



CASH RECEIPTS

Kansas Agricultural Statistics

Cooperating with the Kansas Department of Agriculture

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2010 Cash Receipts Up 11 Percent

Cash receipts from 2010 farm marketings in Kansas were \$13.96 billion, up 11 percent from 2009. California led the nation in cash receipts in 2010, while Kansas ranked seventh at 4.4 percent of the U.S. total. Livestock receipts were up 19 percent from the previous year and accounted for 54 percent of all receipts. Kansas ranked fifth in cash receipts from livestock and livestock products with 5.3 percent of the U.S. total and ranked third in cattle and calves, behind Texas and Nebraska. Crop receipts increased three percent and accounted for the remaining 46 percent of all receipts, making Kansas ninth in the nation. The crop receipt increase was driven by corn receipts jumping 19 percent to 2.12 billion dollars to lead all crops. Kansas was the top state in sorghum cash receipts in 2010 with just over 50 percent of the U.S. total and came in just behind North Dakota in wheat receipts to take second place with 15.9 percent of U.S. total.

Gross income per Kansas farm, prior to inventory adjustment, increased 11 percent from 2009. Total production expenses were up 9 percent for the year. Total direct government payments were up 33 percent for the previous year. Net income per farm, after inventory adjustment, averaged \$44,942 in 2010, up \$4,947 from the year earlier. See detailed data in the accompanying tables.

Kansas Cash Receipts from Farm Marketings, 2007 – 2010

Commodity	2007	2008	2009	2010	Percent of 2010 Total ¹	2010 Percent of 2009	2010 Percent of U.S.
	1,000 Dollars						
LIVESTOCK AND PRODUCTS	7,238,384	7,191,793	6,342,963	7,544,758	54.1	119	5.3
Cattle and Calves	6,318,472	6,239,795	5,546,522	6,533,521	46.8	118	12.7
Hogs	407,047	400,064	364,859	487,601	3.5	134	2.7
Dairy Products	419,968	454,356	346,780	430,424	3.1	124	1.4
Sheep and Lambs	6,392	5,455	5,329	6,460	*	121	1.2
Poultry/Eggs	59,295	64,420	51,825	59,036	0.4	114	0.2
Other	27,210	27,703	27,648	27,716	0.2	100	0.6
CROPS	4,823,885	5,637,084	6,248,087	6,413,155	45.9	103	3.7
Wheat	1,634,233	2,042,131	1,782,727	1,724,662	12.4	97	15.9
Sorghum, Grain	551,194	590,468	700,182	673,287	4.8	96	50.4
Corn	1,323,902	1,758,117	1,783,569	2,118,661	15.2	119	4.7
Soybeans	848,421	783,784	1,528,769	1,470,992	10.5	96	4.4
Sunflower	47,240	39,598	47,371	39,959	0.3	84	7.7
Hay	225,030	236,924	233,364	202,531	1.5	87	3.7
Dry Beans	4,478	4,257	5,141	5,228	*	102	0.6
Potatoes, Summer	11,518	25,362	13,520	13,301	0.1	98	11.3
Miscellaneous Vegetables	13,955	14,550	14,710	14,880	0.1	101	0.1
Oats	1,495	984	1,327	1,337	*	101	1.3
Cotton and Cottonseed	23,804	14,125	13,904	29,744	0.2	214	0.5
Fruits and Nuts	4,185	5,770	6,202	10,190	0.1	164	*
All Other Crops	134,430	121,014	117,301	108,383	0.8	92	0.4
ALL COMMODITIES ¹	12,062,269	12,828,877	12,591,050	13,957,913	100.0	111	4.4

¹ May not add due to rounding.

* Less than 0.05 percent.

Kansas Cash Receipts from Farming and Income per Farm, 2007 - 2010

Year	Cash Receipts from Farming					Total Production Expenses	Income Per Farm	
	Farm Marketings		Government Payments	Farm-Related Income	Total Cash Receipts from Farming ¹		Gross Before Inv. Adj.	Net After Inv. Adj.
	Crops	Livestock & Products						
Million Dollars						Dollars		
2007	4,823.9	7,238.4	518.5	1,130.0	13,710.8	12,671.7	225,303	27,069
2008	5,637.1	7,191.8	647.7	1,125.1	14,601.7	12,655.1	259,825	51,538
2009	6,248.1	6,343.0	475.3	1,009.0	14,075.4	11,754.1	217,101	39,995
2010	6,413.2	7,544.8	631.9	754.8	15,344.6	12,814.2	239,956	44,942

¹ May not add due to rounding.

