

**2012 FARM PRODUCTION EXPENDITURES**

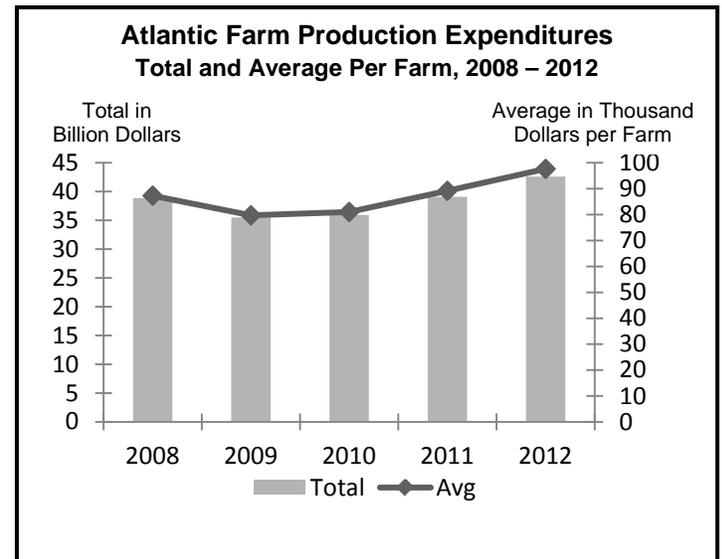
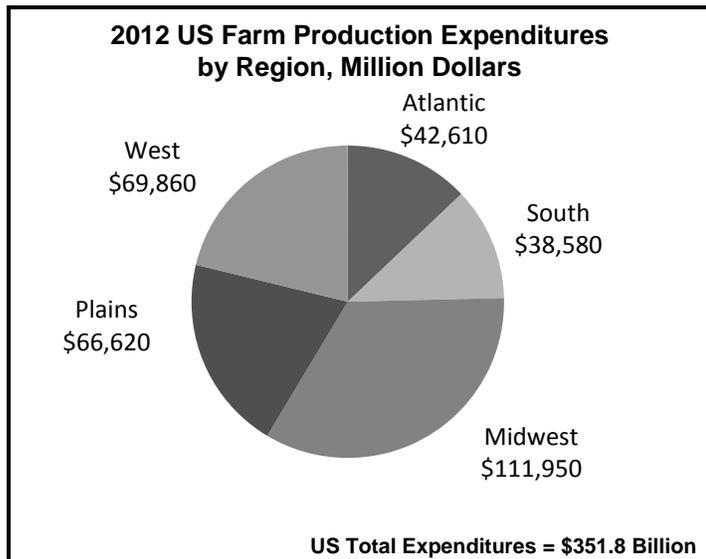
Farm Production Expenditures in the United States is estimated at \$351.8 billion for 2012, up from \$318.7 billion in 2011. The 2012 Total farm production expenditures were up 10.4 percent compared with 2011 Total farm production expenditures. All expenditure items, except Interest, increased from the previous year.

The four largest expenditures at the United States level totaled \$161.8 billion and accounted for 46.0 percent of Total expenditures in 2012. These include Feed, 16.8 percent, Farm services, 11.3 percent, Livestock, poultry and related expenses, 9.1 percent, and Labor, 8.8 percent.

In 2012, the United States Total farm expenditure average per farm is \$162,743 compared with \$146,653 in 2011, up 11.0 percent. On average, United States farm operations spent \$27,338 on Feed, \$18,457 on Farm services, \$14,802 on Livestock, poultry and related expenses, and \$14,247 on Labor. For 2011, United States farms spent an average of \$25,129 on Feed, \$17,075 on Farm services, \$13,163 on Livestock, poultry and related expenses, and \$12,334 on Labor.

Total Fuel expense is \$15.4 billion. Diesel, the largest sub component, is \$10.3 billion, accounting for 66.9 percent. Diesel expenditures are up 2.2 percent from the previous year. Gasoline is \$3.1 billion, up 11.1 percent. LP gas is \$1.3 billion, down 19.3 percent. Other fuel is \$700 million, down 14.6 percent.

In 2012, Crop farms expenditures increased to \$199.8 billion, up 17.4 percent while Livestock farms expenditures increased to \$152.0 billion, up 2.4 percent. The largest expenditures for Crop farms is: Rent at \$25.0 billion, (12.5 percent), Farm services at \$24.9 billion, (12.5 percent) and Fertilizer, lime and soil conditioners at \$24.8 billion, (12.4 percent). Combined crop inputs (chemicals, fertilizers, and seeds) are \$55.5 billion, accounting for 27.8 percent of Crop farms total expenses. The largest expenditures for Livestock farms are: Feed at \$54.4 billion, (35.8 percent), Livestock, poultry and related expenses, at \$27.9 billion, (18.4 percent), and Farm services at \$15.0 billion, (9.9 percent), together accounting for 64.1 percent of Livestock farms Total expenses. The average Total expenditure for a Crop farm are \$202,740 compared to \$129,230 per Livestock farm.



