

2004 Cash Receipts



NEW ENGLAND
Agricultural
Statistics

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A special "THANK YOU" goes to New England agricultural specialists who have contributed to this report.

MILK SALES CONTRIBUTE \$718 MILLION TO REGION'S TOTAL CASH RECEIPTS

New England cash receipts from farm marketings totaled \$2.3 billion in 2004, eight percent above 2003, and the highest on record for the region. Cash receipts from milk sales continue to be the top contributor to overall marketings, with \$718 million in sales in 2004. Greenhouse and nursery sales were the next largest cash contributor. Cash receipts from these two commodities comprised 55 percent of all farm marketings in the six-state region in 2004.

New England livestock sales, at \$1.2 billion in 2004, were up 14 percent from 2003, driven by the 25 percent increase in milk sales. Although fewer pounds of milk were marketed, average milk prices received by New England dairy farmers increased from \$13.32/cwt in 2003 to \$17.20/cwt in 2004. Cattle and calf cash receipts were three percent higher in 2004 than a year earlier, with strong prices offsetting a three percent drop in marketings. Most poultry sales were off from a year ago in New England. A slight increase in egg prices failed to offset fewer eggs sold, and translated to a \$7.7 million decline in cash receipts in the region in 2004.

Crop sales in **New England** were estimated at \$1.1 billion in 2004, three percent above sales generated the previous year. The greenhouse and nursery industry remains New England's top contributor to crop sales, with 2004 cash returns at \$550 million, four percent above the previous year. Cranberry sales were well above a year earlier due to a 29 percent increase in production, while fall potato sales declined by 12 percent in 2004.

Cash receipts generated from milk secured **Vermont's** place as first in the region in 2004. The value of milk marketings totaled \$434 million in 2004, a 27 percent increase over a year earlier due to improved prices. Dairy producers in Vermont received on average \$16.90/cwt for milk sold in 2004, compared with \$13.00/cwt for milk sales a year earlier. Vermont milk sales remain the top individual contributor to the state total and New England total cash receipts. Sales from milk comprised 75 percent of Vermont's total cash receipts, and 19 percent of New England's total cash receipts. Farm marketings from crops and

livestock totaled \$582 million in the state in 2004, 20 percent above the previous year.

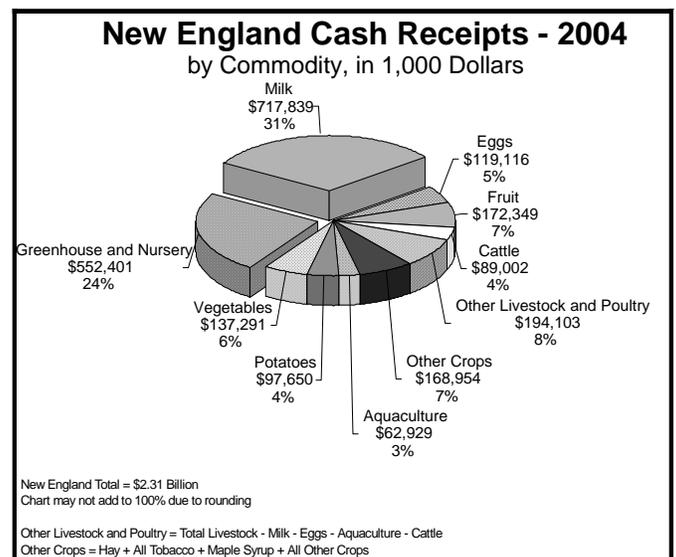
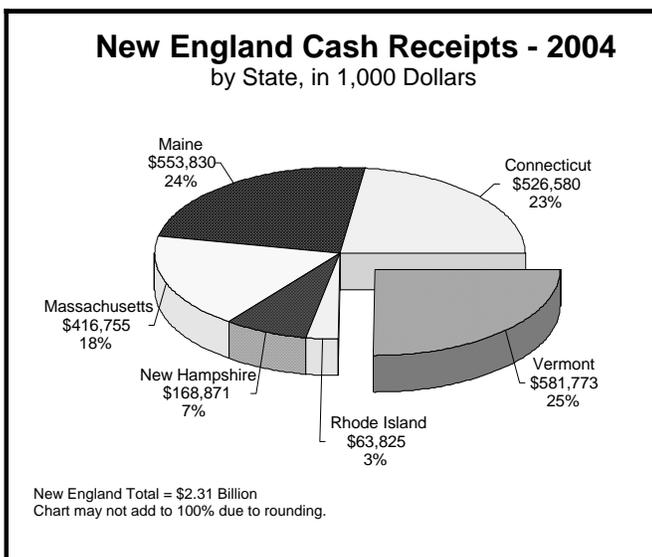
Cash receipts generated from fall potatoes and a 24 percent increase in milk sales secured **Maine's** place as second in the region in 2004. Total cash receipts generated from all agricultural commodities produced in the state totaled \$554 million, fractionally above the previous year. Milk replaced fall potatoes as the top individual contributor to the state's cash receipt total, with \$109 million in sales in 2004. Potato sales followed, with \$92 million generated. Chicken eggs generated \$61 million in sales in 2004; improved prices failed to offset a 15 percent drop in eggs produced.

