

New England Cash Receipts 2008

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VERMONT LEADS NEW ENGLAND IN CASH RECEIPTS

New England cash receipts from farm marketings totaled \$2.8 billion in 2008, an increase of \$159 million over the revised 2007 value. Cash receipts from milk sales remained the top contributor to overall marketings in 2008, with \$809 million in sales. Greenhouse and nursery sales, at \$646 million, were the next largest cash contributor. Cash receipts from these two commodities comprised 52 percent of all farm marketings in the six-state region in 2008.

Crop sales in New England were estimated at \$1.5 billion in 2008, nine percent above sales generated the previous year. The greenhouse and nursery industry remains New England's top contributor to crop sales, comprising 43 percent of the total crop sales. Vegetables (including sweet corn) were the second largest contributor, covering 11 percent of all crop sales in the region. Cash receipts from fall potatoes in 2008 totaled \$155 million, up 11 percent from 2007, and 27 percent above 2006 receipts. Cranberry cash receipts in Massachusetts topped \$136.8 million in 2008, reflecting increases in both production and price. Cash receipts from apples totaled \$69.8 million in 2008, 18 percent above 2007. Monies generated from wild blueberries in Maine fell 34 percent to \$55 million in 2008; increased output failed to offset the \$0.46 per pound drop in price received.

New England cash receipts generated from livestock, livestock products, poultry and aquaculture totaled \$1.3 billion in 2008, up two percent from 2007, and 33 percent above 2006. Dairies produced more milk in the six-state region in 2008; however milk prices fell below 2007's record high levels and cash receipts fell three percent. Offsetting lower milk receipts were increases in poultry and all other livestock receipts. Although fewer eggs were sold in 2008 compared with the previous year, higher prices received translated to a 25 percent increase in chicken egg cash receipts in New England. Poultry producers saw average egg prices increase from \$0.876/dozen in 2007 to \$1.105/dozen in 2008. Cattle and calf cash receipts were fractionally above a year earlier, and aquaculture cash receipts were 31 percent higher.

Cash receipts generated from milk secured **Vermont's** place as first in the region in 2008. The value of milk marketings totaled \$499 million in 2008, four percent below a year earlier when milk prices peaked. Dairy producers in Vermont received on average \$19.50/cwt for the 2.56 billion pounds sold in 2008, compared with \$20.60/cwt in 2007. Vermont milk sales remained the top individual contributor to the state total and New England total cash receipts. Sales from milk comprised 73 percent of Vermont's total cash receipts, and 18 percent of New England's total cash receipts. Farm marketings from crops and livestock totaled \$688 million in the state, fractionally below the previous year.

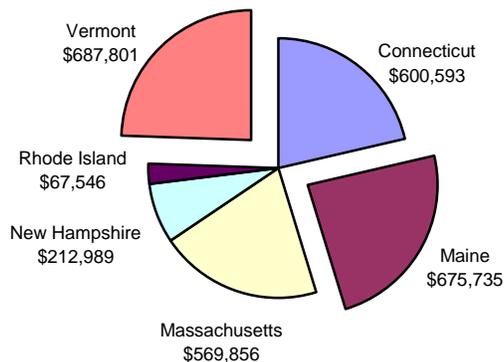
Cash receipts generated from fall potatoes, milk and eggs secured **Maine's** place as second in the region in 2008. Total cash receipts from all agricultural commodities produced in the state totaled \$676 million, five percent above the previous year. Fall potato sales edged out milk as the top individual contributor to the state's cash receipts total in 2008. The value of Maine potatoes marketed in 2008 totaled \$145 million, an 11 percent increase over 2007 due to improved prices received. Milk sales followed at \$124 million, down three percent from the previous year. A total of 598 million pounds of milk were utilized in 2008, an increase of 16 million pounds, but milk prices were offsetting. Producers received an average of \$20.70/cwt for milk sold in 2008, down from \$21.90/cwt for sales the previous year. Chicken eggs generated \$104 million in sales in 2008; more eggs produced and higher prices resulted in a 30 percent increase in value from the previous year. Wild blueberry sales contributed \$55 million towards the state's cash receipts total in 2008, 34 percent below the previous year due to the substantial drop in the average price received from \$1.07/pound in 2007 to \$0.61/lb in 2008.

