

2011 FARM PRODUCTION EXPENDITURES

Farm Production Expenditures in the United States is estimated at \$318.7 billion for 2011, up from \$289.1 billion in 2010. The 2011 Total expenditures rose 10.2 percent compared with 2010 Total expenditures. All expenditure items except Interest and Labor increased from the previous year.

Total fuel expense is \$15.3 billion. Diesel, the largest sub-component, is \$10.1 billion, accounting for 65.9 percent. Diesel expenditures are up 23.7 percent from the previous year. Gasoline is \$2.8 billion, up 9.4 percent. LP gas is \$1.6 billion, up 8.8 percent. Other fuel is \$820.0 million, up 13.9 percent.

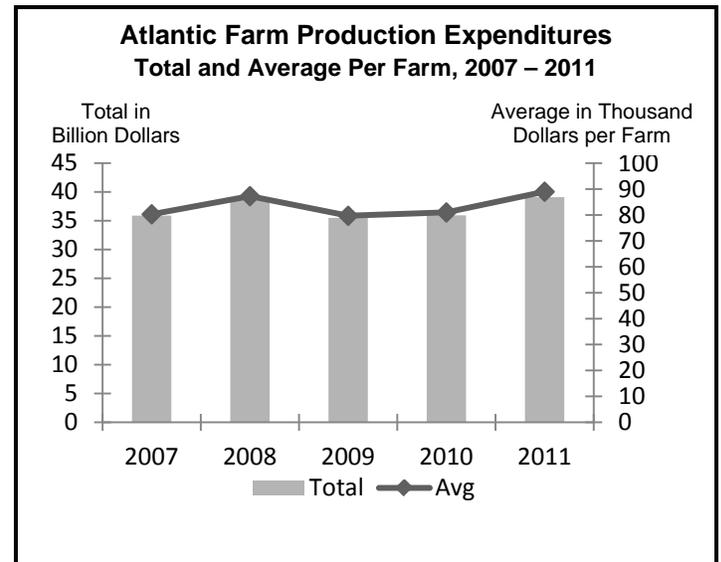
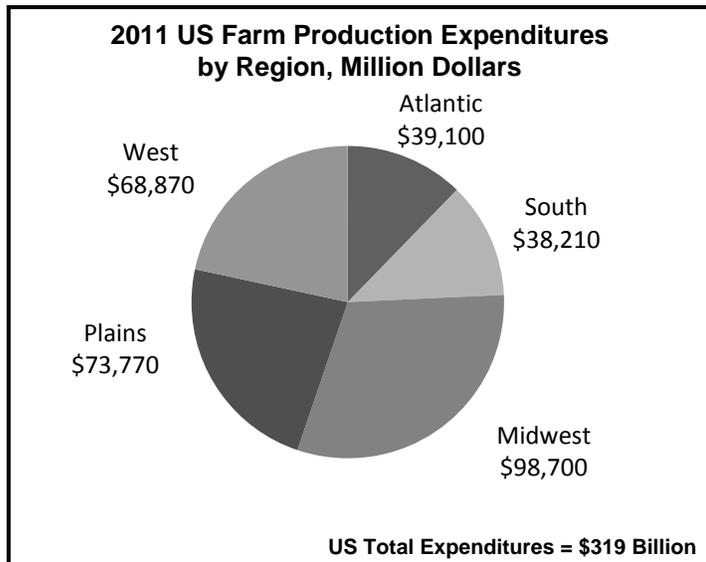
The four largest expenditures at the United States level totaled \$147.1 billion and accounted for 46.1 percent of Total expenditures in 2011. They are: Feed, 17.1 percent, Farm services, 11.6 percent, Livestock, poultry and related expenses, 9.0 percent, and Labor, 8.4 percent.

In 2011, the United States Total farm expenditure average per farm is \$146,653 compared with \$131,821 in 2010, an increase of 11.3 percent. On average, United States farm operations spent \$25,129 on Feed, \$17,075 on Farm services, \$13,163 on Livestock, poultry and related

expenses, and \$12,334 on Labor. For 2010, United States farms spent an average of \$20,705 on Feed, \$16,281 on Farm services, \$11,128 on Livestock, poultry and related expenses, and \$12,450 on Labor.