Connecticut ranked third in the region in 2004 with \$527 million generated in the state, eight percent above a year earlier. Connecticut's greenhouse and nursery industry contributed \$233 million in cash receipts for 2004, 44 percent of the state's total, and the second largest individual contributor to total New England cash receipts. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$67 million in total revenue generated, 20 percent above the previous year.

Massachusetts followed with \$417 million in total 2004 cash receipts, six percent above the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts in 2004, with sales at \$149 million. The next largest contributor to the state's receipts total was cranberry sales. Increased output in 2004 placed cranberry value at \$62 million, which topped 2003 value by 30 percent. Receipts from milk marketed in 2004 totaled \$51 million, 15 percent above 2003 due to improved prices.

New Hampshire's cash receipts totaled \$169 million in 2004, with greenhouse and nursery sales and milk comprising over two-thirds of all receipts.

Rhode Island's greenhouse and nursery industry was responsible for close to two-thirds of the state's \$64 million in cash receipts in 2004.

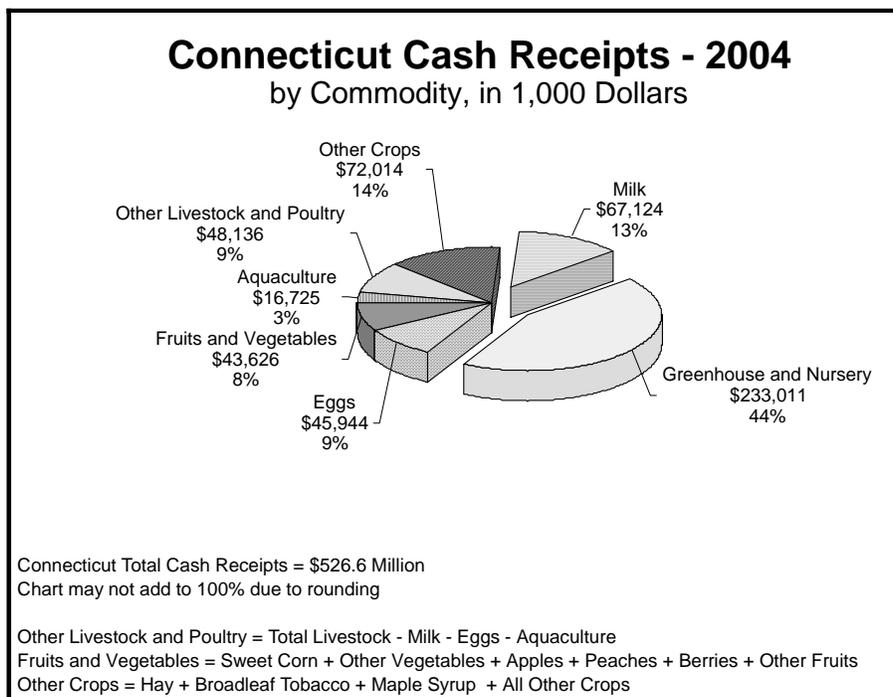


CONNECTICUT: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	4,025	4,859	5,273	5,087	5,407	5,794	1.1