Cash receipts generated from greenhouse and nursery products moved **Connecticut** into third place in the region in 2008. The value from greenhouse and nursery marketings totaled \$274 million in 2008, 46 percent of the state's cash receipts total. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$73 million in total revenue generated. Monies received from sales of milk were down four percent from the previous year; due to fewer pounds marketed and lower prices received. Farm marketings from all crops and livestock totaled \$601 million in the state, an increase of six percent from 2007.

Massachusetts followed with \$570 million in total 2008 cash receipts, 16 percent above the previous year due largely to a strong showing from cranberry producers. Growers marketed a record 2.4 million barrels at an average of \$57.60/barrel. Cranberry value was placed at \$137 million, 80 percent above the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts in 2008, with sales estimated at \$177 million.

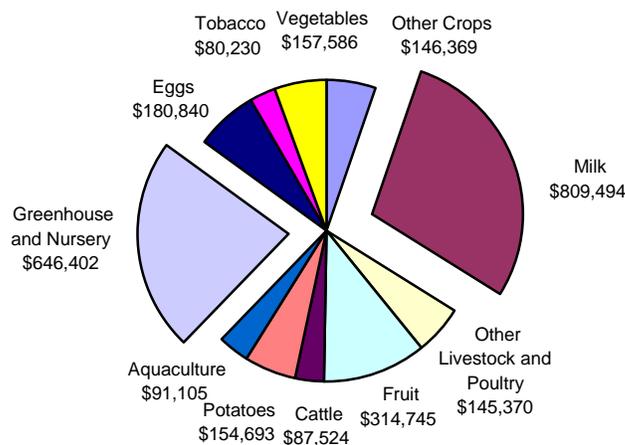
New Hampshire's cash receipts totaled \$213 million in 2008, with greenhouse and nursery sales and milk comprising close to two-thirds of all receipts. **Rhode Island's** greenhouse and nursery industry dominated the state's agricultural cash receipts, comprising \$42 million of the total \$68 million generated in 2008.

New England Cash Receipts – 2008
by State in 1,000 Dollars



New England Total = \$2.81 Billion
Chart may not add to 100 due to rounding

New England Cash Receipts – 2008
by Commodity in 1,000 Dollars



New England Total = \$2.81 Billion
Chart may not add to 100 due to rounding
Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture - Cattle
Other Crops = Hay + Maple Syrup + All Other Crops

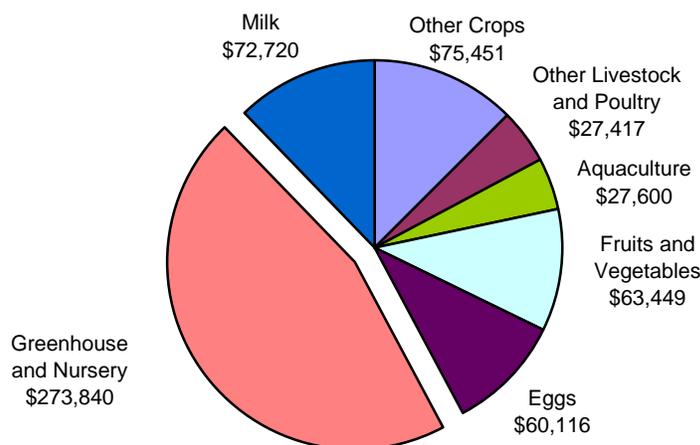
CONNECTICUT: Cash Receipts, 2003 – 2008

COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Hay	5,469	5,928	6,464	6,419	6,282	7,108	1.2
Tobacco, Broadleaf	13,391	6,860	14,900	14,900	22,512	22,496	3.7
Sweet Corn	7,590	10,488	9,464	7,840	9,720	11,620	1.9
Other Vegetables	11,880	12,936	14,000	13,900	20,510	22,100	3.7
Apples	5,703	7,385	7,186	7,612	9,537	10,456	1.7
Peaches	1,050	1,360	1,120	1,620	1,980	2,400	0.4
Berries	4,610	4,350	4,750	4,755	4,750	4,300	0.7
Other Fruit	6,057	5,475	5,597	6,300	12,370	12,573	2.1
Maple Syrup	486	569	550	640	593	1,170	0.2
Greenhouse/Nursery	213,314	225,491	233,894	234,099	266,759	273,840	45.6
All Other Crops ³	51,954	59,084	69,342	47,207	27,565	44,677	7.4
Total Crops	321,504	339,926	367,267	345,292	382,578	412,740	68.7
LIVESTOCK							
Cattle and Calves	9,454	8,587	11,965	9,969	11,097	8,168	1.4
Hogs and Pigs	514	520	445	243	266	305	0.1
Milk	55,760	67,124	62,865	52,272	75,658	72,720	12.1
Chickens	6	3	11	19	19	19	0.0
Chicken Eggs	44,218	46,038	33,458	33,840	51,938	60,116	10.0
Turkeys	165	171	*	*	*	*	
Other Poultry	23,062	23,643	6,070	4,560	5,087	5,428	0.9
Aquaculture	13,217	12,555	12,944	20,680	26,190	27,600	4.6
All Other Livestock	13,505	13,596	15,369	15,411	13,472	13,497	2.2
Total Livestock	159,901	172,237	143,127	136,994	183,727	187,853	31.3
ALL COMMODITIES	481,405	512,163	510,394	482,286	566,305	600,593	100.0