The top three average expenses per farm with the largest dollar increase are: Feed, up \$4,424 or 21.4 percent, Livestock, poultry and related expenses, up \$2,035, or 18.3 percent, and Fertilizer, lime and soil conditioners, up \$1,975, or 20.6 percent.

In 2011, Crop farms expenditures increased to \$170.2 billion, up 7.4 percent while Livestock farms expenditures increased to \$148.5 billion, up 13.7 percent. The largest expenditures for Crop farms is: Rent at \$22.1 billion, (13.0 percent), Fertilizer, lime and soil conditioners at \$21.7 billion, (12.7 percent), and Farm services at \$21.6 billion, (12.7 percent). Combined crop inputs (chemicals, fertilizers, and seeds) are \$48.2 billion, accounting for 28.3 percent of Crop farms total expenses. The largest expenditures for Livestock farms are: Feed at \$51.2 billion, (34.5 percent), Livestock, poultry and related expenses, at \$25.6 billion, (17.2 percent), and Farm services at \$15.5 billion, (10.4 percent), together accounting for 62.2 percent of Livestock farms Total expenses. The average Total expenditure for a Crop farm is \$183,829 compared to \$119,058 per Livestock farm.



- Atlantic: CT, DE, KY, ME, MD, MA, NH, NC, NJ, NY, PA, RI, TN, VA, VT, WV
- Midwest: IL, IN, IA, MI, MN, MO, OH, WI
- Plains: KS, NE, ND, OK, SD, TX
- South: AL, AR, FL, GA, LA, MS, SC
- West: AZ, CA, CO, ID, MT, NV, NM, OR, UT, WA, WY



Photo courtesy of Sunkhaze Farm, Old Town, ME

**ANNUAL FARM PRODUCTION EXPENDITURES: Farms Reporting,
Average per Farm, and Total, Atlantic Region and United States, 2010 – 2011**^{1 2}