Kansas Farm Production Expenses, 2007 - 2010

Year	Farm Operating Expenses						
	Feed	Livestock & Poultry	Seed	Fertilizer & Lime	Repairs & Operations of Capital Items	Miscellaneous	Total Operating Expenses ¹
2007	2,190.0	3,257.0	380.0	810.0	1,242.9	2,040.3	9,920.1
2008	1,900.0	2,693.0	450.0	1,010.0	1,063.1	2,262.2	9,678.7
2009	1,910.0	2,428.0	490.0	800.0	1,178.3	2,068.5	8,874.9
2010	1,550.0	3,401.4	550.0	1,040.0	1,165.2	1,990.9	9,697.6
Year	Hired Labor	Depreciation & Other Consumption of Farm Capital	Taxes on Farm Property	Interest	Net Rent to Non-Farm Landlords	Total Production Expenses ¹	
						Million Dollars	
2007	529.6	852.8	380.0	591.2	397.9	12,671.7	
2008	556.2	907.2	410.0	599.3	503.7	12,655.1	
2009	462.3	952.6	400.0	588.5	475.7	11,754.1	
2010	394.3	970.4	470.0	558.7	723.4	12,814.2	

¹ May not add due to rounding.

Kansas Government Payments by Program, 2007 - 2010¹

Program	2007	2008	2009*	2010*
	1,000 Dollars			
Fixed Direct Payments	323,523	328,992	310,179	317,804
Average Crop Revenue Election ²				1,086
Countercyclical Payments	1,013	425	847	112
Loan Deficiency Payments	12	53	98	76
Marketing Loan Gains	0	0	0	0
Certificate Exchange Gains	0	0	0	0
Milk Income Loss Payments	604	0	6,599	395
Tobacco Transition Payments ³	54	27	27	25
Conservation ⁴	165,813	163,150	152,177	152,455
Ad Hoc and Emergency Funding ⁵	27,582	155,099	5,408	159,938
Miscellaneous ⁶	-63	-42	-17	23
Total Direct Payments	518,538	647,705	475,318	631,913

* Preliminary

¹ Amounts include cash payments made directly to farmers, not including Farmer-owned Reserve Payments as these data are not available by State. Amounts also include certificate exchange gains and marketing loan gains.

² 2008 – 2009: Included in Fixed Direct Payments.

³ Payment includes both the CCC payments to quota holders and producers and the third party payments to quota holders and producers who opted for the lump sum payment option.

⁴ Conservation programs: Agricultural Management Assistance Program, Agricultural Water Enhancement Program, Auto Conservation Reserve Program–Cost Shares, Biomass Crop Assistance Program, Conservation Reserve Program–Annual Rental, Conservation Reserve Program–Cost Share, Conservation Reserve Program–Incentives, Conservation Security Program, Environment Quality Incentives Program, EQIP–Ground and Surface Water Conservation, EQIP–Klamath Basin, EQIP-1996 Farm Bill, Farmland Protection Program, Forestry Conservation Reserve Program, Grasslands Reserve Program, Wetlands Reserve Program, Wildlife Habitat Incentive Program.

⁵ Ad Hoc and emergency programs include all programs providing disaster and emergency assistance payments to growers. Programs include Crop Disaster Programs, Crop Disaster Program 2005, Crop Disaster Assistance Program 2001/2002, Crop Disaster Assistance Program 2005/2007, Dairy Disaster Program 2005/2007, Dairy Economic Loss Assistance Program, Dairy Indemnity Program, Disaster Program, Emergency Conservation Program, Florida Hurricane Citrus Disaster Assistance Program, Florida Hurricane Nursery Disaster Assistance Program, Florida Hurricane Vegetable Disaster Assistance Program, Hurricane Indemnity Program, Livestock Compensation Program, Livestock Compensation Program 2005/2007, Livestock Emergency Assistance Program, Livestock Forage Program, Livestock Indemnity Program, Livestock Indemnity Program 2005/2007, Market Loss Assistance Program, Noninsured Assistance Program, Specialty Crop-Nursery Program, Specialty Crop—Fruits and Vegetables, Trade Adjustment Assistance Program, and Tree Assistance Program.

⁶ Miscellaneous programs: Additional Interest Payments, American Indian Livestock Feed Program, DCCP--Violations, DCCP--Late Filing Fees, DCCP--Payment Limitation Overpayment, Feed Grain Deficiency Program, Interest Payments, Oilseed Program, Peanut Quota Buyout Program, Production Flexibility Contract Payments, Storage Forgiven, Supplemental Oilseed Payment Program, and Wheat Deficiency Program.

SOURCE: 2010 State Summary Data, USDA, Economic Research Service.



Join us as we celebrate the 150th Anniversary of USDA and dedicate new research facilities. An official ceremony will take place at 2 p.m. with state and federal officials. Following the ceremony, USDA agencies located in Kansas will host a resource fair to share information about programs and services offered.

Date: April 10, 2012
Time: 2:00-5:00 p.m.
Location: USDA ARS Center for Grain & Animal Health Research, 1515 College Avenue, Manhattan, Kansas
Contact: Tom Shanower (785) 776-2702
USDA ARS, Center Director in Manhattan, KS



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