¹ Revised.² May not add due to rounding.³ All Other Crops includes shade type tobacco.

* Turkeys included in Other Poultry beginning in 2005.

Connecticut Cash Receipts – 2008
by Commodity in 1,000 Dollars



Connecticut Total = \$600.6 Million

Chart may not add to 100 percent due to rounding

Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Peaches + Berries + Other Fruit

Other Crops = Hay + Tobacco + Maple Syrup + All Other Crops

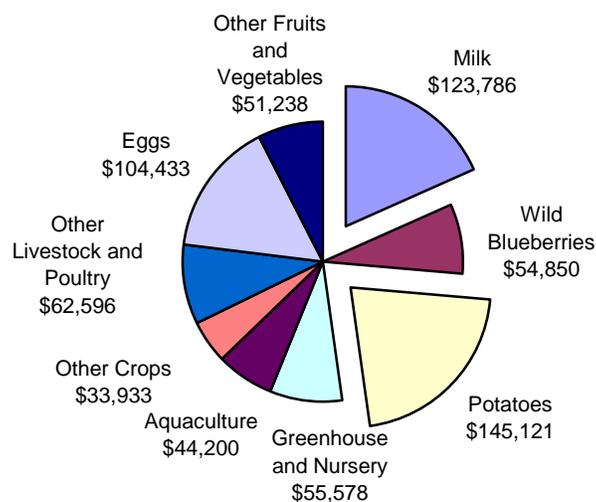
MAINE: Cash Receipts, 2003 – 2008

COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Barley	2,964	2,180	2,281	1,964	2,720	3,647	0.5
Hay	8,322	9,145	10,726	10,854	10,978	11,001	1.6
Oats	3,275	4,111	3,722	2,440	2,665	2,899	0.4
Fall Potatoes	90,040	91,688	115,400	114,166	130,552	145,121	21.5
Sweet Corn	3,900	3,960	4,420	4,774	5,092	4,644	0.7
Other Vegetables	18,922	22,337	22,175	22,350	24,680	24,000	3.6
Apples	14,297	12,724	12,157	9,892	11,914	14,304	2.1
Wild Blueberries	26,880	20,970	39,430	60,040	83,031	54,850	8.1
Other Berries	5,350	5,810	5,920	5,520	5,820	8,000	1.2
Other Fruit	184	168	260	235	290	290	
Maple Syrup	6,413	5,626	5,698	8,384	7,525	8,832	1.3
Greenhouse/Nursery	41,126	41,732	40,630	42,600	54,399	55,578	8.2
All Other Crops	3,463	4,367	3,962	4,536	8,495	7,554	1.1
Total Crops	225,136	224,818	266,781	287,755	348,161	340,720	50.4
LIVESTOCK							
Cattle and Calves	16,685	16,667	16,394	19,298	13,986	13,330	2.0
Hogs and Pigs	965	1,277	1,282	828	609	782	0.1
Milk	87,898	109,260	99,120	83,790	127,458	123,786	18.3
Chickens	20	30	31	37	9	8	
Chicken Eggs	70,519	70,988	46,594	51,288	80,093	104,433	15.5
Other Poultry	24,645	21,735	2,805	2,495	2,680	2,635	0.4
Aquaculture	26,885	37,385	25,580	24,740	24,220	44,200	6.5
All Other Livestock	81,532	82,858	84,620	84,442	45,609	45,841	6.8
Total Livestock	309,149	340,200	276,426	266,918	294,664	335,015	49.6
ALL COMMODITIES	534,285	565,018	543,207	554,673	642,825	675,735	100.0

¹ Revised.

