

SOUTH DAKOTA INCOME AND PRICES SUMMARY, 2008

INCOME

Cash receipts from farm marketings and government payments were up 28 percent in 2007, compared to 2006. Sales from all livestock and their related products accounted for \$2.705 billion, or 45 percent of the total 2007 receipts. Income from livestock was up 2 percent from 2006. Sales from all crops totaled \$3.029 billion, or 50 percent of the total. Income from crops was up 46 percent from 2006. Government payments totaled \$317 million in 2007, down 23 percent from 2006, and are 5 percent of total receipts.

The largest income sources for 2007 were cattle, corn, soybeans, and wheat. Cattle, down nearly 4 percent from 2006, accounted for 32% percent of the total. Corn, up nearly 51 percent from 2006, accounted for 19 percent of the total. Income from soybeans increased 34 percent from 2006 and accounted for 16 percent of the total. Wheat receipts rose 60 percent and accounted for 12 percent of the total.

The 2007 net farm income totaled \$2.288 billion, up 334 percent from 2006.

PRICES

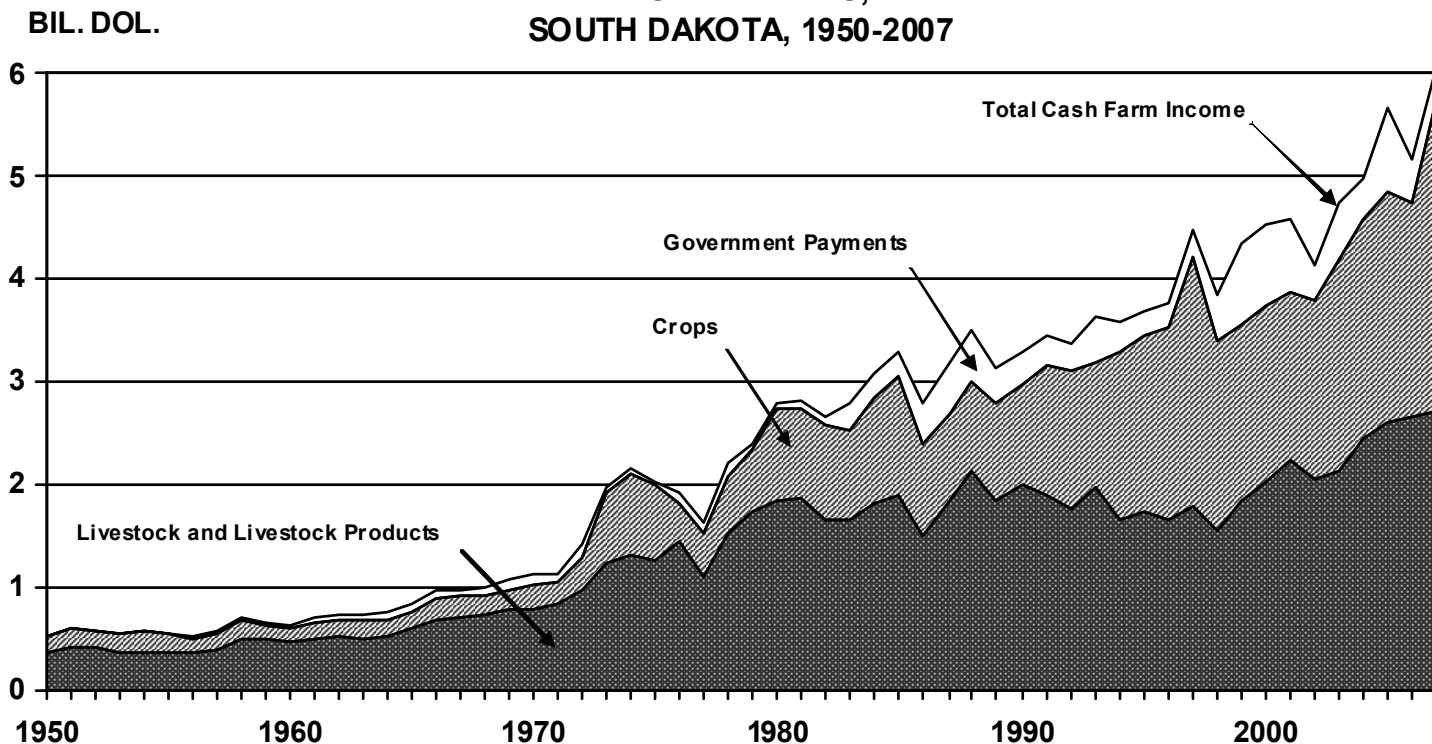
Preliminary 2008 marketing year average (MYA) crop prices were up from 2007 for major South Dakota

