# SOUTH DAKOTA 2009 INCOME AND 2010 PRICES SUMMARY

### INCOME

Cash receipts from farm marketings and government payments in 2009 totaled \$7.117 billion and were down 12 percent from 2008. Sales from all crops totaled \$4.499 billion, or 63 percent of the total. Income from crops was down 9 percent from 2008. Sales from all livestock and their related products accounted for \$2.362 billion, or 33 percent, of the total 2009 receipts. Income from livestock was down 12 percent from 2008. Government payments totaled \$256 million in 2009, down 36 percent from 2008, and were 4 percent of total receipts.

The largest income sources for 2009 were corn, cattle, soybeans, and wheat. Corn, down 9 percent from 2008, accounted for 27 percent of the total. Cattle, down 9 percent from 2008, accounted for 22 percent of the total. Income from soybeans increased 10 percent from 2008 and accounted for 20 percent of the total. Wheat receipts fell 31 percent and accounted for 11 percent of the total.

The 2009 net farm income totaled \$2.376 billion, down 21 percent from 2008.

### PRICES

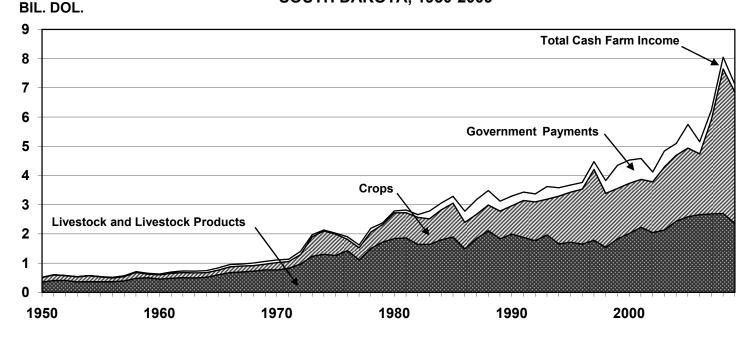
Preliminary 2010 marketing year average (MYA) crop prices were up from 2009 for most major South Dakota

crops. All corn MYA price was up 58 percent to \$5.10, \$1.87 above 2009. Soybean prices, with a MYA of \$11.20, an increase of \$2.02, were up 22 percent from the previous year. The all wheat MYA price was up 19 percent from 2009 to \$6.05, an increase of 98 cents per bushel. The all hay MYA price was down 3 percent to \$77.50 per ton. The all sunflower MYA price was up 44 percent from last year, to \$18.90 per cwt. Sorghum increased 64 percent to \$8.00 per cwt.

Marketing year average prices are computed by weighting monthly prices by the estimated monthly sales. Page 23 shows the crop marketing monthly percents for the major crops.

Annual 2010 livestock prices were up from 2009. The beef cattle price increased \$13.60 per cwt., to \$101.00. Steers and heifers price increased \$11.60, to \$102.00, and cows were up \$11.70, to \$59.10. Calves were up \$16.00, to \$127.00 per cwt. The all hog price of \$54.50 increased \$12.80 from 2009. Barrows and gilts increased 30 percent, to \$55.80, while sows increased 36 percent, to \$45.40. At \$146.00, the lamb price was up \$42.00, while the sheep price, at \$49.10, was up 73 percent from 2009.

