



NEWS RELEASE

United States Department of Agriculture
NATIONAL AGRICULTURAL STATISTICS SERVICE
NEW ENGLAND FIELD OFFICE

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NEW ENGLAND 2014 ORGANIC SURVEY RESULTS

CONCORD, NH - The USDA/NASS released the results of the 2014 Organic Survey, which shows that 1,534 certified and exempt organic farms in New England sold a total of \$197 million in organic products in 2014, up 45 percent since 2008, according to Gary Keough, State Statistician of the USDA's National Agricultural Statistics Service (NASS), New England Field Office. The combined New England States have more organic farmers than any other State except for California and would rank 7th in organic sales.

New England accounted for 3.6 percent of the U.S. organic sales in 2014. Additionally, the industry shows potential for growth in production as 645 organic producers (42 percent) report they intend to increase organic production in New England over the next 5 years.

The selection of organic products sold by New England farms in 2014 was diverse, from maple syrup, dairy, livestock and poultry, to fruits, vegetables and grains. The total organic sales and some of the top commodity groups in organic sales were:

Connecticut (\$3.6 million total):

- Crops including Nursery and Greenhouse -- \$2.6 million
 - Vegetables in the open -- \$2.04 million
- Livestock and Poultry Products -- \$444 thousand
- Livestock and Poultry -- \$681 thousand

Maine (\$54.2 million total):

- Crops including Nursery and Greenhouse -- \$28.2 million
 - Maple Syrup -- \$13.92 million
 - Field Crops only -- \$2.25 million
 - Vegetables in the open -- \$8.18 million
 - Fruit (excluding apples and grapes) -- \$1.80 million
 - Vegetables under protection -- \$1.48 million
- Livestock and Poultry Products -- \$22.6 million
 - Milk -- \$12.38 million
 - Eggs (Sold as organic) -- \$10.21 million
- Livestock and Poultry -- \$3.4 million

Massachusetts (\$24.8 million):

- Crops including Nursery and Greenhouse -- \$16.1 million
 - Vegetables in the open -- \$7.90 million
 - Vegetables under protection -- \$6.19 million
- Livestock and Poultry Products -- \$8.1 million
- Livestock and Poultry -- \$620 thousand

New Hampshire (\$20.8 million total):

- Crops including Nursery and Greenhouse -- \$3.44 million
 - Vegetables in the open -- \$1.38 million
- Livestock and Poultry Products -- \$16.8 million
 - Eggs (Total) -- \$14.63 million
- Livestock and Poultry -- \$630 thousand

Rhode Island (\$902,000 total):

- Crops including Nursery and Greenhouse -- \$894 thousand
 - Vegetables under protection -- \$287 thousand
- Livestock and Poultry Products -- \$ 8 thousand

Vermont (\$92.1 million total):

- Crops including Nursery and Greenhouse -- \$37.7 million
 - Maple Syrup -- \$15.11 million
 - Vegetables in the open -- \$9.43 million
 - Apples -- \$3.27 million
 - Vegetables under protection -- \$2.26 million
- Livestock and Poultry Products -- \$46.6 million
 - Milk -- \$46.43 million
- Livestock and Poultry -- \$7.86 million

New England organic farms used a variety of sales outlets. Sixty-eight percent of the farms sold products through retail markets such as farmstands, farmers markets, and Community Supported Agriculture shares. Retail sales accounted for 17 percent of all organic sales. Sales through wholesale outlets such as restaurants, institutions, grocery stores, packers, and processors accounted for 83 percent of the total organic sales.

The complete 2014 Organic Survey report is available online at:

http://www.agcensus.usda.gov/Publications/2012/Online_Resources/Organics/index.php

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