crops. All corn MYA price was down 14 percent to \$3.60, 57 cents below 2007. Soybean prices, with a MYA of \$9.05, were down 6 percent from the previous year. The all wheat MYA price was up 6 percent from 2007 to \$6.80, an increase of 38 cents per bushel. The all hay MYA price was up 3 percent to \$100.00 per ton. The all sunflower MYA price was down 14 percent from last year to \$19.00 per cwt. Sorghum decreased 31 percent to \$4.90 per cwt.

Marketing year average prices are computed by weighting monthly prices by the estimated monthly sales. Page 25 shows the marketing year for the major crops.

Annual 2008 livestock prices were mixed from 2007 for all species. The beef cattle price decreased 80 cents per cwt. to \$91.30. Steers and heifers price decreased \$2.10 to \$98.90, and cows were up \$4.70 to \$52.90. Calves decreased 8 percent to \$111.00 per cwt. The all hog price of \$46.70 increased 10 cents from 2007. Barrows and gilts increased 1 percent, while sows decreased 10 percent. At \$105.00, the lamb price was down less than 2 percent, while sheep, at \$24.10, were down 18 percent from 2007.

**CASH RECEIPTS,
SOUTH DAKOTA, 1950-2007**



**CASH RECEIPTS FROM FARM MARKETINGS AND GOVERNMENT PAYMENTS,
SOUTH DAKOTA, 2005-2007**

COMMODITY	CASH RECEIPTS			PERCENT TOTAL 1/		
	2005	2006	2007	2005	2006	2007
	----- 1,000 DOLLARS -----			----- PERCENT-----		
CROPS:						
WHEAT	463,936	417,748	667,521	8.2	8.1	11.0
CORN	721,594	731,365	1,101,346	12.8	14.2	18.2
SORGHUM	8,463	8,180	17,555	0.1	0.2	0.3
OATS	9,483	6,580	7,098	0.2	0.1	0.1
BARLEY	6,514	2,279	3,548	0.1	2/	0.1
FLAXSEED	3,432	1,608	1,089	0.1	2/	2/
SOYBEANS	779,639	688,279	925,646	13.8	13.4	15.3
HAY	111,963	100,739	156,430	2.0	2.0	2.6
SUNFLOWER	80,984	71,647	88,812	1.4	1.4	1.5
MISCELLANEOUS CROPS	51,859	52,944	60,043	0.9	1.0	1.0
TOTAL CROPS	2,237,867	2,081,369	3,029,088	39.6	40.4	50.1
LIVESTOCK AND PRODUCTS:						
CATTLE AND CALVES	1,845,388	1,874,168	1,805,331	32.7	36.4	29.8
HOGS	368,490	414,201	358,587	6.5	8.0	5.9
SHEEP AND LAMBS	35,889	30,428	32,180	0.6	0.6	0.5
TURKEYS	50,949	61,425	72,756	0.9	1.2	1.2
EGGS	20,460	26,312	51,420	0.4	0.5	0.8
OTHER POULTRY	4,074	3,822	3,828	0.1	0.1	0.1
DAIRY PRODUCTS	218,484	196,107	311,903	3.9	3.8	5.2
HONEY	13,730	10,046	12,332	0.2	0.2	0.2
WOOL	1,549	1,521	1,930	2/	2/	2/
MISCELLANEOUS LIVESTOCK	41,061	43,642	54,934	0.7	0.8	0.9
TOTAL LIVESTOCK AND PRODUCTS	2,600,074	2,661,672	2,705,201	46.0	51.6	44.7
TOTAL CROPS AND LIVESTOCK	4,837,941	4,743,041	5,734,289	85.7	92.0	94.8
GOVERNMENT PAYMENTS	808,706	411,704	317,068	14.3	8.0	5.2
GRAND TOTAL	5,646,647	5,154,745	6,051,357	100.0	100.0	100.0