# CASH RECEIPTS, SOUTH DAKOTA, 1950-2009



	CA	ASH RECEIPTS	PERCENT TOTAL 1/				
COMMODITY	2007	2008	2009	2007	2008	2009	
	1,000 DOLLARS			PERCENT			
CROPS:							
WHEAT	712,807	1,081,870	748,077	11.4	13.4	10.5	
CORN	1,137,498	2,117,568	1,936,055	18.2	26.3	27.2	
SORGHUM	18,506	32,262	21,427	0.3	0.4	0.3	
OATS	9,410	18,124	7,597	0.2	0.2	0.1	
BARLEY	3,626	8,983	5,937	0.1	0.1	0.1	
FLAXSEED	959	1,408	1,013	0.0	0.0	0.0	
SOYBEANS	1,014,244	1,286,657	1,414,279	16.3	16.0	19.9	
HAY	165,424	186,358	138,859	2.7	2.3	2.0	
SUNFLOWER	116,172	157,593	172,327	1.9	2.0	2.4	
MISCELLANEOUS CROPS	59,135	61,511	53,587	0.9	0.8	0.8	
TOTAL CROPS	3,237,781	4,952,334	_4,499,158	51.9	61.5	63.2	
LIVESTOCK AND PRODUCTS:							
CATTLE AND CALVES	1,792,437	1,708,506	1,550,376	28.7	21.2	21.8	
HOGS	359,194	399,208	337,467	5.8	5.0	4.7	
SHEEP AND LAMBS	30,642	26,898	21,728	0.5	0.3	0.3	
TURKEYS	74,175	89,023	82,170	1.2	1.1	1.2	
EGGS	51,420	55,752	37,936	0.8	0.7	0.5	
OTHER POULTRY	14,335	14,980	15,735	0.2	0.2	0.2	
DAIRY PRODUCTS	311,903	341,508	259,854	5.0	4.2	3.7	
HONEY	13,525	28,643	24,770	0.2	0.4	0.3	
WOOL	1,930	1,987	1,845	0.0	0.0	0.0	
MISCELLANEOUS LIVESTOCK	33,404	31,791	29,707	0.5	0.4	0.4	
TOTAL LIVESTOCK AND PRODUCTS	2,682,965	2,698,296	2,361,588	43.0	33.5_	33.2	
TOTAL CROPS AND LIVESTOCK	5,920,746		6,860,746		95.0	96.4	
GOVERNMENT PAYMENTS			256,352		5.0	3.6	
GRAND TOTAL	6,237,823	8,051,356	7,117,098	100.0	100.0	100.0	

# CASH RECEIPTS FROM FARM MARKETINGS AND GOVERNMENT PAYMENTS, SOUTH DAKOTA. 2007-2009

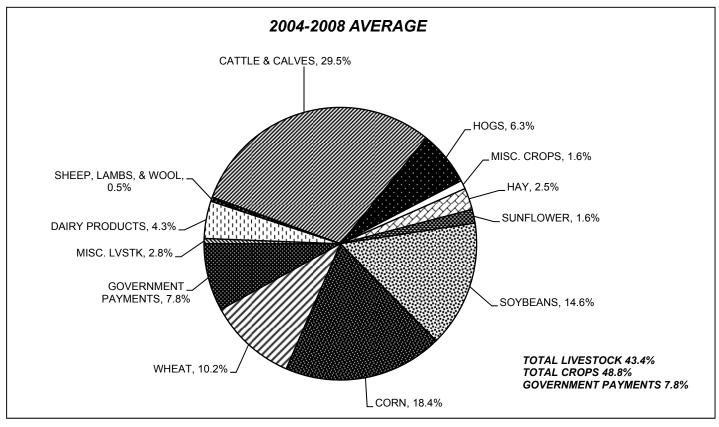
1/ PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