² May not add due to rounding.

Maine Cash Receipts – 2008
by Commodity in 1,000 Dollars



Maine Total = \$675.7 Million

Chart may not add to 100 percent due to rounding

Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture

Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Other Berries + Other Fruit

Other Crops = Barley + Hay + Oats + Maple Syrup + All Other Crops

MASSACHUSETTS: Cash Receipts, 2003 – 2008

COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Hay	6,555	6,653	8,756	8,638	7,785	8,855	1.6
Tobacco, Broadleaf	8,211	5,276	7,949	8,342	12,933	12,923	2.3
Fall Potatoes	4,494	4,991	4,745	6,061	7,871	8,235	1.4
Sweet Corn	13,955	17,843	16,284	14,014	16,224	17,888	3.1
Other Vegetables	35,156	37,815	40,660	41,075	36,805	39,800	7.0
Apples	13,212	13,456	12,929	13,306	15,524	17,860	3.1
Peaches	2,160	1,425	1,485	2,716	2,880	4,125	0.7
Cranberries	47,982	59,004	50,708	77,871	75,856	136,820	24.0
Other Berries	6,710	6,295	6,855	6,850	6,915	6,820	1.2
Other Fruit	3,320	2,770	3,000	3,150	3,420	3,420	0.6
Maple Syrup	1,550	2,315	2,048	1,916	1,844	2,977	0.5
Greenhouse/Nursery	148,167	151,354	145,548	152,145	172,233	176,784	31.0
All Other Crops ³	12,072	12,707	14,576	9,993	12,871	17,784	3.1
Total Crops	303,544	321,904	315,543	346,077	373,161	454,291	79.7
LIVESTOCK							
Cattle and Calves	7,092	7,571	8,280	9,707	7,204	8,223	1.4
Hogs and Pigs	1,384	1,482	1,832	973	957	1,250	0.2
Milk	44,608	50,982	47,355	39,744	53,130	50,904	8.9
Chickens	3	3	4	5	1	1	
Chicken Eggs	5,149	5,078	3,591	3,875	4,288	3,718	0.7
Turkeys	2,715	2,760	2,356	2,416	2,918	*	
Other Poultry	4,870	4,840	4,805	4,815	6,000	7,134	1.3
Aquaculture	6,634	7,053	9,342	10,520	15,488	15,700	2.8
All Other Livestock	16,014	14,314	14,904	14,909	28,593	28,569	5.0
Total Livestock	88,469	94,083	92,469	86,964	118,579	115,499	20.3
ALL COMMODITIES	392,013	415,987	408,012	433,041	491,740	569,790	100.0

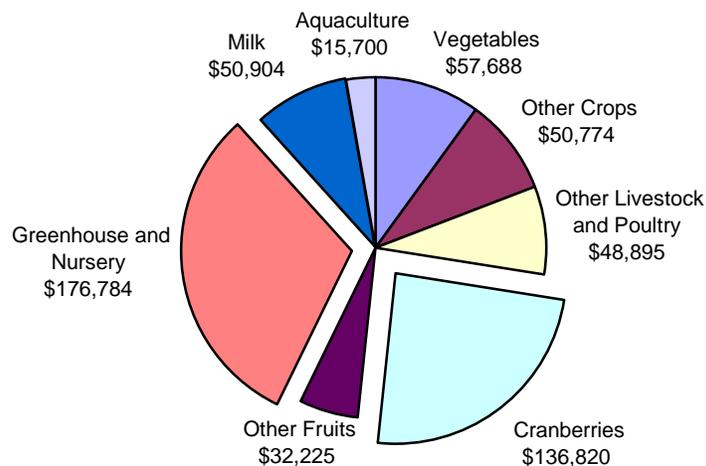
¹ Revised.

² May not add due to rounding.

³ All Other Crops includes shade type tobacco.

* Turkeys included in Other Poultry beginning in 2008.