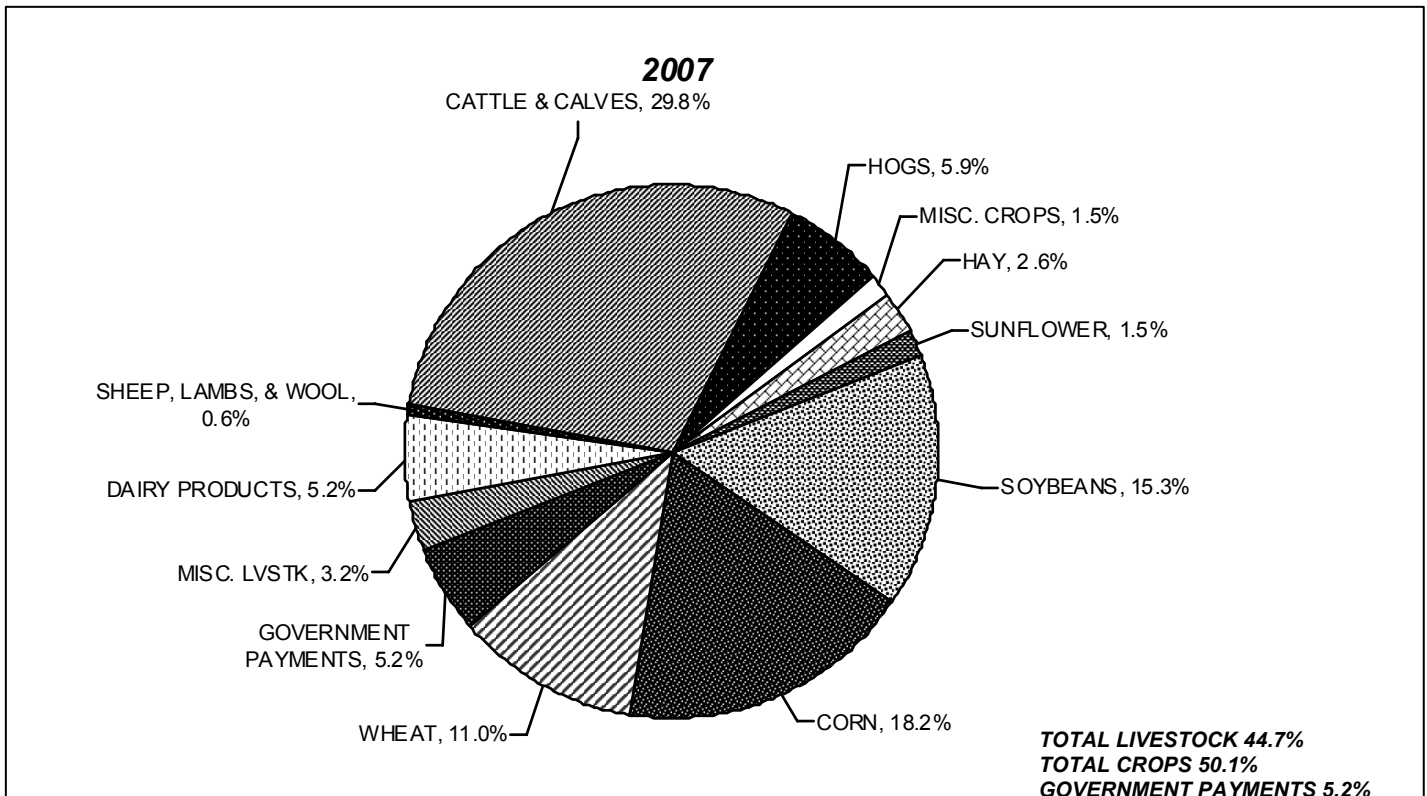
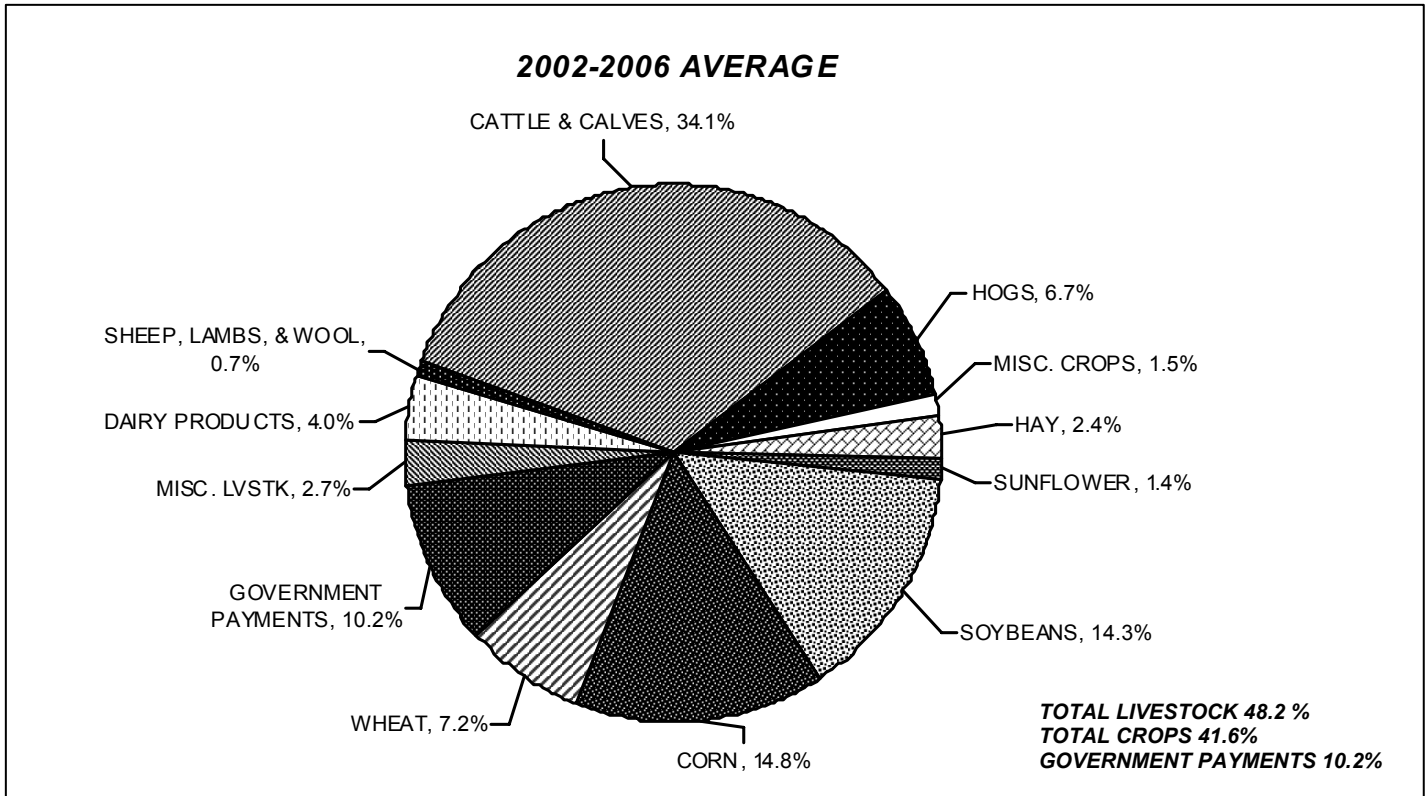
1/ PERCENTAGES MAY NOT ADD DUE TO ROUNDING. 2/ ROUNDS TO LESS THAN ONE TENTH OF ONE PERCENT.
NA = NOT AVAILABLE.