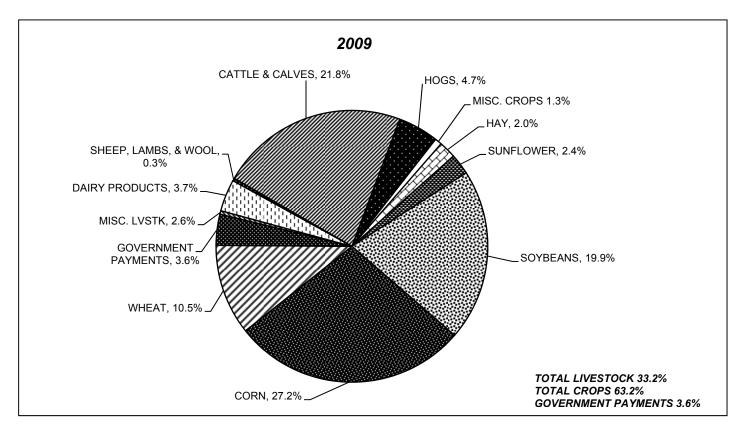
### CASH RECEIPTS, STATE RANKING, 2009

ITEM	UNIT	1	2	3	4	5	6	7	8	9	10	S.D. RANK
CROPS	MIL. DOL.	CA 27,027	IL 12,696	IA 12,493	MN 8,423		IN 6,389	FL 5,998	TX 5,932	KS 5,733	ND 5,581	13 4,499
LIVESTOCK & LIVESTOCK PRODUCTS	MIL. DOL.	TX 10,641	IA 8,521	CA 7,814	NE 7,283	-	NC 5,710		WI 4,779	GA 4,291		20 2,362
GOVERNMENT PAYMENTS	MIL. DOL.	TX 1,407	IA 767	CA 568	IL 567	MN 528	NC 486		MS 481	MO 479		20 256
TOTAL	MIL. DOL.	CA 34,841	IA 21,014	TX 16,573	NE 15,309		MN 13,325	-	NC 9,188	IN 8,757	-	14 6,861

SOURCE: ECONOMIC RESEARCH SERVICE, USDA.

# CASH RECEIPTS, SOUTH DAKOTA PERCENT OF TOTAL





SOUTH DAKOTA, 2010_1/								
MONTH	CRO	PS	LIVEST	LIVESTOCK TOTAL				
	1,000 DOLLARS	PERCENT	1,000 DOLLARS	PERCENT	1,000 DOLLARS	PERCENT		
JANUARY	419,693	9.0	223,222	8.7	642,914	8.9		
FEBRUARY	224,901	4.8	201,830	7.9	426,731	5.9		
MARCH	247,537	5.3	215,289	8.4	462,826	6.4		
APRIL	241,537	5.2	234,530	9.1	476,067	6.6		
MAY	187,333	4.0	216,313	8.4	403,646	5.6		
JUNE	256,353	5.5	226,159	8.8	482,513	6.7		
JULY	348,771	7.5	201,747	7.9	550,518	7.6		
AUGUST	370,203	7.9	188,039	7.3	558,242	7.7		
SEPTEMBER	289,235	6.2	195,615	7.6	484,850	6.7		
OCTOBER	502,000	10.8	216,578	8.4	718,578	9.9		
NOVEMBER	958,552	20.6	222,452	8.7	1,181,004	16.3		
DECEMBER	615,805	13.2	222,820	8.7	838,625	11.6		
TOTAL	4,661,920	100.0	2,564,594	100.0	7,226,514	100.0		

### CASH RECEIPTS FROM FARM MARKETINGS, SOUTH DAKOTA. 2010 1/

1/ PERCENTS MAY NOT ADD DUE TO ROUNDING. PRELIMINARY ESTIMATES, ECONOMIC RESEARCH SERVICE, USDA.

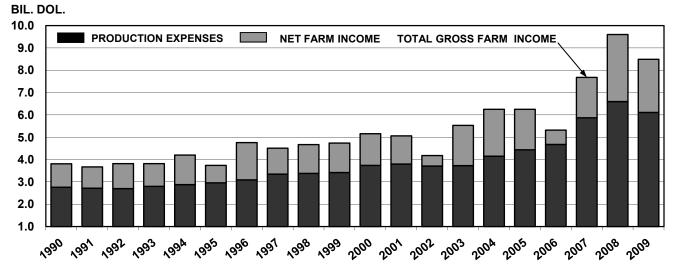
SOUTH DAKOTA, 2007-2009							
ITEM	2007	2008	2009				
		MILLION DOLLARS					
FEED	518.8	510.7	570.2				
LIVESTOCK	447.5	379.0	378.7				
SEED	420.0	570.3	521.6				
FERTILIZER & LIME	573.1	739.9	611.5				
PESTICIDES	295.5	381.8	335.4				
FUEL & OIL	344.4	429.7	322.4				
ELECTRICITY	77.1	73.2	84.1				
REPAIR & MAINTENANCE	305.9	329.7	335.2				
MACHINE HIRE & CUSTOM WORK	129.7	112.8	132.6				
MARKETING, STORAGE & TRANSPORTATION	162.4	157.9	152.4				
OTHER MISCELLANEOUS	777.6	919.2	768.3				
INTEREST	346.0	345.3	338.3				
LABOR EXPENSES	249.4	286.8	209.6				
NET RENT TO NON-OPERATOR LANDLORDS	378.8	472.2	431.6				
CAPITAL CONSUMPTION	548.3	584.5	615.4				
PROPERTY TAXES	249.7	272.8	269.0				
TOTAL PRODUCTION EXPENSES	5,824.2	6,565.8	6,076.2				

