

2007 CASH RECEIPTS

New England cash receipts from farm marketings totaled \$2.62 billion in 2007, an increase of \$344 million over the revised 2006 value. Cash receipts from milk sales remained the top contributor to overall marketings in 2007, with \$838 million in sales. Greenhouse and nursery sales, at \$615 million, were the next largest cash contributor. Cash receipts from these two commodities comprised 55 percent of all farm marketings in the six state region in 2007.

Crop sales in New England were estimated at \$1.3 billion in 2007, three percent above sales generated the previous year. The greenhouse and nursery industry remains New England's top contributor to crop sales, comprising 47 percent of the total crop sales. Fall potatoes were the second largest contributor, covering 10 percent of all crop sales in the region. Cash receipts from fall potatoes sales in 2007 totaled \$133 million, down two percent from 2006, but 29 percent above 2005 receipts. Wild blueberry cash receipts in Maine topped \$83 million in 2007, reflecting increases in both production and price. Cash receipts from cranberry sales in Massachusetts totaled \$70.9 million in 2007, nine percent below 2006. Improved cranberry prices failed to offset the 20 percent drop in utilized production from a year earlier.

New England livestock sales, also at \$1.3 billion in 2007, were up 30 percent from 2006, driven by the dramatic increase in milk price. Fewer pounds of milk were marketed, however the average milk price received by New England dairy farmers increased by \$6.88/cwt to \$20.87/cwt in 2007. Although fewer eggs were sold in 2007 compared with the previous year, higher prices received translated to a 54 percent increase in chicken egg cash receipts in New England in 2007. Poultry producers saw average egg prices increase from \$0.558/dozen in 2006 to \$0.875/dozen in 2007. Offsetting improved milk and egg cash receipts were reductions in cattle, hogs and sheep revenues. Cattle and calf cash receipts were 12 percent lower in 2007 than a year earlier due to reductions in the number of head marketed in the six state region and weaker calf prices.

Cash receipts generated from milk and fall potatoes secured **Maine's** place as first in the region in 2007. Total cash receipts from all agricultural commodities produced in the state totaled \$684.5 million, 17 percent above the previous year. Milk sales, at \$127.5 million, edged out fall potatoes as the top individual contributor to the state's cash receipts total in 2007. Dairy producers in Maine marketed 582 million pounds in 2007, an increase of 12 million pounds from a year earlier. Producers received an average of \$21.90/cwt for milk sold in 2007, up from \$14.70/cwt for sales the previous year. Fall potato cash receipts followed as the largest contributor at \$124 million, a four percent reduction from 2006. Wild blueberry sales contributed a

record \$83 million towards the state's cash receipts total in 2007, 38 percent above the previous year due to increases in both pounds marketed and value per pound. Growers received an average of \$1.07/lb for berries sold in 2007, compared with \$0.805/lb a year earlier. Chicken eggs generated \$80 million in sales in 2007; fewer eggs produced were offset by higher prices resulting in a 56 percent increase in value from the previous year.

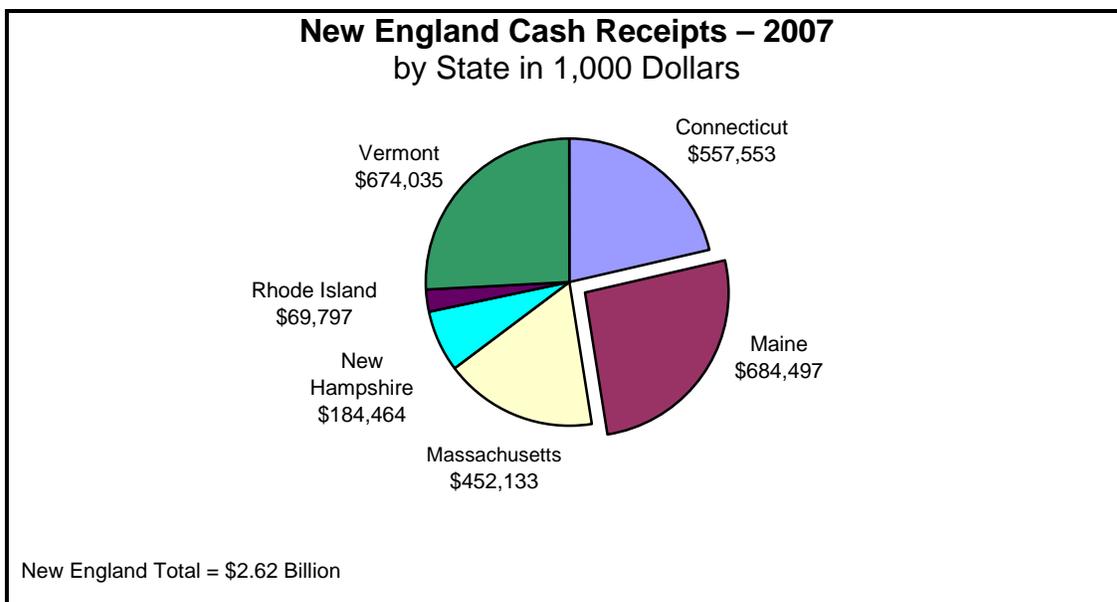
Cash receipts generated from milk secured **Vermont's** place as second in the region in 2007. The value of milk marketings totaled \$518 million in 2007, a 47 percent increase from a year earlier due to improved prices received. Dairy producers in Vermont received on average \$20.60/cwt for milk sold in 2007, compared with \$13.70/cwt in 2006. Vermont milk sales remained the top individual contributor to the state total and New England total cash receipts. Sales from milk comprised 77 percent of Vermont's total cash receipts, and 20 percent of New England's total cash receipts. Farm marketings from crops and livestock totaled \$674 million in the state, 34 percent above the previous year.

