 States by Number of Certified Organic Farms with Sales: 2016

State	2016				Change in sales 2016/2015 (percent)
	Organic ag land (acres)	Operations (number)	Total organic sales (million dollars)	Average sales per farm (thousand dollars)	
California	1,069,950	2,713	2,889.2	1,070	+19
Wisconsin	219,266	1,276	255.5	205	+15
New York	264,385	1,059	215.9	213	-2
Pennsylvania	93,418	803	659.6	852	+99
Iowa	103,136	732	131.2	183	+9
Washington	78,739	677	636.2	954	+2
Ohio	(D)	575	101.2	179	+31
Vermont	134,336	556	127.1	231	+17
Minnesota	130,688	545	106.5	199	+16
Maine	55,316	494	65.6	141	+37
United States	5,019,496	14,217	7,553.9	541	+23

IN 2016, THE AVERAGE ORGANIC FARM IN IOWA WAS 141 ACRES, COMPARED TO 353 ACRES FOR THE U.S.

In 2016, Iowa ranked fifth in the nation for the total number of certified organic farms with 732 farms. That is about five percent of the nation's total number of certified organic farms. There were 103,136 acres of certified organic farmland in Iowa. This was an increase of 9,429 acres from 2015.

**ORGANIC FARMS*—States and United States
2016 Organic Survey**



Alaska: 8

Hawaii: 113

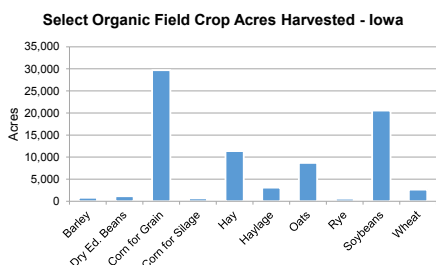
U.S. Total: 14,217

*Includes only certified organic farms.

Eggs had the highest total value of sales of organically produced commodities in Iowa with \$32.5 million in sales.

Corn for grain had the second highest total value of sales of organically produced commodities in Iowa with \$27.1 million in sales. Iowa produced more certified organic corn of grain and **soybeans** than any other state, and comprised 16 and 19 percent of national production, respectively. The area harvested for organic corn for grain increased 21 percent from 2015. Organic soybeans came in with just over \$15.0 million in sales.

Iowa produced 22% of the Nation's organic **oats** with sales totaling \$3,480,529 in 2016.



On December 31, Iowa producers had 2,736 certified organic **hogs** on hand, and comprised 19 percent of the national inventory. Iowa's organic hog inventory ranked second, only behind Wisconsin.

Organic Livestock, Poultry, and Livestock Products Inventory and Sales, Certified Organic Farms — Iowa: 2016

Commodity	Inventory			Value of sales		
	Farms (number)	Peak (head)	On Dec 31 (head)	Farms (number)	Quantity sold (units)	Total sales (dollars)
LIVESTOCK						
Milk cows (head)	76	3,895	3,445	69	799	(D)
Beef cows (head)	17	1,481	1,401	10	240	389,497
Other cattle & calves (head)	95	5,219	4,791	80	3,091	3,137,905
Hogs & pigs (head)	16	4,189	2,736	14	4,164	1,664,166
Sheep & lambs (head)	3	(D)	(D)	1	(D)	(D)
Goats & kids (head)	6	1,015	830	6	189	57,367
Chickens, layers (head)	74	701,457	651,674	58	364,766	321,501
Chickens, broilers (head)	5	419,500	195,800	5	1,681,677	12,656,314
Turkeys (head)	1	(D)	-	1	(D)	(D)
LIVESTOCK PRODUCTS						
Milk from cows (lbs)	(X)	(X)	(X)	74	46,847,454	15,549,114
Milk from goats (lbs)	(X)	(X)	(X)	6	855,592	499,751
Chicken eggs (dozen)	(X)	(X)	(X)	74	15,099,496	32,544,223

(X) Not applicable. (D) Withheld to avoid disclosing data for individual operations.

Organic Field Crops Production and Sales, Certified Organic Farms — Iowa: 2016

Crop and unit	Harvested			Value of sales		
	Farms (number)	Area (acres)	Quantity (units)	Farms (number)	Quantity (units)	Total sales (dollars)
Barley (bu)	23	785	46,218	11	19,402	130,865
Corn for grain (bu)	435	29,684	4,101,319	370	3,236,163	27,055,178
Corn for silage (tons)	35	658	11,353	1	(D)	(D)
Dry edible beans, all (cwt)	3	1,150	20,960	3	18,626	1,567,313
Hay, dry (tons)	295	11,377	38,979	168	14,797	2,145,021
Hay, dry, alfalfa and alfalfa mixtures (tons)	230	7,820	30,140	129	12,086	1,836,276
Hay, all other dry hay (tons)	85	3,557	8,839	50	2,711	308,745
Haylage (tons)	53	3,080	16,508	17	4,139	344,325
Oats (bu)	202	8,673	660,002	150	522,917	3,480,529
Rye (bu)	15	587	20,663	10	12,961	129,045
Soybeans (bu)	334	20,547	871,762	303	749,158	15,006,198
Wheat, all (bu)	31	2,626	90,916	28	80,854	717,039
Wheat, spring (bu)	6	791	23,260	4	19,832	229,772
Wheat, winter (bu)	25	1,835	67,656	24	61,022	487,267

(D) Withheld to avoid disclosing data for individual operations.

Organic Fruits, Berries, Vegetables, and Tree Nuts Production and Sales, Certified Organic Farms — Iowa: 2016

Crop and unit	Harvested			Value of sales		
	Farms (number)	Area (acres)	Quantity (units)	Farms (number)	Quantity (units)	Total sales (dollars)
Apples (lbs)	6	3	9,930	6	9,930	(D)
Berries	117	480	(X)	117	(X)	717,621
Raspberries (lbs)	3	(D)	798	3	798	4,750
Strawberries (cwt)	9	6	161	9	161	51,490
Other berries (lbs)	105	471	456,354	105	456,354	658,172
Grapes (tons)	1	(D)	(D)	1	(D)	(D)
All vegetables (grown in the open)	75	902	(X)	75	(X)	4,205,520
Other vegetables and fresh herbs (grown under protection) (*sq. ft.)	19	62,784*	(X)	19	(X)	507,832
All tree nuts	3	17	(X)	3	(X)	62,312

(X) Not applicable. (D) Withheld to avoid disclosing data for individual operations.

To IOWA ORGANIC PRODUCERS: THIS REPORT CONTAINS A BRIEF SUMMARY OF THE DATA COLLECTED FROM THE 2016 CERTIFIED ORGANIC SURVEY. WE APPRECIATE YOUR ASSISTANCE IN PROVIDING TIMELY AND ACCURATE DATA ON THIS GROWING INDUSTRY. THANK YOU FOR YOUR SUPPORT.