**CASH RECEIPTS,
STATE RANKING, 2007**

ITEM	UNIT	1	2	3	4	5	6	7	8	9	10	S.D. RANK
CROPS	MIL. DOL.	CA 25,840	IA 10,180	IL 9,605	TX 7,688	MN 6,910	NE 6,198	FL 6,183	WA 5,323	IN 5,211	ND 4,534	17 3,029
LIVESTOCK & LIVESTOCK PRODUCTS	MIL. DOL.	TX 11,386	CA 10,735	IA 8,857	NE 8,358	KS 7,212	WI 6,204	NC 5,768	MN 5,629	GA 4,362	CO 4,271	20 2,705
GOVERNMENT PAYMENTS	MIL. DOL.	TX 1,348	IA 776	IL 603	MS 591	NC 570	KS 519	AR 484	MN 483	CA 478	NE 464	15 317
TOTAL	MIL. DOL.	CA 37,053	TX 20,423	IA 19,813	NE 15,020	MN 13,021	IL 12,281	KS 12,248	NC 9,261	WI 9,066	IN 8,078	18 6,051

SOURCE: ECONOMIC RESEARCH SERVICE, USDA.

CASH RECEIPTS, SOUTH DAKOTA PERCENT OF TOTAL



**CASH RECEIPTS FROM FARM MARKETINGS,
SOUTH DAKOTA, 2008 1/**

MONTH	CROPS		LIVESTOCK		TOTAL	
	1,000 DOLLARS	PERCENT	1,000 DOLLARS	PERCENT	1,000 DOLLARS	PERCENT
JANUARY	565,480	10.6	245,049	9.9	810,529	10.4
FEBRUARY	455,012	8.6	210,659	8.5	665,671	8.5
MARCH	397,257	7.5	214,493	8.7	611,750	7.9
APRIL	249,977	4.7	207,802	8.4	457,779	5.9
MAY	197,596	3.7	234,140	9.5	431,736	5.5
JUNE	314,993	5.9	207,580	8.4	522,572	6.7
JULY	585,063	11.0	180,605	7.3	765,667	9.8
AUGUST	527,664	9.9	192,783	7.8	720,447	9.3
SEPTEMBER	380,367	7.2	161,953	6.5	542,320	7.0
OCTOBER	691,377	13.0	207,856	8.4	899,233	11.5
NOVEMBER	570,054	10.7	219,657	8.9	789,711	10.1
DECEMBER	376,255	7.1	194,610	7.9	570,865	7.3
TOTAL	5,311,095	100.0	2,477,187	100.0	7,788,280	100.0

1/ PERCENTS MAY NOT ADD DUE TO ROUNDING. PRELIMINARY ESTIMATES, ECONOMIC RESEARCH SERVICE, USDA.

**FARM PRODUCTION EXPENSES,
SOUTH DAKOTA, 2005-2007**

ITEM	2005	2006	2007
	----- MILLION DOLLARS -----		
FEED	287.3	384.5	466.0
LIVESTOCK	419.9	424.9	436.5
SEED	331.0	349.1	412.6
FERTILIZER & LIME	352.5	367.7	495.3
PESTICIDES	233.5	213.2	260.6
FUEL & OIL	272.8	274.7	321.2
ELECTRICITY	68.7	73.7	69.2
REPAIR & MAINTENANCE	234.8	261.4	261.0
MACHINE HIRE & CUSTOM WORK	81.8	85.5	126.9
MARKETING, STORAGE & TRANSPORTATION	99.7	105.6	146.0
OTHER MISCELLANEOUS	527.6	563.1	636.5
INTEREST	296.4	316.5	346.1
LABOR EXPENSES	144.6	149.4	168.0
NET RENT TO NON-OPERATOR LANDLORDS	311.5	254.4	284.1
CAPITAL CONSUMPTION	509.8	531.3	545.1
PROPERTY TAXES	236.2	252.5	252.5
TOTAL PRODUCTION EXPENSES	4,408.1	4,607.3	5,227.5

