



WISCONSIN FARM REPORTER

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The Wisconsin Farm Reporter is compiled from data and reports released by the USDA, National Agricultural Statistics Service (NASS). All NASS data and reports are available free at www.nass.usda.gov

Organic Production

The 2019 Certified Organic Survey is a special study conducted by the U.S. Department of Agriculture's (USDA) National Agricultural Statistics Service (NASS) and is part of the 2017 Census of Agriculture program. The primary purpose of the survey is to collect value of sales information at the commodity level along with acreage, production, and practices data for a variety of certified organic crop and livestock operations. This is the sixth comprehensive organic survey NASS has conducted and the first since the 2016 Organic Survey.

Complete results of the 2019 Certified Organic Survey are available at: www.nass.usda.gov/organics/

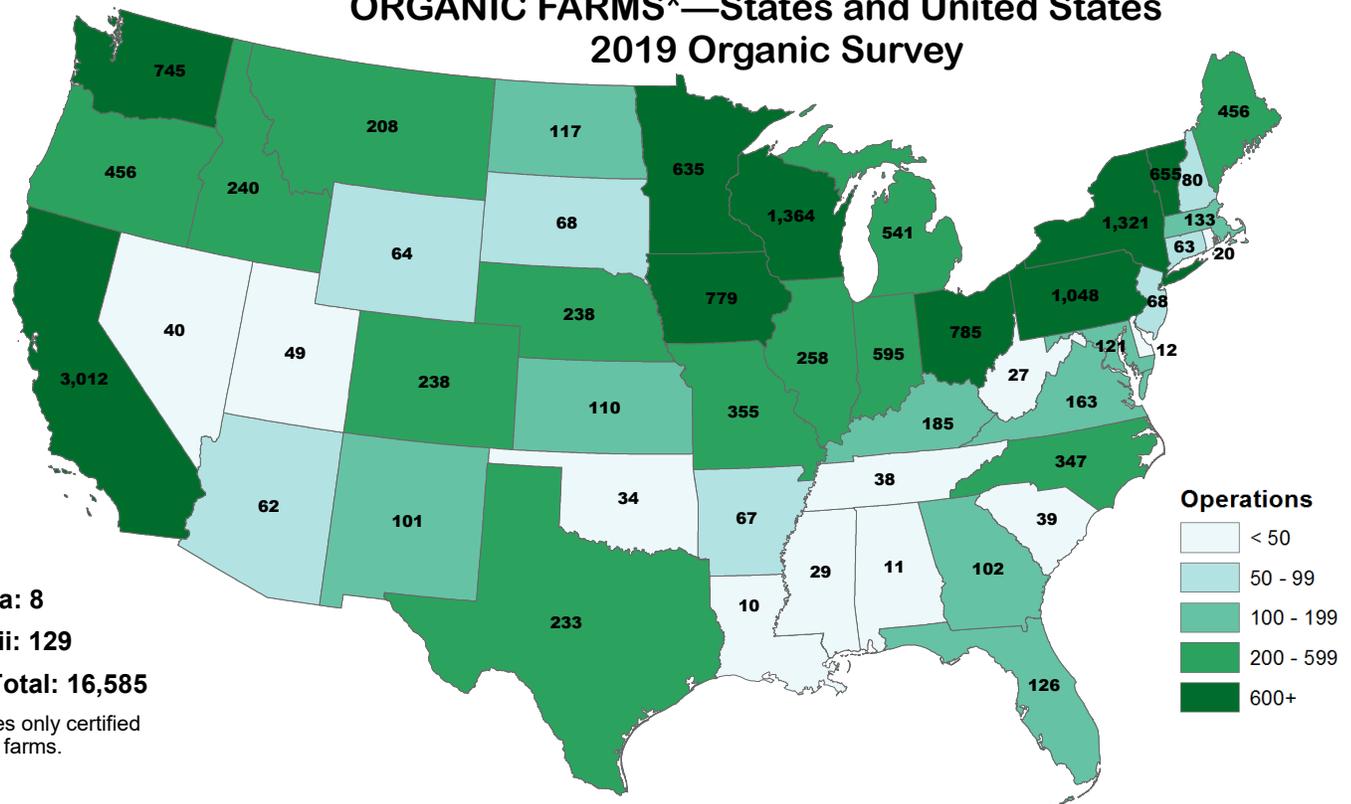
To Wisconsin Organic Producers: This report contains a brief summary of the data collected from the 2019 Organic Survey. We appreciate your assistance in providing timely and accurate data on this growing industry. Thank you for your support.