| Expenditure | Farms Reporting ³ | | Average per Farm ⁴ | | Total Expenditures | |
|--|------------------------------|-------|-------------------------------|---------|--------------------|---------|
| | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 |
| | Percent | | Dollars | | Million Dollars | |
| ATLANTIC | | | | | | |
| Total Farm Production Expenditures ⁵ | 100.0 | 100.0 | 80,814 | 89,113 | 35,950 | 39,100 |
| Livestock, Poultry, and Related Expenses ⁶ | 22.6 | 24.3 | 7,148 | 7,954 | 3,180 | 3,490 |
| Feed | 58.5 | 61.2 | 17,062 | 20,740 | 7,590 | 9,100 |
| Farm Services ⁷ | 94.3 | 94.4 | 9,846 | 10,279 | 4,380 | 4,510 |
| Rent ⁸ | 21.7 | 22.7 | 2,967 | 2,917 | 1,320 | 1,280 |
| Agricultural Chemicals ⁹ | 33.1 | 39.1 | 2,113 | 2,507 | 940 | 1,100 |
| Fertilizer, Lime, and Soil Conditioners ⁹ | 52.6 | 48.5 | 4,271 | 4,854 | 1,900 | 2,130 |
| Interest | 27.0 | 29.1 | 2,495 | 2,439 | 1,110 | 1,070 |
| Taxes (Real Estate and Property) | 99.9 | 100.0 | 3,417 | 3,966 | 1,520 | 1,740 |
| Labor | 27.5 | 28.9 | 7,845 | 7,202 | 3,490 | 3,160 |
| Fuels | 88.0 | 89.5 | 3,687 | 4,307 | 1,640 | 1,890 |
| Farm Supplies and Repairs ¹⁰ | 86.4 | 87.6 | 5,507 | 5,424 | 2,450 | 2,380 |
| Farm Improvements and Construction ¹¹ | 50.1 | 50.9 | 4,631 | 6,108 | 2,060 | 2,680 |
| Tractors and Self-Propelled Farm Machinery | 16.7 | 12.7 | 3,417 | 3,327 | 1,520 | 1,460 |
| Other Farm Machinery | 20.6 | 19.9 | 1,484 | 1,823 | 660 | 800 |
| Seeds and Plants ¹² | 38.0 | 41.2 | 3,484 | 3,761 | 1,550 | 1,650 |
| Trucks and Autos | 15.3 | 13.2 | 1,326 | 1,413 | 590 | 620 |
| Miscellaneous Capital Expenses ¹³ | 6.4 | 2.4 | 112 | 91 | 50 | 40 |
| UNITED STATES | | | | | | |
| Total Farm Production Expenditures ⁵ | 100.0 | 100.0 | 131,821 | 146,653 | 289,050 | 318,650 |
| Livestock, Poultry, and Related Expenses ⁶ | 23.2 | 23.6 | 11,128 | 13,163 | 24,400 | 28,600 |
| Feed | 57.0 | 58.4 | 20,705 | 25,129 | 45,400 | 54,600 |
| Farm Services ⁷ | 93.2 | 93.6 | 16,281 | 17,075 | 35,700 | 37,100 |
| Rent ⁸ | 28.3 | 28.9 | 11,812 | 12,104 | 25,900 | 26,300 |
| Agricultural Chemicals ⁹ | 40.0 | 40.3 | 4,880 | 5,431 | 10,700 | 11,800 |
| Fertilizer, Lime, and Soil Conditioners ⁹ | 48.7 | 44.9 | 9,577 | 11,552 | 21,000 | 25,100 |
| Interest | 34.5 | 33.8 | 4,652 | 4,510 | 10,200 | 9,800 |
| Taxes (Real Estate and Property) | 99.3 | 99.6 | 4,925 | 5,201 | 10,800 | 11,300 |
| Labor | 28.3 | 27.9 | 12,450 | 12,334 | 27,300 | 26,800 |
| Fuels | 82.8 | 84.7 | 5,883 | 7,042 | 12,900 | 15,300 |
| Farm Supplies and Repairs ¹⁰ | 79.8 | 81.8 | 7,251 | 7,502 | 15,900 | 16,300 |
| Farm Improvements and Construction ¹¹ | 50.9 | 48.8 | 5,746 | 6,581 | 12,600 | 14,300 |
| Tractors and Self-Propelled Farm Machinery | 20.4 | 17.3 | 4,971 | 5,753 | 10,900 | 12,500 |
| Other Farm Machinery | 22.2 | 20.9 | 2,280 | 2,945 | 5,000 | 6,400 |
| Seeds and Plants ¹² | 38.1 | 38.8 | 7,434 | 8,192 | 16,300 | 17,800 |
| Trucks and Autos | 19.4 | 17.4 | 1,760 | 2,011 | 3,860 | 4,370 |
| Miscellaneous Capital Expenses ¹³ | 11.6 | 7.5 | 87 | 129 | 190 | 280 |

¹ Atlantic Region consists of CT, DE, KY, ME, MD, MA, NH, NJ, NY, NC, PA, RI, TN, VA, VT, WV.

² United States excludes AK and HI.

³ Number of farms reporting item divided by total number of farms.

⁴ Total expenditures divided by total number of farms. Items may not sum to total due to rounding.

⁵ Includes landlord and contractor share of farm production expenses. May not add due to rounding.

⁶ Includes purchases and leasing of livestock and poultry.

⁷ Includes all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, general and miscellaneous business expenses, and utilities.

⁸ Rent includes cash rent paid, share rent, plus public and private grazing fees.

⁹ Includes material and application costs.

¹⁰ This expense includes bedding/litter, marketing containers, power farm shop equipment, oils and lubricants, temporary fencing, miscellaneous non-capital equipment and supplies, repairs and maintenance of equipment not depreciated, and other small, non-capital equipment.

¹¹ Includes all expenditures related to new construction or repairs of building, fences, operator dwelling (if dwelling is owned by operation), and any improvements to physical structures of land.

¹² All purchases of seed, plants, or seed treatments for nursery and farming operation are included. Bedding plants, nursery stock, and seed purchased for resale are excluded.

¹³ Miscellaneous Capital Expense records any capital expenses not recorded in specific items on the questionnaire. It was estimated for the first time in 2005. Due the small size of this expense, a zero in this line-item denotes less than 5 million dollars. Average value derived from expenditure rounding to zero will also be zero.

SOURCE: *Farm Production Expenditures – 2011 Summary*, August 2, 2012, National Agricultural Statistics Service, USDA.