- Atlantic: CT, DE, KY, ME, MD, MA, NH, NC, NJ, NY, PA, RI, TN, VA, VT, WV
- Midwest: IL, IN, IA, MI, MN, MO, OH, WI
- Plains: KS, NE, ND, OK, SD, TX
- South: AL, AR, FL, GA, LA, MS, SC
- West: AZ, CA, CO, ID, MT, NV, NM, OR, UT, WA, WY



Photo courtesy of Sunkhaze Farm, Old Town, ME

**ANNUAL FARM PRODUCTION EXPENDITURES: Farms Reporting,  
Average per Farm, and Total, Atlantic Region and United States, 2011 – 2012**<sup>1 2</sup>

Expenditure	Farms Reporting <sup>3</sup>		Average per Farm <sup>4</sup>		Total Expenditures	
	2011	2012	2011	2012	2011	2012
	Percent		Dollars		Million Dollars	
<b>ATLANTIC</b>						
<b>Total Farm Production Expenditures</b> <sup>5</sup>	100.0	100.0	89,158	97,624	39,120	42,610
Livestock, Poultry, and Related Expenses <sup>6</sup>	24.3	21.5	8,000	8,500	3,510	3,710
Feed	61.2	58.3	20,740	22,247	9,100	9,710
Farm Services <sup>7</sup>	94.4	86.4	10,279	10,883	4,510	4,750
Rent <sup>8</sup>	22.7	19.1	2,917	3,574	1,280	1,560
Agricultural Chemicals <sup>9</sup>	39.1	31.7	2,507	2,726	1,100	1,190
Fertilizer, Lime, and Soil Conditioners <sup>9</sup>	48.5	43.5	4,854	5,636	2,130	2,460
Interest	29.1	25.5	2,439	2,337	1,070	1,020
Taxes (Real Estate and Property)	100.0	100.0	3,966	3,666	1,740	1,600
Labor	28.9	24.4	7,202	9,623	3,160	4,200
Fuels	89.5	80.4	4,307	4,674	1,890	2,040
Farm Supplies and Repairs <sup>10</sup>	87.6	78.9	5,424	5,934	2,380	2,590
Farm Improvements and Construction <sup>11</sup>	50.9	48.4	6,108	5,590	2,680	2,440
Tractors and Self-Propelled Farm Machinery	12.7	13.8	3,327	4,422	1,460	1,930
Other Farm Machinery	19.9	12.5	1,823	1,970	800	860
Seeds and Plants <sup>12</sup>	41.2	34.8	3,761	4,261	1,650	1,860
Trucks and Autos	13.2	10.0	1,413	1,352	620	590
Miscellaneous Capital Expenses <sup>13</sup>	2.4	1.9	91	229	40	100
<b>UNITED STATES</b>						
<b>Total Farm Production Expenditures</b> <sup>5</sup>	100.0	100.0	119,058	129,230	148,480	152,010
Livestock, Poultry, and Related Expenses <sup>6</sup>	34.1	33.5	20,527	23,719	25,600	27,900
Feed	86.7	80.3	41,054	46,248	51,200	54,400
Farm Services <sup>7</sup>	96.2	91.6	12,429	12,752	15,500	15,000
Rent <sup>8</sup>	26.3	24.8	3,368	3,486	4,200	4,100
Agricultural Chemicals <sup>9</sup>	31.5	28.5	938	1,105	1,170	1,300
Fertilizer, Lime, and Soil Conditioners <sup>9</sup>	35.7	37.9	2,758	3,146	3,440	3,700
Interest	32.7	25.7	3,713	2,924	4,630	3,440
Taxes (Real Estate and Property)	99.5	99.6	3,873	3,741	4,830	4,400
Labor	25.6	22.7	7,537	7,481	9,400	8,800
Fuels	87	81.2	4,554	4,421	5,680	5,200
Farm Supplies and Repairs <sup>10</sup>	84.4	78.2	5,308	5,526	6,620	6,500
Farm Improvements and Construction <sup>11</sup>	50.6	48.6	5,132	5,526	6,400	6,500
Tractors and Self-Propelled Farm Machinery	15.1	11.3	2,999	3,656	3,740	4,300
Other Farm Machinery	19.0	12.7	1,596	1,785	1,990	2,100
Seeds and Plants <sup>12</sup>	27.1	26.4	1,556	1,700	1,940	2,000
Trucks and Autos	16.3	12.5	1,620	1,870	2,020	2,200
Miscellaneous Capital Expenses <sup>13</sup>	6.4	1.7	96	145	120	170

<sup>1</sup> Atlantic Region consists of CT, DE, KY, ME, MD, MA, NH, NJ, NY, NC, PA, RI, TN, VA, VT, WV.

<sup>2</sup> United States excludes AK and HI.

<sup>3</sup> Number of farms reporting item divided by total number of farms.

<sup>4</sup> Total expenditures divided by total number of farms. Items may not sum to total due to rounding.

<sup>5</sup> Includes landlord and contractor share of farm production expenses. May not add due to rounding.

<sup>6</sup> Includes purchases and leasing of livestock and poultry.

<sup>7</sup> Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, general and miscellaneous business expenses, and utilities.

<sup>8</sup> Rent includes cash rent paid, share rent, plus public and private grazing fees.

<sup>9</sup> Includes material and application costs.

<sup>10</sup> This expense includes bedding/litter, marketing containers, power farm shop equipment, oils and lubricants, temporary fencing, miscellaneous non-capital equipment and supplies, repairs and maintenance of equipment not depreciated, and other small, non-capital equipment.

<sup>11</sup> Includes all expenditures related to new construction or repairs of building, fences, operator dwelling (if dwelling is owned by operation), and any improvements to physical structures of land.

<sup>12</sup> All purchases of seed, plants, or seed treatments for nursery and farming operation are included. Bedding plants, nursery stock, and seed purchased for resale are excluded.

<sup>13</sup> Miscellaneous Capital Expense records any capital expenses not recorded in specific items on the questionnaire. It was estimated for the first time in 2005. Due the small size of this expense, a zero in this line-item denotes less than 5 million dollars. Average value derived from expenditure rounding to zero will also be zero.

SOURCE: *Farm Production Expenditures – 2012 Summary*, August 2, 2013, National Agricultural Statistics Service, USDA.