If there was such a thing as an “AVERAGE” farmer, and our statistics were evenly distributed over the farms of Washington State, this “AVERAGE” farmer would be:

A 57 year old family farm operator with a farm spanning 381 acres and worth $759,146;

Farm machinery and motor vehicles valued at $83,468;

Crops sold worth $121,115;

And livestock, poultry, and products sold valued at $51,878.

This farm has the potential to produce one (or several) of Washington’s major commodities:

- Apples
- Milk
- Hops
- Grapes
- Wheat
- Cherries
- Hay
- Eggs
- Cattle and Calves
- Potatoes
- Hay

In 2007, this “AVERAGE” farmer paid:

- $29,309 for contract & hired labor
- $18,238 for seed
- $16,887 for feed
- $12,348 for repairs & maintenance
- $9,682 for fertilizer & lime
- $8,305 for livestock and poultry
- $8,089 for chemicals
- $6,747 for fuel & oil
- $6,621 for cash rent to non-operator landlords
- $5,591 for real estate & nonreal estate interest
- $4,119 for property taxes
- $4,743 for utilities
- $15,506 for other expenses

Therefore, this farmer spends about **$376 PER DAY** to cover these expenses!

After this farmer’s 2007 production costs were paid, his net farm income was **$45,454**, including government payments. (For those farms with net gains, the average net farm income was **$156,938** versus an average of **$21,146** for those farms with net losses, including government payments.)

The market value of agricultural products sold and government payments averaged **$176,436** per farm.

One acre of a Washington farmer’s land is worth about **$1,650**. An acre of land is roughly the size of a football field. Major crops, their 2011 yields and values per acre are:

<table>
<thead>
<tr>
<th>Crop</th>
<th>2011 Yield (lbs/acre)</th>
<th>2011 Value per Acre</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sweet Cherries</td>
<td>11,520</td>
<td>$15,500</td>
</tr>
<tr>
<td>Apples</td>
<td>37,100</td>
<td>$12,542</td>
</tr>
<tr>
<td>Wine Grapes</td>
<td>6,920</td>
<td>$3,418</td>
</tr>
<tr>
<td>Blueberries</td>
<td>8,710</td>
<td>$17,429</td>
</tr>
<tr>
<td>Non-Storage Onions</td>
<td>35,000</td>
<td>$7,980</td>
</tr>
<tr>
<td>Storage Onions</td>
<td>65,000</td>
<td>$5,206</td>
</tr>
<tr>
<td>Potatoes</td>
<td>61,000</td>
<td>$12,542</td>
</tr>
<tr>
<td>Wheat</td>
<td>4,296</td>
<td>$4,090</td>
</tr>
<tr>
<td>Fresh Sweet Corn</td>
<td>16,500</td>
<td>$6,540</td>
</tr>
<tr>
<td>Hops</td>
<td>2,200</td>
<td>$6,050</td>
</tr>
</tbody>
</table>
DID YOU KNOW?

Washington’s potato growers have the highest yields per acre in the United States! We produce almost twice as many pounds per acre as our more famous neighboring state to the east.

Washington’s Whitman County produces more wheat than any other county in the United States and ranks number two nationally in barley production.

Washington apples are sold in all 50 states and in more than 50 countries.

Washington is second only to California in the number of agricultural commodities produced – over 230.

In 2007, more than 20% of Washington farms were operated by women.

Census of Agriculture forms will be mailed out this winter. Return your form as soon as possible.

For additional information, contact:

US Department of Agriculture
National Agricultural Statistics Service
Washington Field Office
PO Box 609
Olympia, Washington 98507-0609
Phone: (800) 435-5883
Fax: (800) 265-6275
Email: nass-wa@nass.usda.gov
Website: www.nass.usda.gov/ia

October 2012