Top 10 States by Number of Certified Organic Farms: 2019

State	Organic ag land (acres)	Operations (number)	Total organic sales (million dollars)	Average sales per farm (thousand dollars)	Change in Sales 2019/2016 (percent)
California	965,257	3,012	3,596.9	1,198	+24
Wisconsin	250,940	1,364	268.9	198	+5
New York	323,081	1,321	298.4	227	+38
Pennsylvania	107,550	1,048	741.8	714	+12
Ohio	111,920	785	117.0	150	+16
Iowa	133,691	779	144.6	186	+10
Washington	111,930	745	886.0	1,192	+39
Vermont	203,002	655	159.7	245	+26
Minnesota	172,968	635	113.6	179	+7
Indiana	(D)	595	181.0	305	+83
United States	5,495,274	16,585	9,925.9	601	+31

(D) Withheld to avoid disclosing data for individual operations.

ORGANIC FARMS*—States and United States 2019 Organic Survey



In 2019, the average organic farm in Wisconsin was 184 acres, compared to 331 acres for the U.S.

In 2019, Wisconsin ranked second in the nation for the total **number of certified organic farms** with 1,364 farms. That is just over 8% of the nation's total number of organic farms. There were **250,940 acres of certified organic farmland** in Wisconsin. This was an increase of 31,674 acres from 2016.

Cow milk had the highest total value of sales of organically produced commodities in Wisconsin with \$125.7 million in sales.

On December 31, Wisconsin producers had 31,747 certified organic **milk cows** on hand, and comprised 9% of the national inventory. Wisconsin's certified organic milk cow inventory ranked fourth among other states, behind California, Texas, and New York.

Wisconsin ranked first and produced 17% of the Nation's organic **corn silage**, with sales totaling \$589,884.

Wisconsin produced 25% of the Nation's organic **cranberries** in 2019.

Thirty-three Wisconsin farms made certified organic **maple syrup** in 2019. There were 64,568 gallons produced from 179,710 total taps. Sales totaled \$2,160,390.

Organic Livestock, Poultry, and Livestock Products Inventory and Sales, Certified Organic Farms — Wisconsin: 2019

Commodity	Inventory			Value of sales		
	Farms (number)	Peak (head)	On Dec 31 (head)	Farms (number)	Quantity sold (units)	Total sales (dollars)
LIVESTOCK						
Milk cows (head)	530	36,196	31,747	445	10,615	8,975,335
Beef cows (head)	69	1,231	1,126	24	138	130,907
Other cattle & calves (head)	597	30,853	27,958	558	17,585	16,076,312
Hogs & pigs (head)	27	2,480	1,874	23	2,911	1,026,716
Sheep & lambs (head)	11	176	155	3	19	1,345
Goats & kids (head)	5	398	339	3	(D)	2,145
Chickens, layers (head)	123	990,497	969,151	62	332,044	484,122
Chickens, broilers (head)	20	30,490	19,850	19	74,644	644,983
Turkeys (head)	5	387	155	3	225	17,475
LIVESTOCK PRODUCTS						
Milk from cows (lbs)	(X)	(X)	(X)	525	440,963,146	125,728,786
Milk from goats (lbs)	(X)	(X)	(X)	3	405,643	216,853
Chicken eggs (dozen)	(X)	(X)	(X)	118	19,595,841	42,476,120

(X) Not applicable. (D) Withheld to avoid disclosing data for individual farms.