Tobacco, Broadleaf	12,528	11,363	4,778	13,709	13,391	6,860	1.3
Sweet Corn	4,560	6,450	6,199	7,700	6,765	10,664	2.0
Other Vegetables	11,679	12,595	11,280	12,000	11,370	14,120	2.7
Apples	3,915	8,010	6,248	5,343	5,703	7,387	1.4
Peaches	1,430	1,300	1,235	910	1,050	1,360	0.3
Berries	3,488	3,107	3,061	3,617	4,610	4,350	0.8
Other Fruit	3,552	3,519	3,126	4,852	6,059	5,745	1.1
Maple Syrup	599	307	457	472	486	569	0.1
Greenhouse/Nursery	166,200	172,450	196,485	219,005	213,314	233,011	44.2
All Other Crops ^{2/}	80,830	105,463	65,611	63,531	51,923	58,791	11.2
Total Crops	292,806	329,423	303,753	336,226	320,078	348,651	66.2
LIVESTOCK							
Cattle and Calves	9,758	12,015	10,052	10,241	9,454	8,587	1.6
Hogs and Pigs	548	681	813	448	523	491	0.1
Milk	83,268	66,975	72,772	58,476	55,760	67,124	12.7
Chickens	43	42	42	24	6	2	--
Chicken Eggs	39,877	40,042	41,833	37,019	44,189	45,944	8.7
Turkeys	140	149	122	221	165	171	--
Other Poultry	24,728	22,789	28,034	24,564	23,062	23,643	4.5
Aquaculture	21,145	17,864	16,755	14,850	16,430	16,725	3.2
All Other Livestock	11,406	14,913	15,781	16,173	16,142	15,242	2.9
Total Livestock	190,913	175,470	186,204	162,016	165,731	177,929	33.8
ALL COMMODITIES	483,719	504,893	489,957	498,242	485,809	526,580	100.0

^{1/} May not add due to rounding

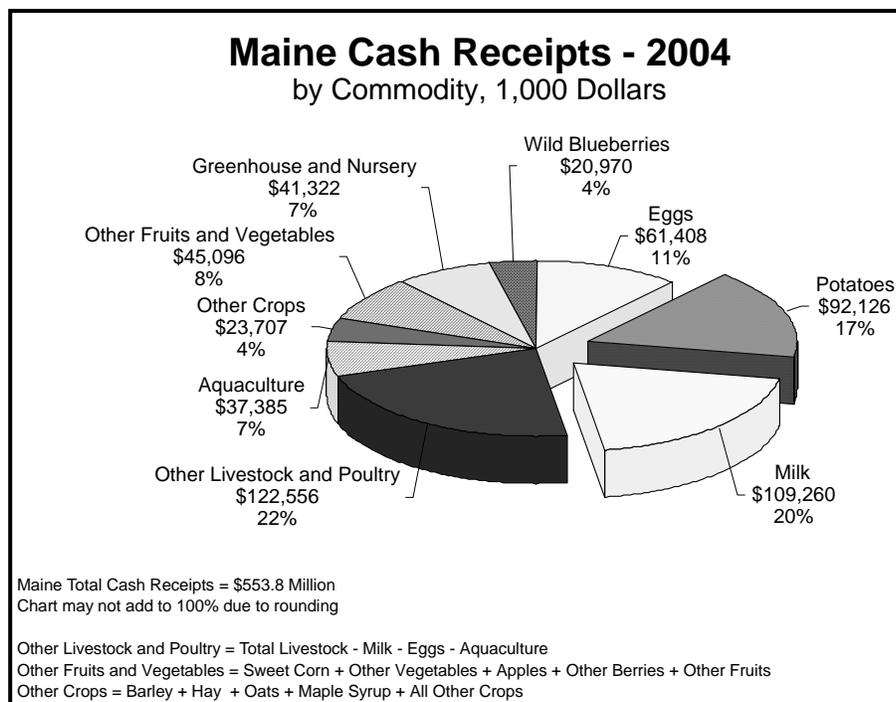
^{2/} All Other Crops includes shade type tobacco