Massachusetts Cash Receipts – 2008
by Commodity in 1,000 Dollars



Massachusetts Total = \$569.8 Million

Chart may not add to 100 percent due to rounding

Other Livestock and Poultry = Total Livestock - Milk - Aquaculture

Other Fruits = Apples + Peaches + Other Berries + Other Fruit

Other Crops = Hay + Tobacco + Fall Potatoes + Maple Syrup + All Other Crops

NEW HAMPSHIRE: Cash Receipts, 2003 – 2008

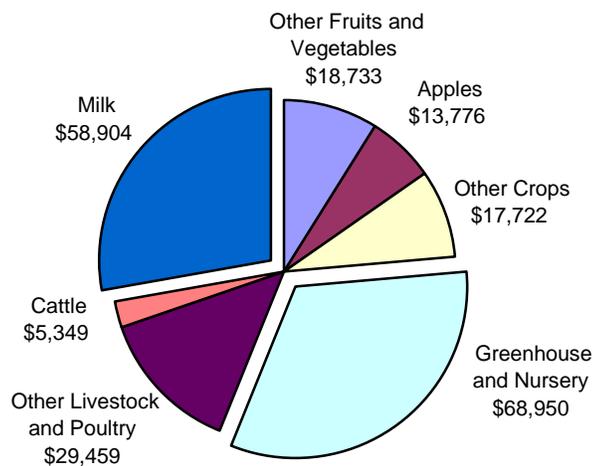
COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Hay	4,190	4,353	5,475	5,990	5,574	5,928	2.8
Sweet Corn	5,586	5,292	5,312	4,095	5,304	7,808	3.7
Other Vegetables	7,055	7,870	7,585	8,270	7,415	8,325	3.9
Apples	6,977	7,512	7,384	7,645	10,615	13,776	6.5
Berries	2,884	3,465	3,335	3,640	2,253	2,500	1.2
Other Fruit	198	200	200	200	100	100	
Maple Syrup	2,580	2,938	2,354	2,810	3,276	4,969	2.3
Greenhouse/Nursery	60,359	61,780	59,190	62,130	67,607	68,950	32.4
All Other Crops	1,458	2,928	2,340	2,295	5,755	6,825	3.2
Total Crops	91,287	96,338	93,175	97,075	107,899	119,181	56.0
LIVESTOCK							
Cattle and Calves	6,514	7,001	8,802	10,515	6,226	5,349	2.5
Hogs and Pigs	516	528	464	340	331	339	0.2
Milk	41,374	51,900	48,737	41,038	60,060	58,904	27.7
Chickens	34	18	24	23	18	68	
Chicken Eggs	3,468	3,316	2,838	3,048	4,373	7,321	3.4
Turkeys	179	177	*	*	89	*	
Other Poultry	4,390	7,135	9,825	11,115	10,910	12,940	6.1
Aquaculture	1,150	1,100	1,054	1,060	1,674	1,725	0.8
All Other Livestock	6,359	5,568	5,252	5,391	7,135	7,066	3.3
Total Livestock	63,984	76,743	76,996	72,530	90,816	93,712	44.0
ALL COMMODITIES	155,271	173,081	170,171	169,605	198,715	212,893	100.0

¹ Revised.

² May not add due to rounding.

* Turkeys included in Other Poultry in 2005, 2006, and 2008.

New Hampshire Cash Receipts – 2008
by Commodity in 1,000 Dollars



New Hampshire Total = \$212.9 Million

Chart may not add to 100 percent due to rounding

Other Livestock and Poultry = Total Livestock - Milk - Cattle

Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Berries + Other Fruit

Other Crops = Hay + Maple Syrup + All Other Crops

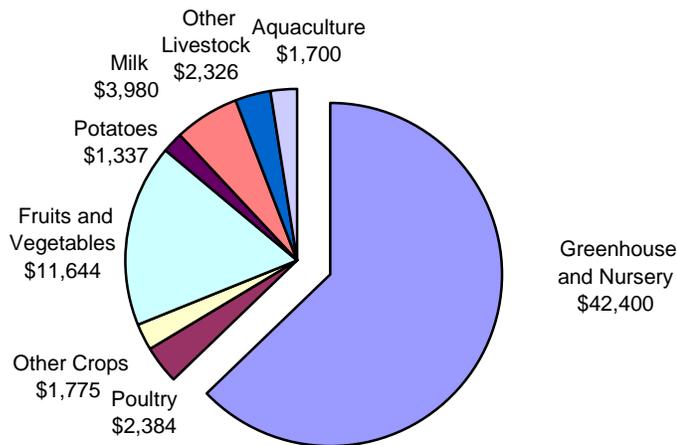
RHODE ISLAND: Cash Receipts, 2003 – 2008

COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Hay	770	847	1,038	976	823	850	1.3
Fall Potatoes	1,374	1,017	829	1,120	1,148	1,337	2.0
Sweet Corn	2,232	2,835	1,960	1,404	1,890	2,516	3.7
Other Vegetables	3,192	3,722	3,945	4,075	4,726	4,870	7.2
Apples	828	860	915	784	1,101	1,413	2.1
Berries	1,029	1,291	1,290	1,310	2,500	2,145	3.2
Other Fruit	700	700	700	700	700	700	1.0
Greenhouse/Nursery	40,900	42,970	42,275	43,965	41,330	42,400	62.8
All Other Crops	330	370	380	375	843	925	1.4
Total Crops	51,355	54,612	53,332	54,709	55,061	57,156	84.6
LIVESTOCK							
Cattle and Calves	959	938	1,274	986	851	787	1.2
Hogs and Pigs	262	344	410	308	226	287	0.4
Milk	2,957	3,473	3,125	2,768	3,798	3,980	5.9
Poultry	2,439	2,510	1,459	1,584	2,085	2,384	3.3
Aquaculture	564	573	840	1,365	1,653	1,700	2.5
All Other Livestock	2,058	2,004	2,120	1,704	1,237	1,252	1.9
Total Livestock	9,239	9,842	9,228	8,715	9,850	10,390	15.4
ALL COMMODITIES	60,594	64,454	62,560	63,424	64,911	67,546	100.0

¹ Revised.

² May not add due to rounding.

Rhode Island Cash Receipts – 2008
by Commodity in 1,000 Dollars



Rhode Island Total = \$67.5 Million

Chart may not add to 100 percent due to rounding

Other Livestock = Total Livestock - Milk - Aquaculture - Poultry

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruit

Other Crops = Hay + All Other Crops

VERMONT: Cash Receipts, 2003 – 2008

COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Hay	14,809	12,752	13,866	14,286	15,239	15,763	2.3
Sweet Corn	3,168	2,145	3,157	2,250	3,672	2,800	0.4
Other Vegetables	10,447	9,665	9,930	10,535	9,520	11,215	1.6
Apples	9,642	9,503	8,693	9,311	10,620	11,988	1.7
Berries	3,010	3,263	3,630	3,040	5,985	5,815	0.8
Other Fruit	133	133	135	140	90	90	
Maple Syrup	12,788	15,015	14,178	19,630	18,624	27,832	4.0
Greenhouse/Nursery	26,740	27,205	26,355	27,200	28,154	28,850	4.2
All Other Crops	5,165	5,777	5,711	6,328	12,674	11,584	1.7
Total Crops	85,902	85,458	85,655	92,720	104,578	115,937	16.9
LIVESTOCK							
Cattle and Calves	45,890	48,238	49,877	47,854	47,745	51,667	7.5
Hogs and Pigs	276	287	372	365	362	383	0.1
Milk	340,600	435,513	419,840	352,912	517,884	499,200	72.6
Chickens	14	8	6	7	13	21	
Chicken Eggs	3,666	3,418	2,451	2,637	4,271	5,252	0.8
Turkeys	1,748	1,841	1,600	1,688	1,897	*	
Other Poultry	2,000	2,750	3,500	4,250	4,815	5,575	0.8
Aquaculture	90	85	80	80	**	**	
All Other Livestock	8,949	8,067	9,614	9,078	8,996	9,586	1.4
Total Livestock	403,233	500,207	487,340	418,871	586,165	571,864	83.1
ALL COMMODITIES	489,135	585,665	572,995	511,591	690,743	687,801	100.0

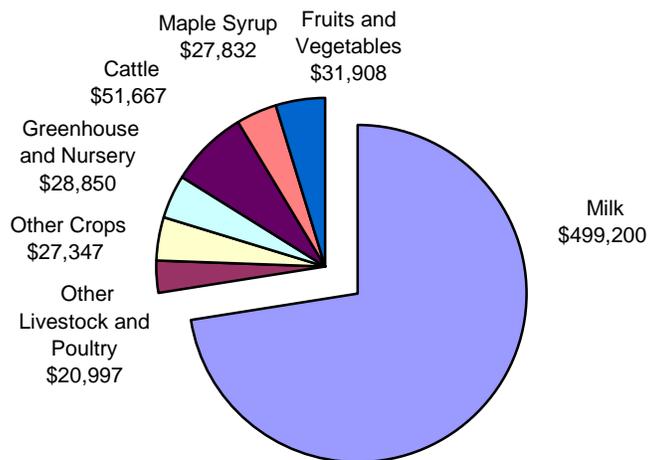
¹ Revised.