Organic Field Crops Production and Sales, Certified Organic Farms – Wisconsin: 2019

Crop and unit	Harvested			Value of Sales		
	Farms (number)	Area (acres)	Quantity (units)	Farms (number)	Quantity (units)	Total sales (dollars)
Barley (bu)	86	2,685	97,857	46	38,533	276,137
Corn for grain (bu)	685	28,213	2,938,152	408	1,496,837	12,268,719
Corn for silage (tons)	319	10,820	157,073	52	8,556	589,884
Dry edible beans, all (cwt)	7	68	397	7	397	24,342
Hay, dry (tons)	741	45,542	134,539	344	44,947	6,636,576
Hay, dry, alfalfa and alfalfa mixtures (tons)	505	29,667	91,358	244	34,309	5,283,052
Hay, all other dry hay (tons)	306	15,875	43,181	131	10,638	1,353,524
Haylage (tons)	410	47,496	252,530	117	30,234	3,492,817
Oats (bu)	234	3,969	172,311	102	66,178	325,171
Rye (bu)	47	1,011	37,366	31	26,063	257,722
Sorghum for silage (tons)	46	1,155	10,223	7	1,472	91,880
Soybeans (bu)	193	8,851	284,960	149	230,274	4,345,023
Wheat, All (bu)	69	2,838	120,764	50	66,462	634,192
Wheat, spring (bu)	10	529	10,475	4	(D)	93,017
Wheat, winter (bu)	61	2,309	110,289	47	(D)	541,175

(D) Withheld to avoid disclosing data for individual farms.

Organic Fruits, Berries, Vegetables, and Tree Nuts Production and Sales, Certified Organic Farms, Wisconsin: 2019

Crop and unit	Harvested			Value of sales		
	Farms (number)	Area (acres)	Quantity (units)	Farms (number)	Quantity (units)	Total sales (dollars)
Apples (lbs)	20	98	659,052	20	659,052	509,194
Berries	51	274	(X)	51	(X)	1,356,877
Blueberries (lbs)	6	12	30,096	6	30,096	90,884
Cranberries (barrels)	6	239	9,913	6	9,913	1,162,984
Raspberries (lbs)	19	4	4,227	19	4,227	21,810
Strawberries (cwt)	22	5	135	22	135	50,111
Other berries (lbs)	6	13	6,220	6	6,220	28,158
All vegetables (grown in the open)	311	6,657	(X)	311	(X)	25,037,628
Other vegetables and fresh herbs (grown under protection) (*sq. ft.)	55	526,414*	(X)	55	(X)	2,693,043

(X) Not applicable.

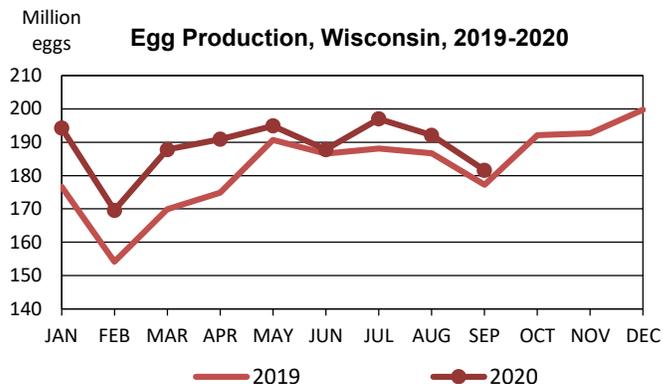
Chickens & Eggs

Wisconsin egg production during September 2020 was 182 million eggs, down 5% from last month but up 2% from last year. The average number of all layers on hand during September 2020 was 7.62 million, down 1% from last month but up 7% from last year. Eggs per 100 layers for September were 2,384, down 5% from last month and down 4% from last year.

United States egg production totaled 9.03 billion during September 2020, down 2% from last year. Production included 7.81 billion table eggs, and 1.22 billion hatching eggs, of which 1.14 billion were broiler-type and 81.0 million were egg-type. The average number of layers during September 2020 totaled 384 million, down 3% from last year. September egg production per 100 layers was 2,354 eggs, up 1% from September 2019.

Total layers in the United States on October 1, 2020 totaled 385 million, down 3% from last year. The 385 million layers consisted of 321 million layers producing table or market type eggs, 60.8 million layers producing broiler-type hatching eggs, and 3.12 million layers producing egg-type hatching eggs. Rate of lay per day on October 1, 2020, averaged 78.9 eggs per 100 layers, up 2% from October 1, 2019.