MAINE: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Barley	NA	1,734	2,741	3,314	2,964	2,235	0.4
Hay	7,317	7,015	6,821	7,689	7,957	7,824	1.4
Oats	1,861	1,906	2,364	3,112	3,275	3,723	0.7
Fall Potatoes	89,744	110,134	109,830	109,593	105,447	92,126	16.6
Sweet Corn	4,278	3,828	3,575	3,740	3,900	3,960	0.7
Other Vegetables	22,182	23,244	20,884	13,872	18,922	22,337	4.0
Apples	8,394	10,578	10,440	11,942	14,297	12,713	2.3
Wild Blueberries	33,889	44,732	22,945	17,860	26,880	20,970	3.8
Other Berries	2,850	3,234	3,296	5,885	6,258	5,918	1.1
Other Fruit	115	120	167	167	184	168	--
Maple Syrup	3,686	3,834	4,338	5,335	6,413	5,626	1.0
Greenhouse/Nursery	23,430	29,014	33,651	39,522	41,126	41,322	7.5
All Other Crops	7,991	4,572	5,129	3,366	3,463	4,299	0.8
Total Crops	205,737	243,945	226,181	225,397	241,086	223,221	40.3
LIVESTOCK							
Cattle and Calves	17,673	17,357	16,992	17,544	16,685	16,667	3.0
Hogs and Pigs	804	1,238	1,316	858	965	1,354	0.2
Milk	108,960	93,201	104,489	86,583	87,898	109,260	19.7
Chickens	72	53	35	42	20	31	--
Chicken Eggs	71,000	56,380	56,679	53,141	70,530	61,408	11.1
Other Poultry	20,134	23,504	23,862	23,915	24,567	21,647	3.9
Aquaculture	58,284	62,283	64,275	37,745	26,885	37,385	6.8
All Other Livestock	75,258	77,098	76,579	81,012	81,531	82,857	15.0
Total Livestock	352,185	331,114	344,227	300,840	309,081	330,609	59.7
ALL COMMODITIES	557,922	575,059	570,408	526,237	550,167	553,830	100.0

