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2019 Tennessee Organic Survey Results

The U.S. Department of Agriculture's (USDA) National Agricultural Statistics Service (NASS) released the results of the 2019 Organic Survey, which show Tennessee total Farm sales of \$9.03 million in organic products, up 3.42 million, or 61%, from 2016. There were 38.0 certified organic farms, unchanged from 2016, which accounted for 4,997 certified acres, up 50% from 2016.

Highlights from the report include:

- Milk: \$2.18 million
- Livestock and Poultry: \$438,000
- Field Crops: \$2.26 million, up 29%
- Corn for grain: \$1.22 million, down 1%
- Soybeans: \$429,876, up 202%

Marketing practices in the certified organic farming sector showed that \$220,041 in organic products were sold directly to retail markets, institutions, and local/regional food hubs. Another \$1.46 million in organic products were sold directly to consumers at farmers markets, on-farm stores and stands, roadside stands or stores, u-pick, community supported agriculture farms, and online markets.

The 2019 Organic Survey, a 2017 Census of Agriculture special study, is a census of all known U.S. farms with certified organic production in 2019, as well as those transitioning into organic production. Additional survey results as well as the results of previous NASS organic surveys are available at www.nass.usda.gov/organics or in NASS's online Quick Stats database.