**NET FARM INCOME: VALUE ADDED TO AGRICULTURAL SECTOR,
SOUTH DAKOTA, 2003-2007**

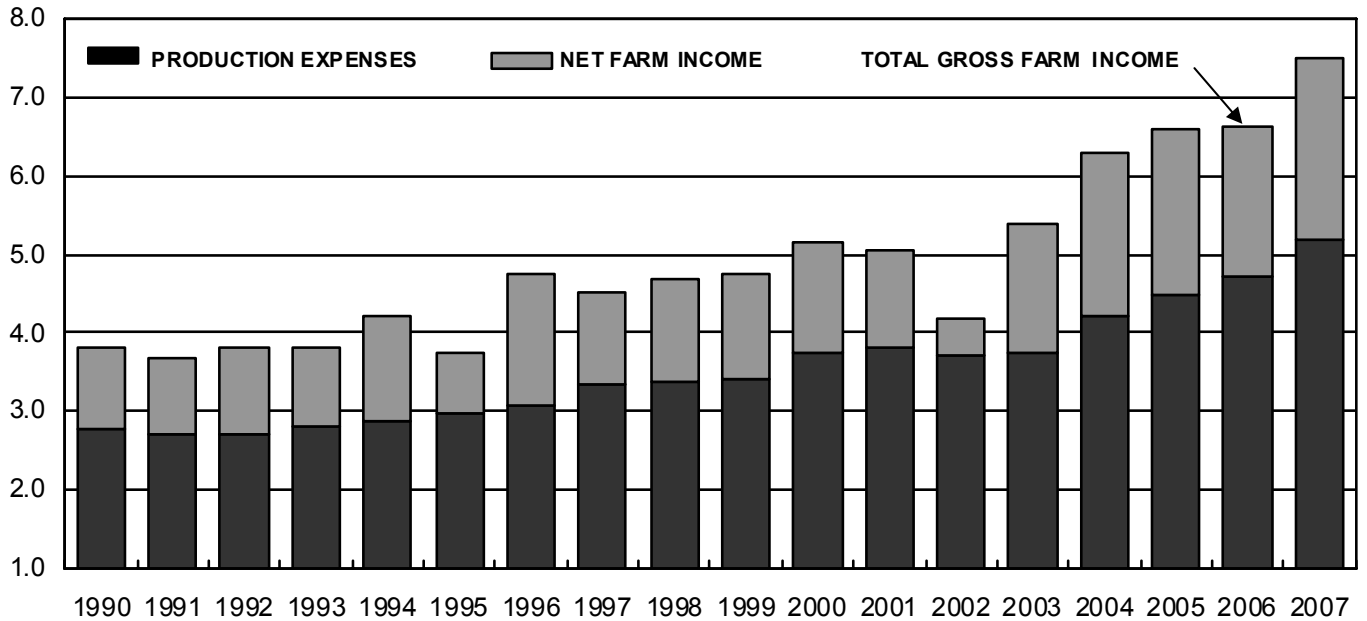
ITEM 1/	2003	2004	2005	2006	2007
	----- 1,000 DOLLARS -----				
VALUE OF CROP PRODUCTION	2,168,553	2,671,831	2,238,768	1,595,267	3,823,195
FOOD GRAINS	319,244	384,429	464,827	418,568	668,492
FEED CROPS	815,015	1,045,782	869,461	860,141	1,299,717
OIL CROPS	878,261	680,694	865,461	762,297	1,016,360
FRUITS AND TREE NUTS	347	395	368	380	450
VEGETABLES	8,493	8,129	7,875	9,023	9,174
ALL OTHER CROPS	26,717	28,033	29,875	30,960	34,895
HOME CONSUMPTION	2,804	2,177	901	1,148	785
VALUE OF INVENTORY ADJUSTMENT 2/	117,672	522,192	0	(487,250)	793,322
VALUE OF LIVESTOCK PRODUCTION	2,089,070	2,489,327	2,676,603	2,588,451	2,714,886
MEAT ANIMALS	1,817,135	2,053,314	2,249,767	2,318,797	2,196,098
DAIRY PRODUCTS	176,746	220,440	218,484	196,107	311,903
POULTRY AND EGGS	86,987	101,295	75,483	91,559	128,004
MISCELLANEOUS LIVESTOCK	50,658	56,123	56,340	55,209	69,196
HOME CONSUMPTION	2,571	3,676	4,118	4,830	4,380
VALUE OF INVENTORY ADJUSTMENT 2/	(45,027)	54,479	72,411	(78,051)	5,305
REVENUES FROM SERVICES AND FORESTRY	556,656	662,282	589,311	718,890	674,047
MACHINE HIRE AND CUSTOMWORK	31,158	91,638	80,238	46,709	53,780
FOREST PRODUCTS SOLD	680	714	727	740	750
OTHER FARM INCOME	349,027	356,985	259,705	394,160	307,791
GROSS IMPUTED RENTAL VALUE OF FARM DWELLINGS	175,791	212,945	248,641	277,281	311,726
VALUE OF AGRICULTURAL SECTOR PRODUCTION	4,814,280	5,823,439	5,504,682	4,902,608	7,212,129
PURCHASED INPUTS	2,363,608	2,764,187	2,900,484	3,093,236	3,620,316
FARM ORIGIN	845,450	989,792	1,038,212	1,158,426	1,315,035
FEED PURCHASED	264,117	336,961	287,333	384,468	466,011