^{1/} May not add due to rounding

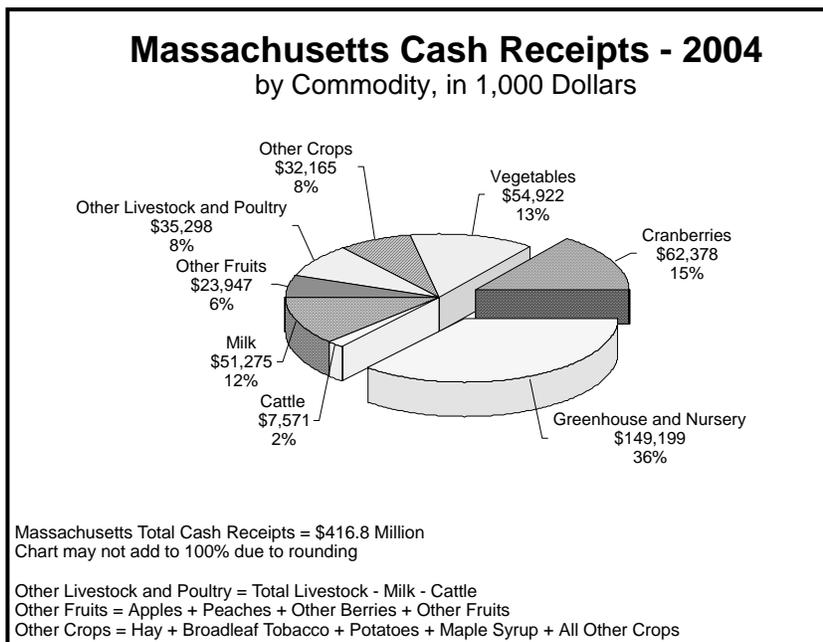


MASSACHUSETTS: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	6,978	7,533	8,016	7,549	7,335	7,457	1.8
Tobacco, Broadleaf	7,581	8,384	900	8,447	8,211	5,276	1.3
Fall Potatoes	2,259	4,509	3,870	5,756	5,036	4,400	1.1
Sweet Corn	13,020	11,682	12,630	11,970	13,230	16,965	4.1
Tomatoes	5,600	4,680	5,600	NA	NA	NA	--
Other Vegetables	37,824	36,730	31,134	35,379	34,316	37,957	9.1
Apples	9,462	14,607	12,709	10,328	13,212	13,456	3.2
Peaches	1,600	1,470	1,470	1,760	2160	1,425	0.3
Cranberries	30,375	37,010	33,869	47,595	47,982	62,378	15.0
Other Berries	5,250	4,776	4,259	5,249	6,710	6,296	1.5
Other Fruit	2,245	2,231	2,127	2,480	3,320	2,770	0.7
Maple Syrup	1,824	1,550	1,502	1,896	1,550	2,315	0.6
Greenhouse/Nursery	129,420	138,478	139,059	154,195	148,167	149,199	35.8
All Other Crops ^{2/}	16,712	24,622	10,829	12,458	12,074	12,717	3.1
Total Crops	270,150	298,262	267,974	305,062	303,303	322,611	77.4
LIVESTOCK							
Cattle and Calves	6,255	10,708	6,023	6,604	7,092	7,571	1.8
Hogs and Pigs	1,770	2,179	2,948	1,406	1,625	1,463	0.4
Milk	68,145	52,311	57,539	47,124	44,608	51,275	12.3
Chickens	4	4	11	5	3	3	--
Chicken Eggs	5,948	4,873	4,383	4,668	5,149	4,995	1.2
Turkeys	2,646	2,627	2,291	2,529	2,715	2,760	0.7
Other Poultry	3,552	4,564	5,342	4,855	4,867	4,838	1.2
Aquaculture	6,680	5,885	6,945	6,438	6,870	6,920	1.7
All Other Livestock	9,704	13,905	14,966	15,595	16,014	14,319	3.4
Total Livestock	104,704	97,056	100,448	89,224	88,943	94,144	22.6
ALL COMMODITIES	374,854	395,318	368,422	394,286	392,246	416,755	100.0

^{1/} May not add due to rounding

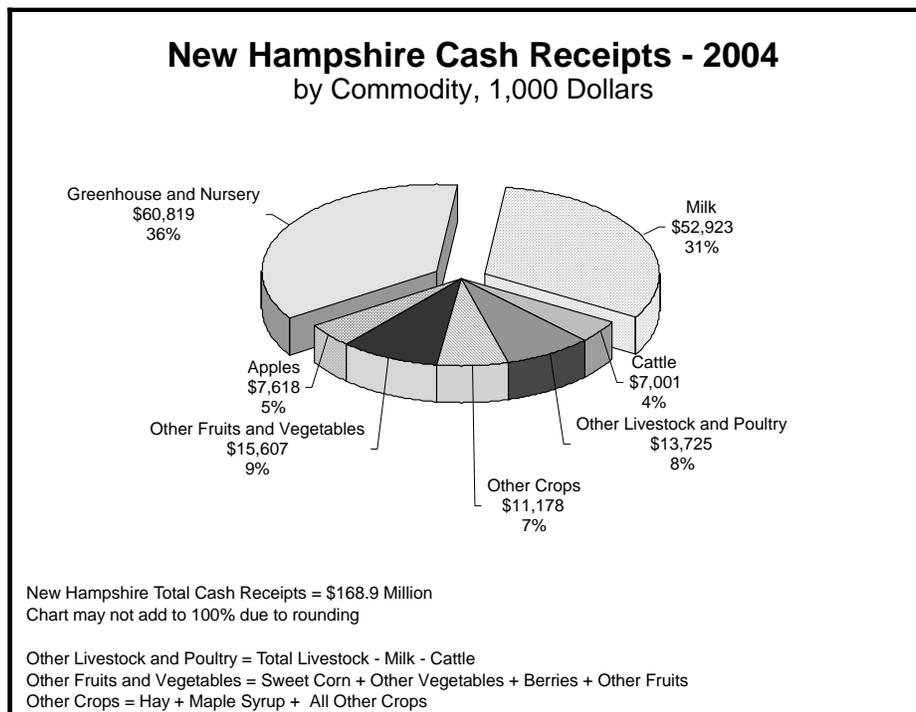
^{2/} All Other Crops includes shade type tobacco