Cash receipts generated from greenhouse and nursery products moved **Connecticut** into third place in the region in 2007. The value from greenhouse and nursery marketings totaled \$258.5 million in 2007, 46 percent of the state's cash receipts total. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$76 million in total revenue generated. Monies received from sales of milk were up 45 percent from the previous year: fewer pounds marketed were offset by improved prices. Farm marketings from all crops and livestock totaled \$558 million in the state, an increase of five percent from 2006.

Massachusetts followed with \$452 million in total 2007 cash receipts, four percent above the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts in 2007, with sales estimated at \$158 million. The next largest contributor was from the sale of cranberries. Growers marketed 1.5 million barrels at an average of \$46.60/barrel, which placed the value at \$71 million in 2007. Receipts from milk marketed totaled \$53 million, 34 percent above 2006 due to improved prices.

New Hampshire's cash receipts totaled \$184 million in 2007, with greenhouse and nursery sales and milk comprising two-thirds of all receipts.

Rhode Island's greenhouse and nursery industry dominated the state's agricultural cash receipts, comprising \$46 million of the total \$70 million generated in 2007.



CONNECTICUT: Cash Receipts, 2002 – 2007

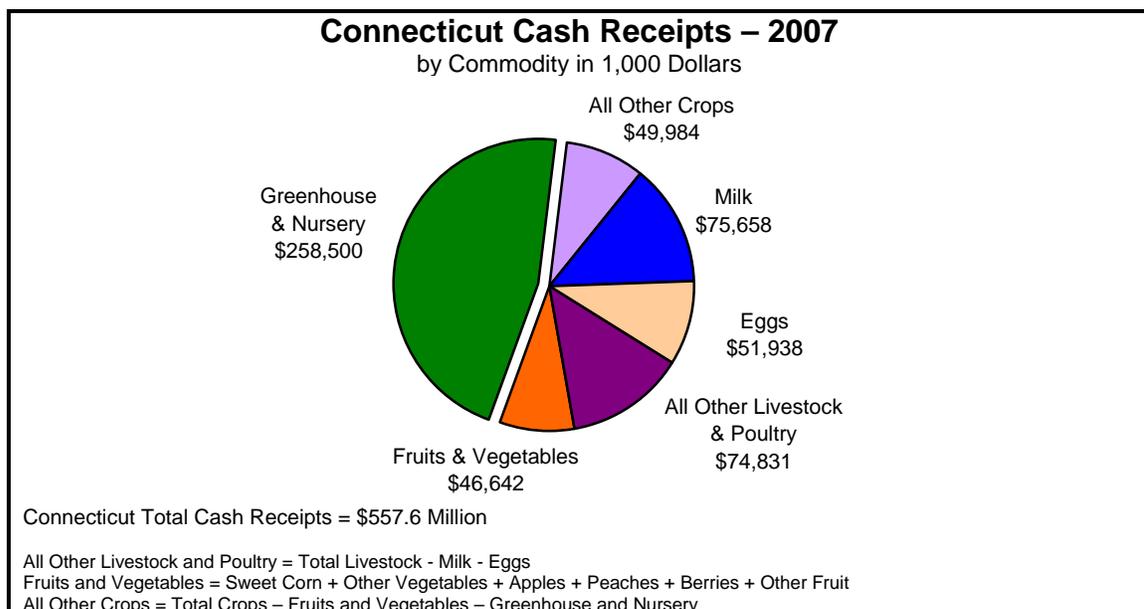