LIVESTOCK AND POULTRY PURCHASED	318,380	353,609	419,921	424,865	436,460
SEED PURCHASED	262,953	299,222	330,958	349,093	412,564
MANUFACTURED INPUTS	720,869	831,179	927,490	929,316	1,146,294
FERTILIZERS AND LIME	249,778	311,125	352,523	367,735	495,346
PESTICIDES	223,328	243,631	233,479	213,177	260,550
PETROLEUM FUEL AND OILS	181,495	216,895	272,812	274,725	321,207
ELECTRICITY	66,268	59,528	68,676	73,679	69,191
OTHER PURCHASED INPUTS	797,289	943,216	934,782	1,005,494	1,158,987
REPAIR AND MAINTENANCE OF CAPITAL ITEMS	225,822	268,214	234,753	261,423	261,034
MACHINE HIRE AND CUSTOMWORK	83,461	96,723	81,820	85,463	126,907
MARKETING, STORAGE, AND TRANSPORTATION EXPENSES	64,395	84,894	99,697	105,556	146,019
CONTRACT LABOR	10,607	9,109	12,047	11,246	15,752
MISCELLANEOUS EXPENSES	413,004	484,276	506,465	541,806	609,275
NET GOVERNMENT TRANSACTIONS	315,504	166,528	563,392	149,210	53,086
DIRECT GOVERNMENT PAYMENTS	549,092	400,630	808,706	411,704	317,068
MOTOR VEHICLE REGISTRATION AND LICENSING FEES	9,609	10,123	9,118	10,009	11,497
PROPERTY TAXES	223,979	223,979	236,196	252,485	252,485
GROSS VALUE ADDED	2,766,175	3,225,781	3,167,590	1,958,582	3,644,899
CAPITAL CONSUMPTION	440,191	473,927	509,814	531,306	545,054
NET VALUE ADDED	2,325,984	2,751,854	2,657,776	1,427,276	3,099,845
PAYMENTS TO STAKEHOLDERS	664,001	655,738	752,517	720,272	798,184
EMPLOYEE COMPENSATION (TOTAL HIRED LABOR)	95,570	142,029	144,562	149,389	168,025
NET RENT RECEIVED BY NON-OPERATOR LANDLORDS	313,428	257,762	311,532	254,364	284,057
REAL ESTATE AND NON-REAL ESTATE INTEREST	255,003	255,947	296,423	316,519	346,102
NET FARM INCOME	1,661,983	2,096,116	1,905,259	707,004	2,301,661