NEW HAMPSHIRE: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	4,162	3,835	3,782	3,965	4,397	4,789	2.8
Sweet Corn	3,888	4,320	3,960	3,613	5,586	5,292	3.1
Other Vegetables	11,000	11,000	8,000	7,000	7,000	6,650	3.9
Apples	5,570	9,075	8,061	6,093	6,977	7,618	4.5
Berries	2,364	2,057	1,991	2,878	2,884	3,465	2.1
Other Fruit	196	183	161	200	200	200	0.1
Maple Syrup	2,356	3,048	2,000	3,411	2,580	2,938	1.7
Greenhouse/Nursery	52,560	52,855	51,879	51,879	60,359	60,819	36.0
All Other Crops	3,417	3,748	3,897	2,670	2,975	3,451	2.0
Total Crops	85,513	90,121	83,731	85,384	92,958	95,222	56.4
LIVESTOCK							
Cattle and Calves	6,458	9,463	7,063	6,522	6,515	7,001	4.1
Hogs and Pigs	512	600	727	565	516	511	0.3
Milk	49,612	43,120	51,997	42,250	41,374	52,923	31.3
Chickens	51	24	50	59	29	16	--
Chicken Eggs	2,527	2,814	3,076	3,349	3,261	3,350	2.0
Turkeys	504	522	190	197	224	177	0.1
Other Poultry	2,850	2,900	2,950	2,976	3,084	3,166	1.9
Aquaculture	870	905	1,100	1,200	1,225	1,220	0.7
All Other Livestock	2,564	2,627	4,689	5,806	6,358	5,285	3.1
Total Livestock	65,948	62,975	71,842	62,924	62,586	73,649	43.6
ALL COMMODITIES	151,461	153,096	155,573	148,308	155,544	168,871	100.0

^{1/} May not add due to rounding

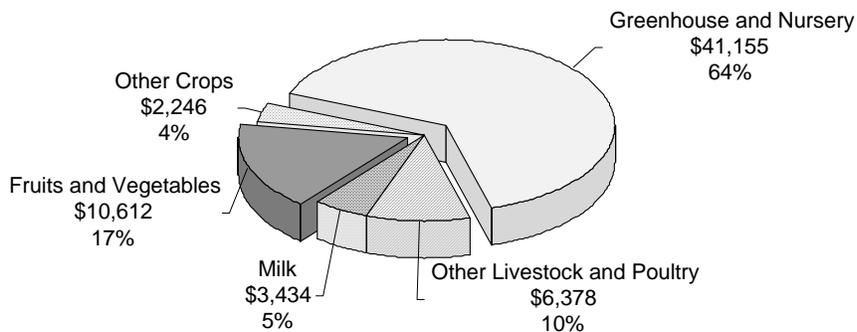


RHODE ISLAND: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	712	733	686	668	721	759	1.2
Fall Potatoes	1,038	724	913	917	996	1,124	1.8
Sweet Corn	1,312	1,650	2,170	1,984	2,790	3,762	5.9
Other Vegetables	3,280	3,147	3,590	3,543	3,171	3,939	6.2
Apples	815	963	689	598	840	893	1.4
Berries	778	733	782	1,057	1,028	1,318	2.1
Other Fruit	439	434	600	700	700	700	1.1
Greenhouse/Nursery	28,865	29,005	34,449	38,251	40,900	41,155	64.5
All Other Crops	535	390	414	319	329	363	0.6
Total Crops	37,774	37,779	44,293	48,037	51,475	54,013	84.6
LIVESTOCK							
Cattle and Calves	855	850	1,058	744	960	938	1.5
Hogs and Pigs	239	458	418	249	262	344	0.5
Milk	4,774	3,948	3,756	3,032	2,957	3,434	5.4
Chickens	1	1	1	NA	NA	NA	--
Chicken Eggs	826	625	618	NA	NA	NA	--
Other Poultry	1,121	1,251	1,314	2,204	2,439	2,509	3.9
Aquaculture	370	305	300	507	573	564	0.9
All Other Livestock	880	868	1,961	2,081	2,058	2,023	3.2
Total Livestock	9,066	8,306	9,426	8,817	9,249	9,812	15.4
ALL COMMODITIES	4,840	46,085	53,719	56,854	60,724	63,825	100.0