COMMODITY	2002	2003	2004	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
	Thousand Dollars						Percent
CROPS							
Hay	5,087	5,469	5,928	6,464	6,419	6,017	1.1
Tobacco, Broadleaf	13,709	13,391	6,860	12,049	14,900	18,876	3.4
Sweet Corn	7,700	6,765	9,804	8,400	6,916	8,640	1.5
Other Vegetables	12,000	11,815	12,845	14,000	13,900	14,725	2.6
Apples	5,343	5,703	7,385	7,186	7,612	9,537	1.7
Peaches	910	1,050	1,360	1,120	1,620	1,980	0.4
Berries	3,617	4,610	4,350	4,750	4,755	4,700	0.8
Other Fruit	4,852	6,057	5,475	5,597	6,300	7,060	1.3
Maple Syrup	472	486	569	500	582	431	0.1
Greenhouse/Nursery	219,005	213,314	225,491	233,894	234,099	258,500	46.4
Other Crops ³	63,531	52,018	59,173	70,881	77,870	24,660	4.4
Total Crops	336,226	320,678	339,240	364,841	374,973	355,126	63.7
LIVESTOCK							
Cattle and Calves	10,241	9,454	8,587	11,965	9,969	11,097	2.0
Hogs and Pigs	448	523	491	499	231	273	
Milk	58,476	55,760	67,124	62,865	52,272	75,658	13.6
Chickens	24	6	3	11	19	19	
Chicken Eggs	37,019	44,189	46,038	33,458	33,840	51,938	9.3
Turkeys	221	165	171	*	*	*	
Other Poultry	24,564	23,062	23,643	23,850	21,530	23,180	4.2
Aquaculture	14,850	13,215	12,555	12,944	20,680	26,190	4.7
Other Livestock	16,173	16,142	15,266	15,367	15,411	14,072	2.5
Total Livestock	162,016	162,516	173,878	160,959	153,952	202,427	36.3
ALL COMMODITIES	498,242	483,194	513,118	525,800	528,925	557,553	100.0

¹ Revised.

² May not add due to rounding.

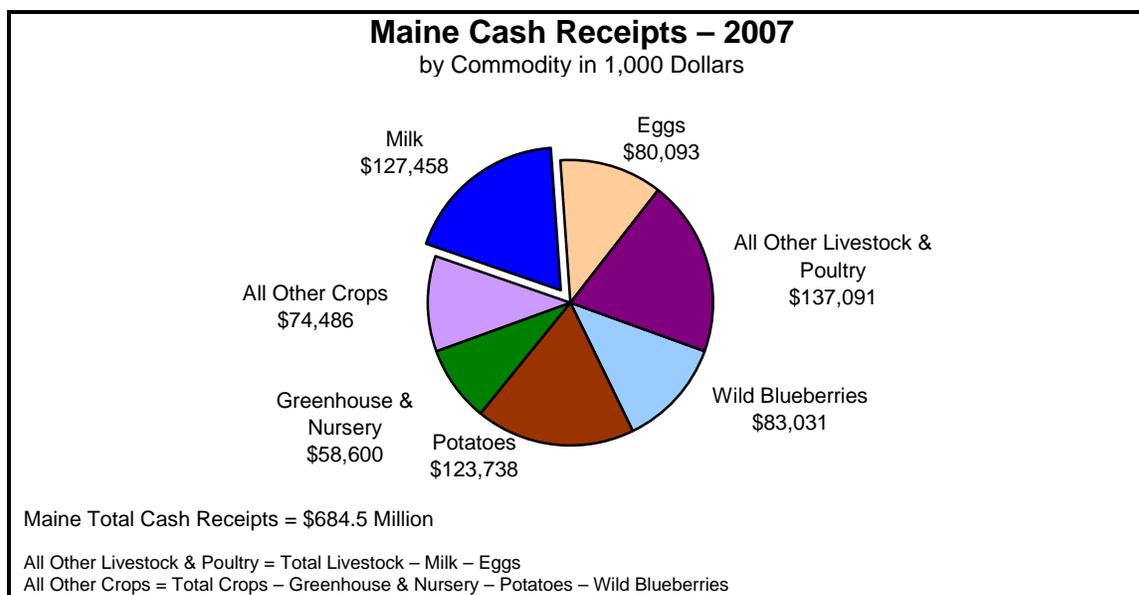
³ Other Crops includes shade type tobacco.