Egg-type chicks hatched during September 2020 totaled 49.9 million, down 1% from September 2019. Eggs in incubators totaled 46.6 million on October 1, 2020, down 4% from a year ago. Domestic placements of egg-type pullet chicks for future hatchery supply flocks by leading breeders totaled 189,000 during September 2020, down 34% from September 2019. Broiler-type chicks hatched during September 2020 totaled 810 million, down 1% from September 2019. Eggs in incubators totaled 667 million on October 1, 2020, down 1% from a year ago.



Layers on Hand and Eggs Produced – States and United States: During September 2019 and 2020¹

State	Table egg layers in flocks 30,000 & above		All layers on hand		Eggs per 100 layers		Total egg production		Table egg production	
	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
	<i>(1,000 layers)</i>				<i>(eggs)</i>		<i>(million eggs)</i>			
Alabama	1,458	1,408	9,977	10,609	1,872	1,884	186.8	199.9	38.0	34.2
Arkansas	(D)	(D)	14,447	16,232	2,008	2,056	290.1	333.7	(D)	(D)
California	13,164	12,722	13,782	13,449	2,283	2,321	314.6	312.1	(D)	(D)
Colorado	4,499	4,801	5,012	5,309	2,544	2,520	127.5	133.8	(D)	(D)
Georgia	9,174	9,805	19,394	20,107	2,091	2,133	405.5	428.9	216.8	237.4
Illinois	6,047	5,410	6,631	5,976	2,458	2,385	163.0	142.5	159.3	138.5
Indiana	33,092	33,120	34,278	34,430	2,358	2,445	808.4	841.7	794.1	825.3
Iowa	55,915	45,558	57,692	47,438	2,434	2,526	1,404.0	1,198.5	1,385.4	1,174.6
Kentucky	(D)	(D)	5,595	5,996	2,186	2,226	122.3	133.5	(D)	(D)
Maryland	2,413	2,434	2,623	2,641	2,413	2,412	63.3	63.7	61.6	62.2
Michigan	13,692	14,247	13,986	14,542	2,391	2,456	334.4	357.2	(D)	(D)
Minnesota	10,229	7,793	10,767	8,286	2,488	2,583	267.9	214.0	260.7	207.1
Mississippi	(D)	(D)	5,561	5,300	2,079	2,115	115.6	112.1	(D)	(D)
Missouri	7,467	7,946	12,553	13,041	2,458	2,385	308.5	311.0	271.3	274.5
Nebraska	8,820	8,051	9,340	8,589	2,439	2,473	227.8	212.4	218.8	202.5
New York	4,941	5,218	5,469	5,779	2,421	2,523	132.4	145.8	(D)	(D)
North Carolina	6,722	6,891	15,214	15,272	2,071	2,177	315.1	332.4	162.5	177.3
Ohio	34,726	32,763	35,931	33,987	2,382	2,380	855.8	808.9	(D)	(D)
Oklahoma	(D)	(D)	2,993	2,627	1,955	1,823	58.5	47.9	(D)	(D)
Oregon	2,053	2,041	2,246	2,212	2,573	2,423	57.8	53.6	57.8	53.6
Pennsylvania	27,381	26,505	29,948	29,030	2,488	2,519	745.0	731.4	717.0	703.4
South Carolina	2,662	2,470	3,970	3,735	2,086	2,129	82.8	79.5	60.2	56.9
South Dakota	2,742	2,602	2,797	2,657	2,631	2,601	73.6	69.1	73.6	69.1
Texas	(D)	(D)	22,162	23,081	2,248	2,223	498.2	513.2	(D)	(D)
Utah	4,425	4,865	4,477	4,917	2,584	2,430	115.7	119.5	115.7	119.5
Virginia	889	901	2,599	2,668	2,347	2,080	61.0	55.5	31.9	25.7
Washington	6,598	6,494	6,762	6,659	2,419	2,550	163.6	169.8	(D)	(D)
Wisconsin	6,000	6,530	7,104	7,616	2,494	2,384	177.2	181.6	171.7	176.3
Other States ²	26,141	25,575	32,199	31,425	2,318	2,319	746.4	728.8	672.3	657.7
United States	318,096	303,890	395,509	383,610	2,332	2,354	9,222.8	9,032.0	8,061.5	7,810.5

(D) Withheld to avoid disclosing data for individual operations. ¹Data may not add to totals due to rounding. Data by type of flock not shown for some states to avoid disclosing individual operations, data included in United States totals. ²Includes data for States not published in this table.