^{1/} May not add due to rounding

Rhode Island Cash Receipts - 2004 by Commodity, 1,000 Dollars



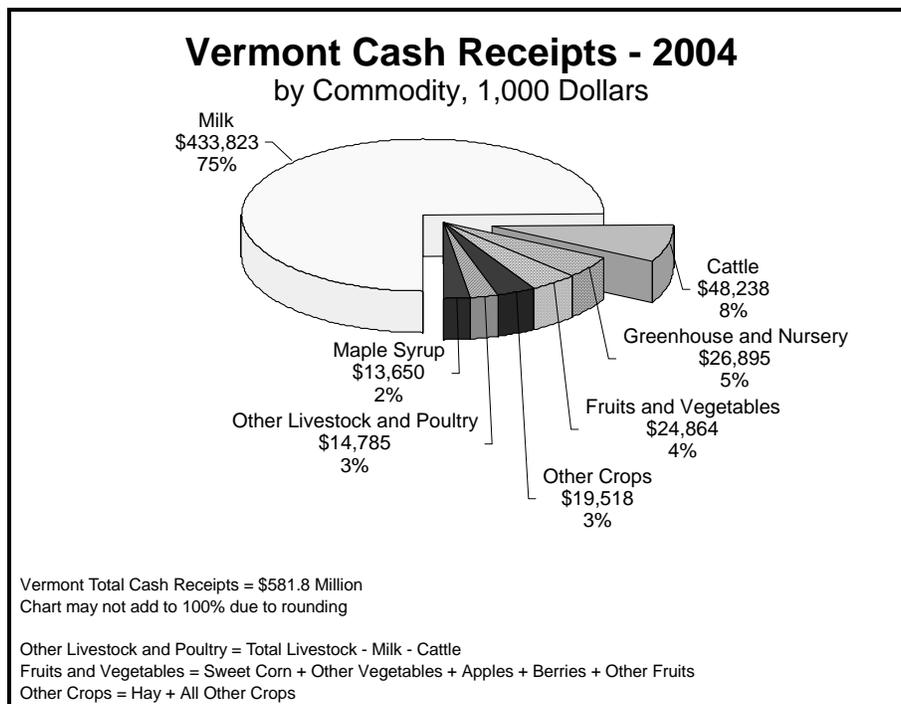
Rhode Island Total Cash Receipts = \$63.8 Million
Chart may not add to 100% due to rounding

Other Livestock and Poultry = Total Livestock - Milk
Fruit and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruits
Other Crops = Hay + Potatoes + All Other Crops

VERMONT: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	11,121	10,056	12,926	14,448	15,426	15,746	2.7
Sweet Corn	1,705	1,353	1,675	1,656	3,168	2,145	0.4
Other Vegetables	9,500	9,500	9,600	9,000	9,500	9,500	1.6
Apples	9,613	11,479	4,684	8,210	9,642	9,823	1.7
Berries	3,700	3,700	3,800	3,547	3,010	3,263	0.6
Other Fruit	134	133	125	133	133	133	--
Maple Syrup	10,730	14,400	8,932	13,770	11,676	13,650	2.3
Greenhouse/Nursery	18,000	18,125	20,820	25,175	26,745	26,895	4.6
All Other Crops	3,224	2,763	2,990	3,561	4,165	3,772	0.6
Total Crops	67,727	71,509	65,552	79,500	83,465	84,927	14.6
LIVESTOCK							
Cattle and Calves	48,260	51,504	58,546	43,493	45,890	48,238	8.3
Hogs and Pigs	347	453	456	414	276	287	--
Milk	412,720	366,804	418,542	340,868	340,730	433,823	74.6
Chickens	1	8	11	6	14	8	--
Chicken Eggs	3,361	3,387	3,213	3,038	3,667	3,419	0.6
Turkeys	1,066	1,410	1,476	1,800	1,782	1,841	0.3
Other Poultry	939	942	1,042	1,066	1,071	1,072	0.2
Aquaculture	140	145	115	90	110	115	--
All Other Livestock	5,589	7,113	7,969	8,404	8,949	8,043	1.4
Total Livestock	472,423	431,766	491,370	399,179	402,489	496,846	85.4
ALL COMMODITIES	540,150	503,275	556,922	478,679	485,954	581,773	100.0