* Turkeys included in Other Poultry beginning in 2005.



MAINE: Cash Receipts, 2002 – 2007

COMMODITY	2002	2003	2004	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
	Thousand Dollars						Percent
CROPS							
Barley	3,314	2,964	2,274	2,828	1,964	2,581	0.4
Hay	7,689	8,366	9,176	10,726	10,854	10,628	1.6
Oats	3,112	3,275	4,111	3,722	2,553	2,856	0.4
Fall Potatoes	109,593	106,027	87,416	97,900	128,557	123,738	18.1
Sweet Corn	3,740	3,900	3,960	4,420	4,774	5,628	0.8
Other Vegetables	13,872	18,922	22,337	22,175	22,350	22,400	3.3
Apples	11,942	14,297	12,724	12,157	9,892	11,914	1.7
Wild Blueberries	17,860	26,880	20,970	39,430	60,040	83,031	12.1
Other Berries	5,885	5,349	5,809	5,920	5,520	5,820	0.9
Other Fruit	167	184	168	260	235	300	
Maple Syrup	5,335	6,413	5,626	5,698	7,290	6,773	1.0
Greenhouse/Nursery	39,522	41,126	41,732	40,630	42,600	58,600	8.6
All Other Crops	3,365	3,462	4,368	3,856	4,407	5,586	0.8
Total Crops	225,396	241,165	220,671	249,722	301,036	339,855	49.7
LIVESTOCK							
Cattle and Calves	17,544	16,685	16,667	16,394	19,298	13,986	2.0
Hogs and Pigs	858	965	1,354	1,306	872	691	0.1
Milk	86,583	87,898	109,260	99,120	83,790	127,458	18.6
Chickens	42	20	30	31	37	9	
Chicken Eggs	53,141	70,530	70,988	46,594	51,288	80,093	11.7
Other Poultry	23,915	24,567	21,647	21,492	21,175	21,070	3.1
Aquaculture	37,745	26,885	37,385	25,580	24,740	17,115	2.5
All Other Livestock	81,012	81,531	82,859	84,619	84,442	84,220	12.3
Total Livestock	300,840	309,081	340,190	295,136	285,642	344,642	50.3
ALL COMMODITIES	526,236	550,246	560,861	544,858	586,678	684,497	100.0

¹ Revised.² May not add due to rounding.

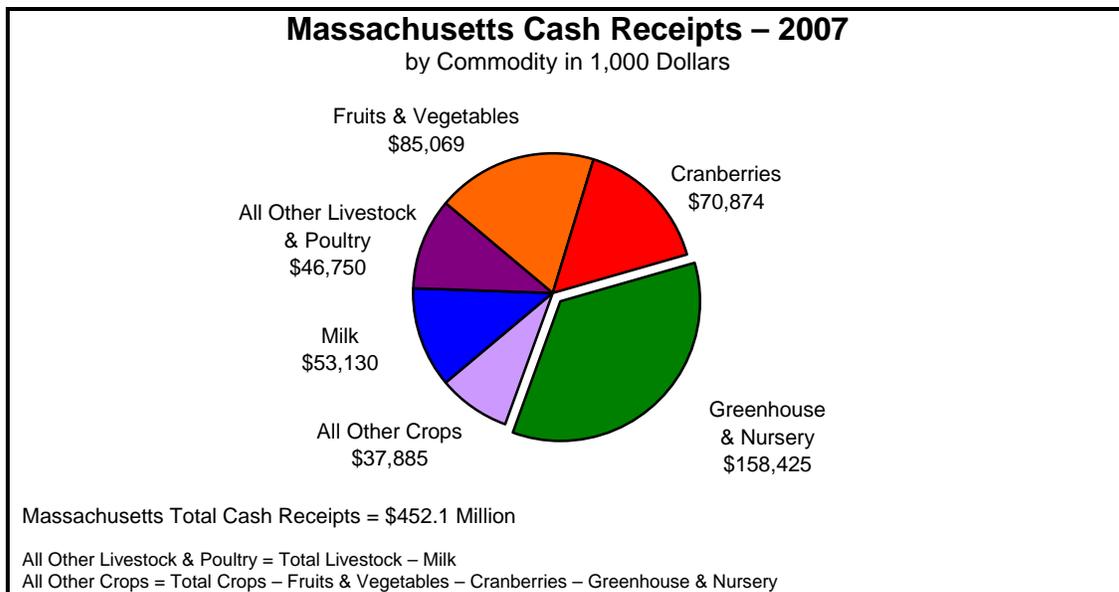
MASSACHUSETTS: Cash Receipts, 2002 – 2007

