Virginia Grape Production Increases in 2004

Virginia’s grape producers harvested 3,700 tons of commercial grapes in 2004, up nearly 3% from the 3,600 tons produced in 2003. Production of the Vinifera varieties accounted for the majority of the overall production. Producers harvested a crop valued at $4.8 million, receiving an average price of $1,300 per ton.

Virginia ranked 10th nationally in commercial grape production and 9th for bearing acreage.

Virginia acreage (bearing and non-bearing) has increased from 1,418 acres in 1995 to 2,360 acres in 2004, a 66% increase over that time span.

Production and Price by Variety, 2004

<table>
<thead>
<tr>
<th>Variety</th>
<th>Tons Produced</th>
<th>Utilized Tons</th>
<th>Avg. Price Per Ton</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chardonnay</td>
<td>885</td>
<td>816</td>
<td>$1,348</td>
</tr>
<tr>
<td>Cabernet Franc</td>
<td>481</td>
<td>450</td>
<td>$1,384</td>
</tr>
<tr>
<td>Merlot</td>
<td>435</td>
<td>428</td>
<td>$1,479</td>
</tr>
<tr>
<td>Vidal Blanc</td>
<td>331</td>
<td>327</td>
<td>$818</td>
</tr>
<tr>
<td>Cabernet Sauvignon</td>
<td>262</td>
<td>203</td>
<td>$1,345</td>
</tr>
<tr>
<td>Viognier</td>
<td>197</td>
<td>163</td>
<td>$1,745</td>
</tr>
<tr>
<td>Chambourcin</td>
<td>143</td>
<td>143</td>
<td>$853</td>
</tr>
<tr>
<td>White Riesling</td>
<td>80</td>
<td>80</td>
<td>$1,230</td>
</tr>
<tr>
<td>Sauvignon Blanc</td>
<td>29</td>
<td>29</td>
<td>$1,727</td>
</tr>
<tr>
<td>Virginia 2/</td>
<td>3,700</td>
<td>3,400</td>
<td>$1,300</td>
</tr>
</tbody>
</table>

1/ All other grape varieties were not published to avoid disclosure of individual operations.
2/ State price and production based on all reported varieties. Price based on all reported sales.

*The information reported was obtained from growers who responded to the 2004 Virginia Commercial Grape Survey. The final publication will be released in the upcoming months.*