1/ VALUE OF AGRICULTURAL SECTOR PRODUCTION IS THE GROSS VALUE OF THE COMMODITIES AND SERVICES PRODUCED WITHIN A YEAR. NET VALUE-ADDED IS THE SECTOR'S CONTRIBUTION TO THE NATIONAL ECONOMY AND IS THE SUM OF THE INCOME FROM PRODUCTION EARNED BY ALL FACTORS-OF-PRODUCTION, REGARDLESS OF OWNERSHIP. NET FARM INCOME IS THE FARM OPERATORS' SHARE OF INCOME FROM THE SECTOR'S PRODUCTION ACTIVITIES. THE CONCEPT PRESENTED IS CONSISTENT WITH THAT EMPLOYED BY THE ORGANIZATION FOR ECONOMIC COOPERATION AND DEVELOPMENT. 2/ A POSITIVE VALUE OF INVENTORY CHANGE REPRESENTS CURRENT-YEAR PRODUCTION NOT SOLD BY DECEMBER 31. A NEGATIVE VALUE IS AN OFFSET TO PRODUCTION FROM PRIOR YEARS INCLUDED IN CURRENT-YEAR SALES.

SOURCE: ECONOMIC RESEARCH SERVICE, USDA

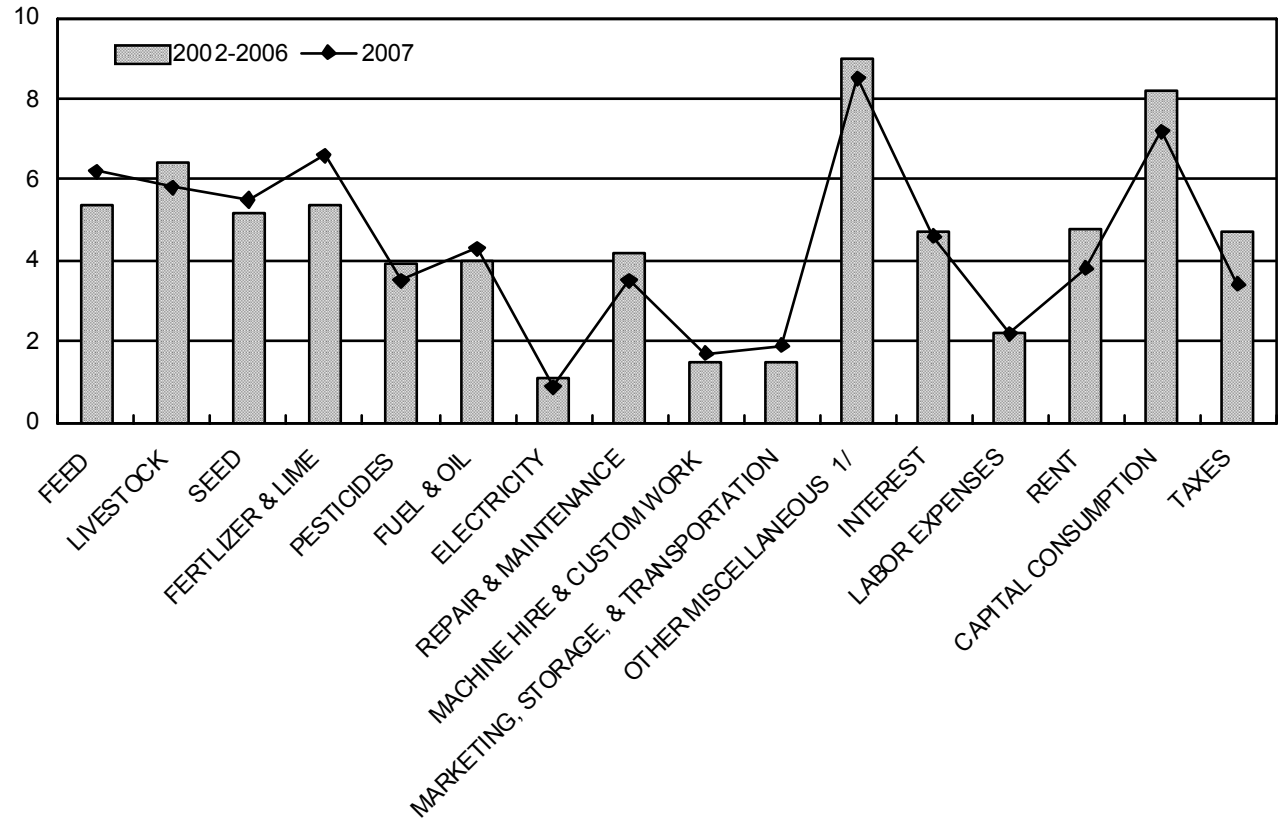
FARM INCOME, SOUTH DAKOTA, 1990-2007

BIL. DOL.



PRODUCTION EXPENDITURES, SOUTH DAKOTA, 2002-2006 AVERAGE AND 2007

% OF TOTAL



1/ OTHER MISCELLANEOUS INCLUDES: CONTRACT LABOR, MOTOR VEHICLE REGISTRATION AND LICENSING FEES, VETERINARIAN SERVICES, CUSTOM FEEDING EXPENSES, GROSS INSURANCE, AND OTHER MANAGEMENT EXPENSES.