COMMODITY	2002	2003	2004 ¹	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
	Thousand Dollars						Percent
CROPS							
Hay	7,549	6,681	7,023	9,233	9,250	8,025	1.8
Tobacco, Broadleaf	8,447	8,211	5,276	7,949	8,342	10,328	2.3
Fall Potatoes	5,756	4,494	4,991	4,745	6,055	8,218	1.8
Sweet Corn	11,970	13,230	16,965	15,732	13,745	15,600	3.5
Other Vegetables	35,379	35,156	37,815	40,660	41,075	40,865	9.0
Apples	10,328	13,212	13,456	12,929	13,306	15,524	3.4
Peaches	1,760	2,160	1,425	1,485	2,716	2,880	0.6
Cranberries	47,595	47,982	59,004	50,708	78,264	70,874	15.7
Other Berries	5,249	6,710	6,296	6,855	6,850	6,850	1.5
Other Fruit	2,480	3,320	2,770	3,000	3,150	3,350	0.7
Maple Syrup	1,896	1,550	2,315	2,048	1,916	1,383	0.3
Greenhouse/Nursery	154,195	148,167	151,354	145,548	152,145	158,425	35.0
Other Crops ³	12,457	12,073	12,709	14,593	10,351	9,931	2.2
Total Crops	305,061	302,946	321,399	315,485	347,165	352,253	77.9
LIVESTOCK							
Cattle and Calves	6,604	7,092	7,571	8,280	10,991	7,729	1.7
Hogs and Pigs	1,406	1,625	1,482	1,832	973	973	0.2
Milk	47,124	44,608	50,982	47,355	39,744	53,130	11.8
Chickens	5	3	3	4	5	1	
Chicken Eggs	4,668	5,149	5,078	3,591	3,875	4,288	0.9
Turkeys	2,529	2,715	2,760	2,356	2,416	2,777	0.6
Other Poultry	4,855	4,867	4,838	4,805	4,815	4,820	1.1
Aquaculture	6,438	6,635	7,052	9,342	10,520	12,530	2.8
Other Livestock	15,595	16,014	14,314	14,904	14,909	13,632	3.0
Total Livestock	89,224	88,708	94,080	92,469	88,248	99,880	22.1
ALL COMMODITIES	394,285	391,654	415,479	407,954	435,413	452,133	100.0

¹ Revised.

² May not add due to rounding.

³ Other Crops includes shade type tobacco.



NEW HAMPSHIRE: Cash Receipts, 2002 – 2007

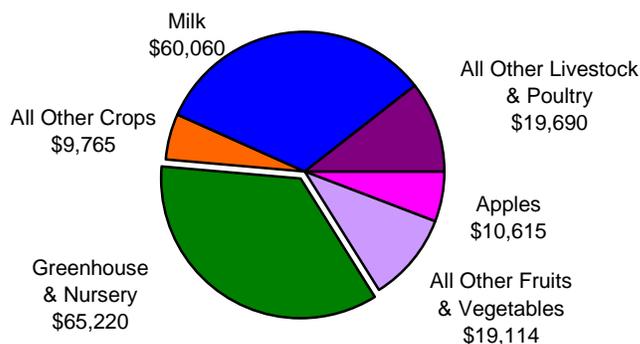
COMMODITY	2002	2003	2004	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
	Thousand Dollars						Percent
CROPS							
Hay	3,965	4,173	4,288	5,301	5,620	4,722	2.6
Sweet Corn	3,613	5,586	5,292	5,312	4,095	5,304	2.9
Other Vegetables	7,000	6,633	7,150	7,585	8,270	8,455	4.6
Apples	6,093	6,977	7,512	7,384	7,645	10,615	5.8
Berries	2,878	2,884	3,465	3,335	3,640	5,155	2.8
Other Fruit	200	200	200	200	200	200	0.1
Maple Syrup	3,411	2,580	2,938	2,354	2,810	2,808	1.5
Greenhouse/Nursery	55,554	60,359	61,780	59,190	62,130	65,220	35.4
Other Crops	2,670	2,976	3,646	2,340	2,295	2,235	1.2
Total Crops	85,384	92,368	96,271	93,001	96,705	104,714	56.8
LIVESTOCK							
Cattle and Calves	6,522	6,515	7,001	8,803	10,515	6,226	3.4
Hogs and Pigs	565	516	528	464	340	325	0.2
Milk	42,250	41,374	51,900	48,737	41,038	60,060	32.6
Chickens	59	29	16	20	20	16	
Chicken Eggs	3,349	3,261	3,333	2,391	2,381	3,916	2.1
Turkeys	197	224	177	*	*	*	
Other Poultry	2,976	3,249	3,311	3,480	3,515	3,440	1.9
Aquaculture	1,200	1,150	1,100	1,054	1,060	1,165	0.6
Other Livestock	5,806	6,358	5,567	5,252	5,391	4,602	2.5
Total Livestock	62,924	62,676	72,933	70,201	64,260	79,750	43.2
ALL COMMODITIES	148,308	155,044	169,204	163,202	160,965	184,464	100.0