## FARM PRODUCTION EXPENSES, SOUTH DAKOTA. 2007-2009

#### NET FARM INCOME: VALUE ADDED TO AGRICULTURAL SECTOR, SOUTH DAKOTA, 2005-2009

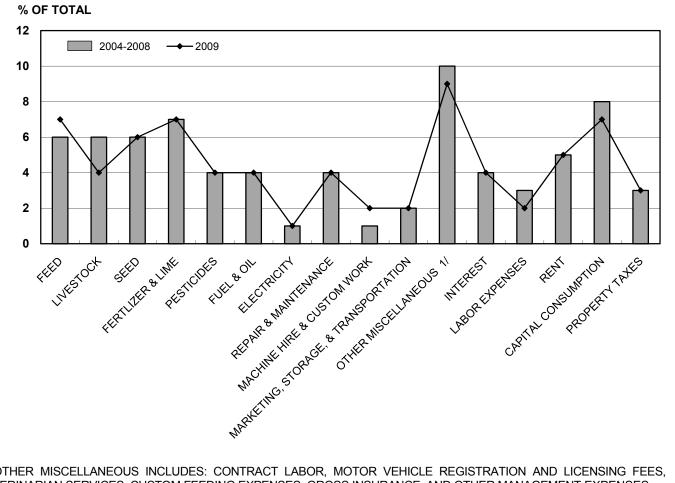
SOUTH DAKO			<u>г</u>						
ITEM 1/	2005	2006	2007	2008	2009				
	1,000 DOLLARS								
VALUE OF CROP PRODUCTION	2,184,530	1,599,034	3,850,254	5,597,329	4,937,558				
FOOD GRAINS	464,875	418,641	714,131	1,084,518	749,245				
FEED CROPS	869,461	860.141	1,349,157	2,377,992	2,117,857				
OIL CROPS	865,166	762,297	1,132,403	1,447,229	1,590,474				
FRUITS AND TREE NUTS	,								
	1,550	1,840	2,130	2,455	2,315				
VEGETABLES	13,624	15,127	14,384	13,825	13,392				
ALL OTHER CROPS	28,670	27,050	25,575	26,315	25,875				
HOME CONSUMPTION	894	1,270	556	735	491				
VALUE OF INVENTORY ADJUSTMENT 2/	-59,710	-487,332	611,918	644,260	437,909				
VALUE OF LIVESTOCK PRODUCTION	2,667,679	2,566,333	2,699,039	2,681,260	2,450,229				
MEAT ANIMALS	2,238,584	2,301,104	2,182,273	2,134,612	1,909,571				
DAIRY PRODUCTS	218,484	196,107	311,903	341,508	259,854				
POULTRY AND EGGS	81,341	94,026	139,932	159,757	135,843				
MISCELLANEOUS LIVESTOCK	51,494	47,199	48,857	62,419	56,320				
HOME CONSUMPTION	5,365	5,948	4,854	5,199	4,675				
VALUE OF INVENTORY ADJUSTMENT 2/	72,411	-78,051	11,220	-22,235	83,966				
REVENUES FROM SERVICES AND FORESTRY	590,513	739,642	808,860	915,837	844,595				
MACHINE HIRE AND CUSTOMWORK	77,527	44,605	50,718	85,897	59,737				
FOREST PRODUCTS SOLD	345	270	190	190	175				
OTHER FARM INCOME	270,288	432,077	449,667	530.638	473,604				
GROSS IMPUTED RENTAL VALUE OF FARM DWELLINGS	242,353	262,690	308,285	299,112	311,079				
VALUE OF AGRICULTURAL SECTOR PRODUCTION	5,442,722	4,905,009	7,358,153	9,194,426	8,232,382				
PURCHASED INPUTS	2,899,531	3,091,372	4,080,561	4,622,588	4,235,509				
	, ,	- , , -							
FARM ORIGIN	1,034,474	1,152,125	1,386,309	1,459,971	1,470,611				
FEED PURCHASED	288,541	385,123	518,816	510,704	570,232				
LIVESTOCK AND POULTRY PURCHASED	419,921	424,865	447,521	378,989	378,730				
SEED PURCHASED	326,012	342,137	419,972	570,278	521,649				
MANUFACTURED INPUTS	927,368	930,657	1,290,120	1,624,625	1,353,354				
FERTILIZERS AND LIME	362,217	382,166	573,095	739,927	611,492				
				,					
PESTICIDES	230,853	209,980	295,509	381,837	335,353				
PETROLEUM FUEL AND OILS	268,622	269,103	344,397	429,651	322,430				
ELECTRICITY	65,676	69,408	77,119	73,210	84,079				
OTHER PURCHASED INPUTS	937.689	1,008,590	1,404,132	1,537,992	1,411,544				
REPAIR AND MAINTENANCE OF CAPITAL ITEMS	236,712	263,175	305,917	329,680	335,169				
MACHINE HIRE AND CUSTOMWORK	81,491	84,947	129,715	112,808	132,565				
		-							
MARKETING, STORAGE, AND TRANSPORTATION EXPENSES	89,666	109,646	162,409	157,880	152,367				
CONTRACT LABOR	13,542	13,107	28,489	18,441	23,135				
MISCELLANEOUS EXPENSES	516,278	537,715	777,602	919,183	768,308				
NET GOVERNMENT TRANSACTIONS	571,214	160,358	54,593	115,838	-25,948				
DIRECT GOVERNMENT PAYMENTS	808,706	411,708	317,077	400,703	256,352				
MOTOR VEHICLE REGISTRATION AND LICENSING FEES	9,307	10,283	12,745	12,073	13,350				
PROPERTY TAXES	228,185	241,067	249,739	272,792	268,950				
GROSS VALUE ADDED	3,114,405	1,973,994	3,332,186	4,687,676	3,970,925				
		541.963	548.295						
	515,484	- ,	,	584,529	615,441				
NET VALUE ADDED	2,598,921	1,432,031	2,783,891	4,103,147	3,355,484				
PAYMENTS TO STAKEHOLDERS	785,780	795,494	974,091	1,104,345	979,432				
EMPLOYEE COMPENSATION (TOTAL HIRED LABOR)	155,190	164,033	249,380	286,797	209,569				
NET RENT RECEIVED BY NONOPERATOR LANDLORDS	344,770	304,548	378,761	472,243	431,570				
REAL ESTATE AND NONREAL ESTATE INTEREST	285,820	326,913	345,950	345,305	338,293				
	1 910 111	636 527	1 800 900	2 000 003	2 276 0F0				
NET FARM INCOME / VALUE OF AGRICULTURAL SECTOR PRODUCTION IS THE GROSS VALUE	1,813,141	636,537	1,809,800	2,998,802	2,376,052				

