

Annual Farm Finances – Comparing your farm

USDA is gathering 2020 data from farm operations like yours. The data collected will inform farmers, ranchers, USDA, and the public on the financial condition, production practices, and resource use of America’s farms and ranches. The results are useful in comparing your farm with others and for understanding the overall well-being of U.S. agriculture.



The Agricultural Resource Management Survey (ARMS) is conducted by USDA’s National Agricultural Statistics Service (NASS) and Economic Research Service (ERS) along with your state department of agriculture. The data gathered for 2020 will be released in the annual *Farm Production Expenditures* report in July 2021.

ARMS Snapshot: 2019 Commercial Farm Operations

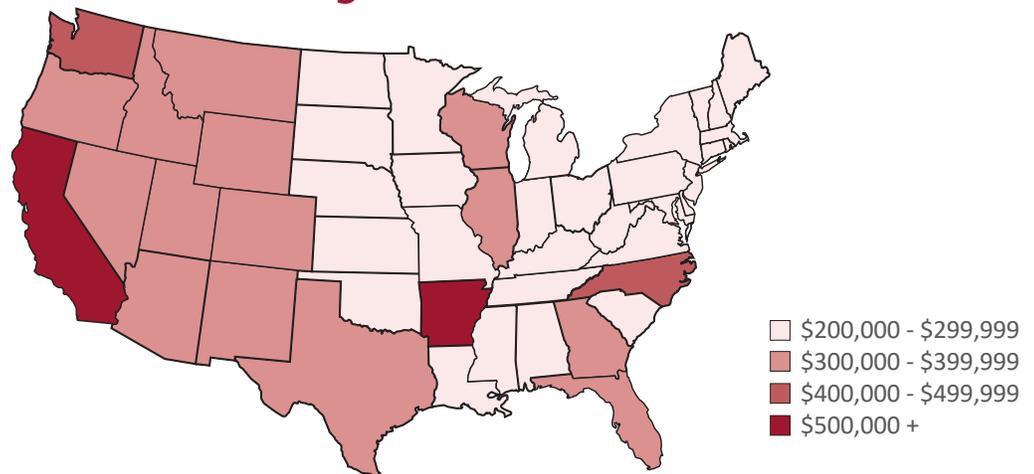
A commercial farm is defined as any farm earning \$350,000 or more in gross cash farm income and all non-family farms.

Top 10 States Average gross cash farm income per commercial farm (\$ million)	
California	3.38
Arkansas	2.02
Washington	1.89
Kansas	1.68
Texas	1.42
Nebraska	1.39
North Carolina	1.33
Iowa	1.32
Florida	1.32
Indiana	1.27

\$1.31 million
U.S. average gross
cash farm income per
commercial farm

**Iowa has
the most
commercial farms**
18,010 farms

Average Net Cash Farm Income



Gross cash farm income =
*income from the sale of crop and
livestock products plus farm
program payments and other
farm-related income.*

Net cash farm income =
*gross cash farm income minus
cash production expenses.*

Please Respond

Please help USDA tell the story of U.S. agriculture by completing the ARMS questionnaire today. You can respond online at [agcounts.usda.gov](https://www.ers.usda.gov/data-products/arms-farm-financial-and-crop-production-practices/?modal=17882) or fill out the paper questionnaire and return it in the envelope provided. Responding online is fast, easy, and secure. The results of this survey will be available in aggregate form only, ensuring that no individual operation or producer can be identified, as required by federal law.

Source: ARMS 2019 data from USDA ERS, Farm Structure and Finance
<https://www.ers.usda.gov/data-products/arms-farm-financial-and-crop-production-practices/?modal=17882>



United States Department of Agriculture
National Agricultural Statistics Service
Economic Research Service

Find out more at nass.usda.gov/go/arms