¹ Revised.² May not add due to rounding.

* Turkeys included in Other Poultry beginning in 2005.

New Hampshire Cash Receipts – 2007

by Commodity in 1,000 Dollars



New Hampshire Total Cash Receipts = \$184.5 Million

All Other Livestock and Poultry = Total Livestock – Milk

All Other Fruits & Vegetables = Sweet Corn + Other Vegetables + Berries + Other Fruit

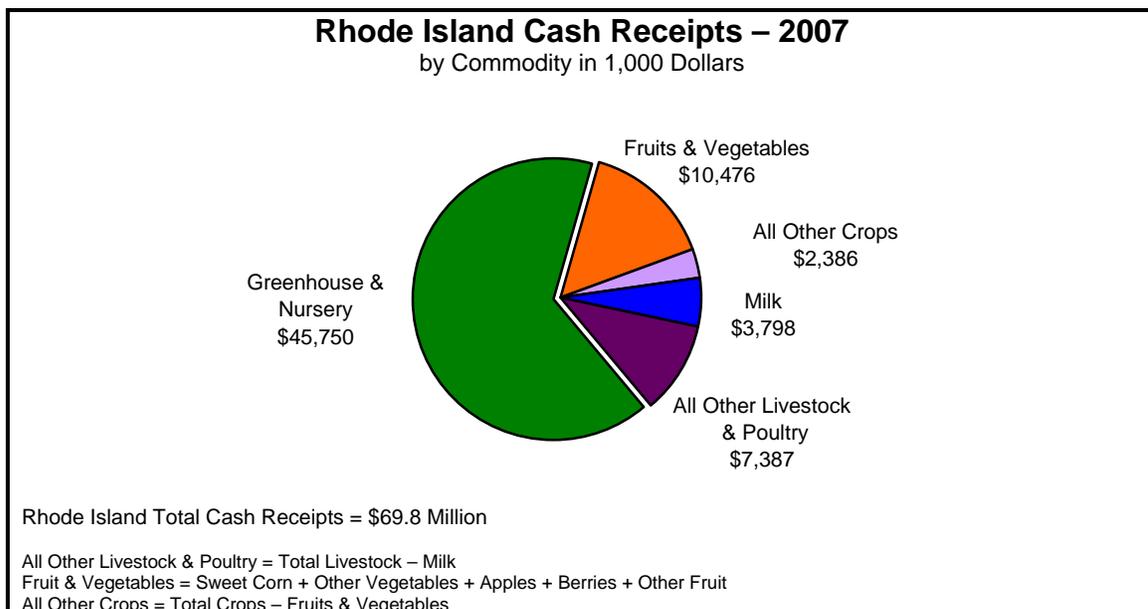
All Other Crops = Total Crops – Greenhouse & Nursery – Apples