² May not add due to rounding.

* Turkeys included in Other Poultry in 2008.

** Aquaculture included in All Other Livestock beginning in 2007.

Vermont Cash Receipts – 2008
by Commodity in 1,000 Dollars



Vermont Total = \$687.8 Million

Chart may not add to 100 percent due to rounding

Other Livestock and Poultry = Total Livestock - Milk - Cattle

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruit

Other Crops = Hay + All Other Crops

NEW ENGLAND: Cash Receipts, 2003 – 2008

COMMODITY	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007 ¹	2008	2008 as a Percent of Total ²
	1,000 Dollars						Percent
CROPS							
Hay	40,115	39,678	46,325	47,163	46,681	49,505	1.8
Tobacco, Broadleaf ³	21,602	12,136	22,849	23,242	35,445	35,419	1.3
Tobacco, Shade ³	25,943	32,084	45,971	34,524	26,712	44,811	1.6
Fall Potatoes ⁴	95,908	97,696	120,974	121,347	139,571	154,693	5.5
Sweet Corn	36,431	42,563	40,597	34,377	41,902	47,276	1.7
Other Vegetables	86,652	94,345	98,295	100,205	103,656	110,310	3.9
Apples	50,659	51,440	49,264	48,550	59,311	69,797	2.5
Peaches ⁵	3,210	2,785	2,605	4,336	4,860	6,525	0.2
Wild Blueberries ⁶	26,880	20,970	39,430	60,040	83,031	54,850	1.9
Cranberries ⁷	47,982	59,004	50,708	77,871	75,856	136,820	4.9
Other Berries	23,593	24,474	25,780	25,115	28,223	29,580	1.1
Other Fruit	10,592	9,446	9,892	10,725	16,970	17,173	0.6
Maple Syrup ⁸	23,817	26,463	24,828	33,380	31,862	45,780	1.6
Greenhouse/Nursery	530,606	550,532	547,892	562,139	630,482	646,402	23.0
All Other Crops	54,738	59,440	56,343	40,614	46,876	51,084	1.8
Total Crops	1,078,728	1,123,056	1,181,753	1,223,628	1,371,438	1,500,025	53.3
LIVESTOCK							
Cattle and Calves	86,594	89,002	96,592	98,329	87,109	87,524	3.1
Hogs and Pigs	3,917	4,438	4,805	3,057	2,751	3,346	0.1
Sheep and Lambs ⁹	2,601	2,672	2,819	2,450	2,336	2,579	0.1
Milk	573,197	718,252	681,042	572,524	837,988	809,494	28.8
Chickens ¹⁰	77	62	76	91	60	117	
Chicken Eggs ¹¹	127,020	128,838	88,932	94,688	144,963	180,840	6.4
Turkeys ¹²	4,807	4,949	3,956	4,104	4,904	*	
Other Poultry	61,406	62,613	28,464	28,819	31,577	36,096	1.3
Aquaculture	48,540	58,751	49,840	58,445	69,407	91,105	3.2
All Other Livestock	125,816	123,735	129,060	128,485	102,706	103,232	3.7
Total Livestock	1,033,975	1,193,312	1,085,586	990,992	1,283,801	1,314,333	46.7
ALL COMMODITIES	2,112,703	2,316,368	2,267,339	2,214,620	2,655,239	2,814,358	100.0

¹ Revised.² May not add due to rounding.³ Tobacco in CT and MA.⁴ Potatoes in ME, MA and RI.⁵ Peaches in CT and MA.⁶ Wild Blueberries in ME.⁷ Cranberries in MA.⁸ Maple Syrup in CT, ME, MA, NH, VT.⁹ Sheep estimates by state unavailable.¹⁰ Chickens in CT, ME, MA, NH, and VT.¹¹ Chicken Eggs in CT, ME, MA, NH, and VT.¹² Turkeys in CT, MA, NH, and VT prior to 2005. Turkeys in MA and VT in 2005 – 2006. Turkeys in MA, NH, and VT in 2007, Turkeys included in Other Poultry in 2008.SOURCE: *Farm Cash Receipts*, Economic Research Service (ERS), USDA, www.ers.usda.gov/data/FarmIncome/finfidmu.htm.