^{1/} May not add due to rounding



NEW ENGLAND: Cash Receipts, 1999 – 2004

COMMODITY	1999	2000	2001	2002	2003	2004	2004 as a Percent of Total ^{1/}
	1,000 Dollars						Percent
CROPS							
Hay	34,315	34,031	37,504	39,406	41,243	42,369	1.8
Tobacco, Broadleaf ^{2/}	20,109	19,747	5,678	22,156	21,602	12,136	0.5
Tobacco, Shade ^{2/3/}	NA	NA	45,973	38,755	25,943	32,084	1.4
Fall Potatoes ^{4/}	93,041	115,367	114,613	116,266	111,479	97,650	4.2
Sweet Corn	28,763	29,283	30,209	30,663	35,439	42,788	1.9
Other Vegetables	101,065	100,896	90,088	80,794	84,279	94,503	4.1
Apples	37,769	54,712	42,831	42,514	50,671	51,890	2.2
Peaches ^{5/}	3,030	2,770	2,705	2,670	3,210	2,785	0.1
Wild Blueberries ^{6/}	33,889	44,732	22,945	17,860	26,880	20,970	0.9
Cranberries ^{7/}	30,375	37,010	33,869	47,595	47,982	62,378	2.7
Other Berries	18,430	17,607	17,189	22,233	24,500	24,610	1.1
Other Fruit	6,681	6,620	6,306	8,532	10,596	9,716	0.4
Maple Syrup ^{8/}	19,195	23,139	17,229	24,884	22,705	25,098	1.1
Greenhouse/Nursery	418,475	439,927	476,343	531,702	530,611	552,401	23.9
All Other Crops ^{3/}	114,570	145,198	48,002	53,576	55,225	57,267	2.5
Total Crops	959,707	1,071,039	991,484	1,079,606	1,092,365	1,128,645	48.8
LIVESTOCK							
Cattle and Calves	89,259	101,897	99,734	85,148	86,596	89,002	3.9
Hogs and Pigs	4,220	5,609	6,678	3,940	4,167	4,450	0.2
Sheep and Lambs ^{9/}	2,630	2,766	2,733	2,578	2,705	2,672	0.1
Milk	727,479	626,359	709,095	578,333	573,327	717,839	31.1
Chickens	172	132	150	136	72	60	--
Chicken Eggs	123,539	108,121	109,802	101,215	126,796	119,116	5.2
Turkeys ^{10/}	4,356	4,708	4,079	4,747	4,886	4,949	0.2
Other Poultry	53,324	55,950	62,544	59,580	59,090	56,875	2.5
Aquaculture	87,489	87,387	89,490	60,830	52,093	62,929	2.7
All Other Livestock	102,771	113,758	119,212	126,493	128,347	125,097	5.4
Total Livestock	1,195,239	1,106,687	1,203,517	1,023,000	1,038,079	1,182,989	51.2
ALL COMMODITIES	2,154,946	2,177,726	2,195,001	2,102,606	2,130,444	2,311,634	100.0

^{1/}May not add due to rounding^{4/}Potatoes in ME, MA and RI^{7/}Cranberries in MA^{10/}Turkeys in CT, MA, NH, and VT^{2/}Tobacco in CT and MA^{5/}Peaches in CT and MA^{8/}Maple Syrup in CT, ME, MA, NH, VT^{3/}Shade tobacco included in All Other Crops prior to 2001^{6/}Wild Blueberries in ME^{9/}Sheep estimates by state unavailableSOURCE: Farm Cash Receipts, Economic Research Service (ERS), USDA, <http://www.ers.usda.gov/data/FarmIncome/finfidmu.htm>Aubrey R. Davis, Director
Robin Helrich, StatisticianGerald Tillman, Deputy Director
Deirdre Davis, Statistical Assistant

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