RHODE ISLAND: Cash Receipts, 2002 – 2007

COMMODITY	2002	2003	2004	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
	Thousand Dollars						Percent
CROPS							
Hay	668	756	839	1,038	976	836	1.2
Fall Potatoes	917	1,374	1,017	829	1,126	1,175	1.7
Sweet Corn	1,984	2,790	3,465	2,450	1,872	2,310	3.3
Other Vegetables	3,543	3,192	3,722	3,945	4,075	4,150	5.9
Apples	598	828	860	915	784	1,101	1.6
Berries	1,057	1,029	1,291	1,290	1,310	2,215	3.2
Other Fruit	700	700	700	700	700	700	1.0
Greenhouse/Nursery	38,251	40,900	42,970	42,275	43,965	45,750	65.5
Other Crops	320	330	369	380	385	375	0.5
Total Crops	48,038	51,899	55,233	53,822	55,193	58,612	84.0
LIVESTOCK							
Cattle and Calves	744	960	938	1,274	1,057	702	1.0
Hogs and Pigs	249	262	344	410	308	238	0.3
Milk	3,032	2,957	3,473	3,125	2,768	3,798	5.4
Other Poultry	2,204	2,439	2,511	2,214	2,438	2,815	4.0
Aquaculture	507	564	573	840	1,365	1,600	2.3
Other Livestock	2,081	2,058	2,004	2,120	2,349	2,032	2.9
Total Livestock	8,817	9,240	9,843	9,983	10,285	11,185	16.0
ALL COMMODITIES	56,855	61,139	65,076	63,805	65,478	69,797	100.0

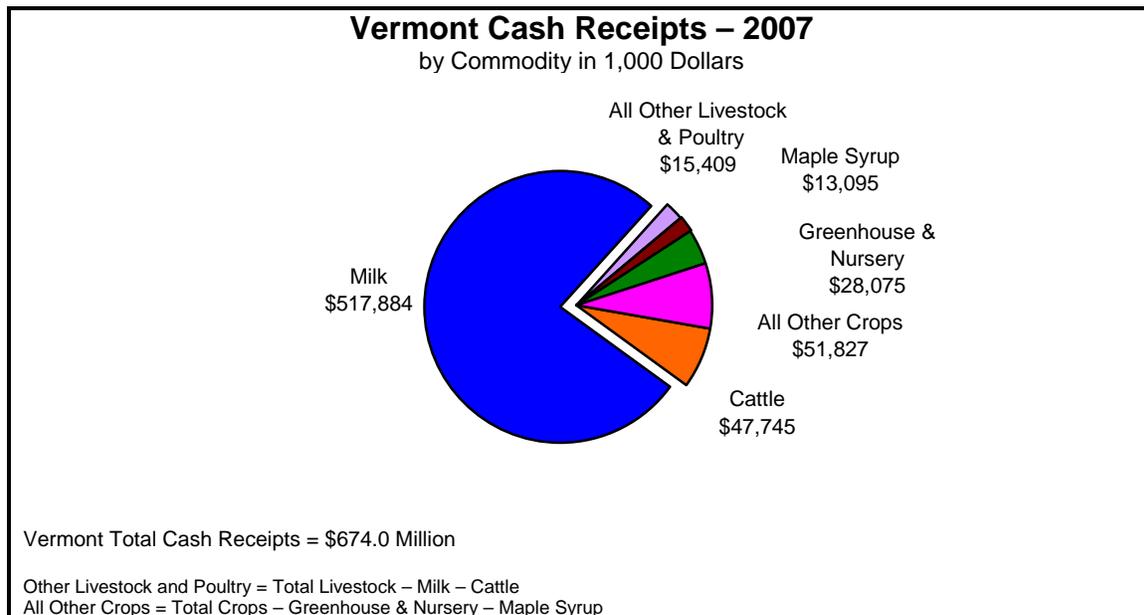
¹ Revised.

² May not add due to rounding.



VERMONT: Cash Receipts, 2002 – 2007

COMMODITY	2002	2003	2004	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
	Thousand Dollars						Percent
CROPS							
Hay	14,448	15,151	13,655	15,180	16,628	16,482	2.4
Sweet Corn	1,656	3,168	2,145	3,157	2,250	3,672	0.5
Other Vegetables	9,000	9,222	8,406	9,930	10,535	11,200	1.7
Apples	8,210	9,642	9,503	8,693	9,311	10,620	1.6
Berries	3,547	3,010	3,263	3,630	3,040	5,745	0.9
Other Fruit	133	133	133	135	140	140	
Maple Syrup	13,770	11,676	13,650	11,398	13,892	13,095	1.9
Greenhouse/Nursery	25,167	26,740	27,205	26,355	27,200	28,075	4.2
Other Crops	3,561	4,165	3,778	2,688	2,290	3,968	0.6
Total Crops	79,492	82,907	81,738	81,166	85,286	92,997	13.8
LIVESTOCK							
Cattle and Calves	43,493	45,890	48,238	49,877	47,854	47,745	7.1
Hogs and Pigs	414	276	287	372	365	362	0.1
Milk	340,868	340,730	435,513	419,840	352,912	517,884	76.8
Chickens	6	14	8	6	7	13	
Chicken Eggs	3,038	3,667	3,418	2,434	2,427	4,091	0.6
Turkeys	1,800	1,782	1,841	1,792	1,857	1,825	0.3
Other Poultry	1,066	1,247	1,279	1,330	1,375	1,485	0.2
Aquaculture	90	90	85	80	80	80	
Other Livestock	8,404	8,949	8,067	9,614	9,078	7,553	1.1
Total Livestock	399,179	402,645	498,736	485,345	415,955	581,038	86.2
ALL COMMODITIES	478,671	485,552	580,474	566,511	501,241	674,035	100.0

