MILK PRODUCTION, DISPOSITION, AND INCOME

Charleston, West Virginia – Milk production totaled 75 million pounds during 2021, down 14 million pounds from the 2020 production of 89 million pounds. The average number of milk cows during the year was 5,000 head, down 1,000 head from 2020. Average milk production per cow was 15,000 pounds or around 1,744 gallons, up 167 pounds from the 2020 number of 14,833 pounds.

Cash receipts from marketings of milk during 2021 totaled $13.2 million, down 13 percent from the 2020 cash receipts number of $15.2 million. Producer returns averaged $18.10 per hundredweight, up $0.60 per hundredweight from 2020. Milk marketed by producers totaled 73 million pounds or 8.5 million gallons in 2021, down 14 million pounds from the 2020 number of 87 million pounds. Marketings include whole milk sold to plants and dealers as well as milk sold directly to consumers.

United States – Milk production increased 1.3 percent in 2021 to 226 billion pounds. The rate per cow, at 23,948 pounds, was 171 pounds above 2020. The annual average number of milk cows on farms was 9.45 million head, up 56,000 head from 2020.

Cash receipts from marketings of milk during 2021 totaled $41.8 billion, up 3.5 percent from 2020. Producer returns averaged $18.54 per hundredweight, 2.1 percent above 2020. Marketings totaled 225.2 billion pounds, 1.3 percent above 2020. Marketings include whole milk sold to plants and dealers and milk sold directly to consumers.

An estimated 1.04 billion pounds of milk were used on farms where produced, 3.4 percent less than 2020. Calves were fed 92 percent of this milk, with the remainder consumed in producer households.

Note: A conversion of 8.6 pounds per gallon was used.