Milk Production

Milk production in Wisconsin during September 2020 totaled 2.52 billion pounds, up 1% from the previous September. The average number of milk cows during September, at 1.26 million head, was down 1,000 from last month and down 10,000 from last year. Monthly production per cow averaged 2,005 pounds, up 30 pounds from last September.

Milk production in the 24 major States during September totaled 17.2 billion pounds, up 2.4% from September 2019. August revised production, at 17.8 billion pounds, was up 1.9% from August 2019. The August revision represented an increase of 1 million pounds or less than 0.1% from last month's preliminary production estimate.

Production per cow in the 24 major States averaged 1,944 pounds for September, 36 pounds above September 2019.

The number of milk cows on farms in the 24 major States was 8.85 million head, 46,000 head more than September 2019, and 6,000 head more than August 2020.

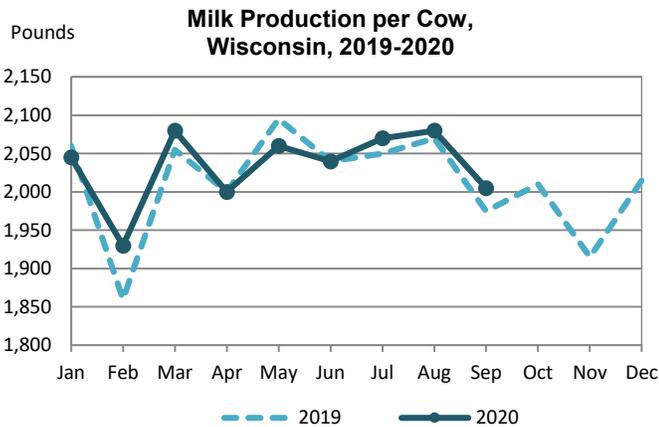
Milk production in the United States during the July - September quarter totaled 55.3 billion pounds, up 2.0% from the July - September quarter last year.

The average number of milk cows in the United States during the quarter was 9.36 million head, 1,000 head less than the April - June quarter, but 39,000 head more than the same period last year.

September Milk Production

State	Milk cows ¹		Milk per cow ²		Production ²		Change from 2019
	2019	2020	2019	2020	2019	2020	
	(thousand head)		(pounds)		(million pounds)		(percent)
Arizona	196	195	1,825	1,795	358	350	-2.2
California	1,725	1,721	1,860	1,925	3,209	3,313	3.2
Colorado	189	199	2,110	2,160	399	430	7.8
Florida	116	111	1,415	1,425	164	158	-3.7
Georgia	80	79	1,640	1,650	131	130	-0.8
Idaho	630	645	2,060	2,070	1,298	1,335	2.9
Illinois	83	83	1,600	1,650	133	137	3.0
Indiana	175	185	1,835	1,890	321	350	9.0
Iowa	217	219	1,970	2,005	427	439	2.8
Kansas	163	171	1,910	1,940	311	332	6.8
Michigan	428	428	2,170	2,220	929	950	2.3
Minnesota	447	442	1,810	1,880	809	831	2.7
New Mexico	329	327	2,030	2,025	668	662	-0.9
New York	627	626	1,970	2,000	1,235	1,252	1.4
Ohio	252	254	1,735	1,800	437	457	4.6
Oregon	124	123	1,700	1,690	211	208	-1.4
Pennsylvania	485	482	1,650	1,690	800	815	1.9
South Dakota	126	139	1,865	1,900	235	264	12.3
Texas	570	598	1,995	2,025	1,137	1,211	6.5
Utah	97	95	1,925	1,925	187	183	-2.1
Vermont	125	120	1,750	1,725	219	207	-5.5
Virginia	74	74	1,555	1,575	115	117	1.7
Washington	281	279	2,005	1,995	563	557	-1.1
Wisconsin	1,266	1,256	1,975	2,005	2,500	2,518	0.7
24-State Total	8,805	8,851	1,908	1,944	16,796	17,206	2.4

¹Includes dry cows. Excludes heifers not yet fresh. ²Excludes milk sucked by calves.



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