¹ Revised.² May not add due to rounding.

NEW ENGLAND: Cash Receipts, 2002 – 2007

COMMODITY	2002	2003	2004 ¹	2005 ¹	2006 ¹	2007	2007 as a Percent of Total ²
Thousand Dollars							Percent
CROPS							
Hay	39,406	40,596	40,909	47,942	49,747	46,710	1.8
Tobacco, Broadleaf ³	22,156	21,602	12,136	19,998	23,242	29,204	1.1
Tobacco, Shade ³	38,755	25,943	32,084	45,971	34,524	26,712	1.0
Fall Potatoes ⁴	116,266	111,895	93,424	103,474	135,738	133,131	5.1
Sweet Corn	30,663	35,439	41,631	39,471	33,652	41,154	1.6
Other Vegetables	80,794	84,940	92,275	98,295	100,205	101,795	3.9
Apples	42,514	50,659	51,440	49,264	48,550	59,311	2.3
Peaches ⁵	2,670	3,210	2,785	2,605	4,336	4,860	0.2
Wild Blueberries ⁶	17,860	26,880	20,970	39,430	60,040	83,031	3.2
Cranberries ⁷	47,595	47,982	59,004	50,708	78,264	70,874	2.7
Other Berries	22,233	23,592	24,474	25,780	25,115	30,485	1.2
Other Fruit	8,532	10,594	9,446	9,892	10,725	11,750	0.4
Maple Syrup ⁸	24,884	22,705	25,098	21,998	26,490	24,490	0.9
Greenhouse/Nursery	531,694	530,606	550,532	547,892	562,139	614,570	23.4
Other Crops	53,575	55,320	58,344	55,317	67,591	25,480	1.0
Total Crops	1,079,597	1,091,963	1,114,552	1,158,037	1,260,358	1,303,557	49.7
LIVESTOCK							
Cattle and Calves	85,148	86,596	89,002	96,593	99,684	87,485	3.3
Hogs and Pigs	3,940	4,167	4,486	4,883	3,089	2,862	0.1
Sheep and Lambs ⁹	2,578	2,705	2,672	2,876	2,378	2,112	0.1
Milk	578,333	573,327	718,252	681,042	572,524	837,988	32.0
Chickens ¹⁰	136	72	60	72	88	58	
Chicken Eggs ¹¹	101,215	126,796	128,855	88,468	93,811	144,326	5.5
Turkeys ¹²	4,747	4,886	4,949	4,148	4,273	4,602	0.2
Other Poultry	59,580	59,431	57,229	57,171	54,848	56,810	2.2
Aquaculture	60,830	48,539	58,750	49,840	58,445	58,680	2.2
Other Livestock	126,493	128,347	125,405	129,000	129,202	123,999	4.7
Total Livestock	1,023,000	1,034,866	1,189,660	1,114,093	1,018,342	1,318,922	50.3
ALL COMMODITIES	2,102,597	2,126,829	2,304,212	2,272,130	2,278,700	2,622,479	100.0

¹ Revised.
² May not add due to rounding.
³ Tobacco in CT and MA.
⁴ Potatoes in ME, MA and RI.

⁵ Peaches in CT and MA.
⁶ Wild Blueberries in ME.
⁷ Cranberries in MA.

⁸ Maple Syrup in CT, ME, MA, NH, and VT.
⁹ Sheep estimates by state unavailable.
¹⁰ Chickens in CT, ME, MA, NH, and VT.

¹¹ Chicken Eggs in CT, ME, MA, NH, and VT.
¹² Turkeys in CT, MA, NH, and VT prior to 2005.
 Turkeys in MA and VT beginning in 2005.

SOURCE: *Farm Cash Receipts*, Economic Research Service (ERS), USDA, <http://www.ers.usda.gov/data/FarmIncome/finfidmu.htm>