1/ VALUE OF AGRICULTURAL SECTOR PRODUCTION IS THE GROSS VALUE OF THE COMMODITIES AND SERVICES PRODUCED WITHIN A YEAR. NET VALUE-ADDED IS THE SECTOR'S CONTRIBUTION TO THE NATIONAL ECONOMY AND IS THE SUM OF THE INCOME FROM PRODUCTION EARNED BY ALL FACTORS-OF-PRODUCTION, REGARDLESS OF OWNERSHIP. NET FARM INCOME IS THE FARM OPERATORS' SHARE OF INCOME FROM THE SECTOR'S PRODUCTION ACTIVITIES. THE CONCEPT PRESENTED IS CONSISTENT WITH THAT EMPLOYED BY THE ORGANIZATION FOR ECONOMIC COOPERATION AND DEVELOPMENT. 2/ A POSITIVE VALUE OF INVENTORY CHANGE REPRESENTS CURRENT-YEAR PRODUCTION NOT SOLD BY DECEMBER 31. A NEGATIVE VALUE IS AN OFFSET TO PRODUCTION FROM PRIOR YEARS INCLUDED IN CURRENT-YEAR SALES.



# FARM INCOME, SOUTH DAKOTA, 1990-2009

**PRODUCTION EXPENDITURES, SOUTH DAKOTA,** 2004-2008 AVERAGE AND 2009



1/ OTHER MISCELLANEOUS INCLUDES: CONTRACT LABOR, MOTOR VEHICLE REGISTRATION AND LICENSING FEES, VETERINARIAN SERVICES, CUSTOM FEEDING EXPENSES, GROSS INSURANCE, AND OTHER MANAGEMENT EXPENSES.